



Pricing Document

Lot 3

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1. Pricing Principles

- All projects will undergo a discovery and scoping assessment before any work begins.
- The Supplier will document all in-scope deliverables and assign professional services time based on the required roles and effort.
- Professional services time is allocated only to in-scope items identified during scoping.
- Any new information or Buyer-requested changes will require a re-scope with revised estimates.
- All prices are exclusive of VAT and match the Supplier's Digital Marketplace listing.

2. Unit Definitions

All unit definitions are as described below

Unit Type	Hours	Applicability
Half Day (In-Hours)	3 hours	09:00–17:00 (Mon–Fri)
Full Day (In-Hours)	6 hours	09:00–17:00 (Mon–Fri)
Half Day (Out-of-Hours)	3 hours	Evenings, weekends, bank holidays
Full Day (Out-of-Hours)	6 hours	Evenings, weekends, bank holidays

Half-day pricing do not exceed 50% of full-day pricing to meet G-Cloud pricing rules.

3. Engineer Level Pricing

We have included the rates of our engineers below dependant on their skillset level.

Field Engineer

Unit Type	Unit Price Ex VAT
Half Day (In-Hours)	£425.00
Full Day (In-Hours)	£850.00
Half Day (Out-of-Hours)	£637.50
Full Day (Out-of-Hours)	£1,275.00

Infrastructure Engineer

Unit Type	Unit Price Ex VAT
Half Day (In-Hours)	£475.00
Full Day (In-Hours)	£950.00
Half Day (Out-of-Hours)	£712.50
Full Day (Out-of-Hours)	£1,425.00

Cloud Architect Engineer

Unit Type	Unit Price Ex VAT
Half Day (In-Hours)	£550.00
Full Day (In-Hours)	£1,100.00
Half Day (Out-of-Hours)	£825.00
Full Day (Out-of-Hours)	£1,650.00

4. How Scoping Works

- Discovery and scoping completed before work begins.
- Scope of Work (SoW) outlines required 3-hour/6-hour blocks per role.
- All estimates are based on these defined units.
- Any additional or changed requirements trigger a re-scope.

5. Included in Professional Services Time

- Migration planning
- Documentation updates
- Delivery stand-ups and reporting
- Knowledge transfer
- Access removal & secure handover

6. Out of Scope

- Data cleansing or restructuring
- Remediation of pre-existing issues
- Licensing or third-party vendor fees
- Legacy system upgrades

7. Exit Costs

- Exit support is charged using the same 3-hour and 6-hour units for the required roles.