

Pricing Document

Cisco Unified Network Infrastructure as a Service

Delivered by BestPath

Pricing approach overview

Pricing for this service is based on two components:

1. Cisco technology costs, priced in line with current Cisco public list pricing (or applicable public sector pricing where available)
2. BestPath professional services, priced on a time and materials basis using published day rates

This approach provides transparency, flexibility, and scalability for public sector buyers.

Cisco technology pricing

Cisco software, subscriptions, and hardware (where applicable) are priced according to:

- Cisco current public list prices at time of order
- Applicable framework or public sector discounts where available
- Final pricing confirmed at order stage

Technology costs will vary depending on:

- Service scope and scale
- Number of sites, users, or devices
- Required features and subscription tiers

Cisco technology costs are not fixed and are dependent on the final agreed service design.

BestPath professional services pricing

BestPath engineering and consultancy services are charged on a per-day basis.

Role / Capability	Day Rate (ex VAT)
CCNA or Data Centre Engineer	£550.00
Senior Network Engineer (CCNP-equivalent)	£700.00
Network Architect (CCIE-equivalent)	£825.00

Professional services may include:

- Service design and architecture
- Configuration and implementation
- Change and optimisation activities
- Incident support and technical consultancy

Duration, scope, and discounts

Pricing is influenced by:

- Duration of engagement
- Complexity and scale of the environment
- Whether services are delivered as one-off projects or ongoing managed services

For larger scopes or longer-term engagements, discounted rates may be agreed. Any discounts are confirmed at order stage and documented in the call-off agreement.

Assumptions and caveats

- All prices are exclusive of VAT
- Travel and expenses, where required, are agreed in advance
- No minimum commitment unless stated in the order form
- Services can be scaled up or down in line with customer requirements

Ordering and billing

- Pricing is confirmed through a G-Cloud call-off agreement
- Billing is typically monthly in arrears unless otherwise agreed
- Detailed pricing breakdowns are provided as part of the order form