ABOUT

CYBER ESSENTIALS CERTIFICATION

The UK Government backed scheme designed to help you protect your organisation against a comprehensive range of the most common cyber threats. Get a clear picture of your organisation's cyber security posture and attract new business by reassuring customers that measures are in place to safeguard your IT infrastructure from cyber attacks.

The scheme encompasses 5 key technical controls:

- **Firewalls** - Prevent unauthorised access to private networks, but their effectiveness hinges on their accurate configuration.
- **Secure configuration** - The configuration of web and application servers is critically important, as neglecting to manage them correctly can lead to a range of security issues.
- **Security update management** - Hackers capitalise on known weaknesses within operating systems and third-party applications when these vulnerabilities are not adequately patched or updated.
- **User access control** - User accounts, especially those with special access privileges, need to be assigned and controlled properly to prevent open access to your information.
- **Malware protection** - It is crucial to safeguard your business from malicious software which may be aiming to steal private data, corrupt files or deny access until a ransom is paid.

CYBER ESSENTIALS

Cyber Essentials is a self-assessment questionnaire* you complete and return to us for evaluation. We aim for **24hr scoring**** and there are **no hidden fees** if you need multiple submissions.

CYBER ESSENTIALS PLUS

Cyber Essentials Plus is a technical audit undertaken by one of our qualified assessors, as part of an IASME Certification Body.

*Download a copy of the questionnaire via this link;
https://iasme.co.uk/cyber-essentials/free-download-of-cyber-essentials-self-assessment-questions
** 24hrs refers to 'business days' and excludes weekends and public holidays.
Please Note: IASME require Cyber Essentials Plus to be completed within 3 months of passing Cyber Essentials, or the process must restart.

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CYBER ESSENTIALS & CYBER ESSENTIALS PLUS

ITEM	STATUS
Cyber Essentials Self-Assessment Company size: TBC • **24hr turnaround** on CE questionnaire submissions* • **Unlimited** CE questionnaire submissions	£TBC
Cyber Essentials Certificate	Included
Up to £25k Cyber Insurance**	Included
Cyber Essentials Plus Audit • Free Retests (within 30 days)***	£TBC
Cyber Essentials Plus Certificate	Included
TOTAL COST (excluding Optional Services on Page 4)	**£TBC**

- All costs are exclusive of VAT which is charged at the standard rate.
- The engagement will require access to a vulnerability scanning tool (provided by Delta) running internally that is available remotely to Delta Cyber Security. We may also need to establish Remote Desktop access for any testing machines which have been assigned as available for the engagement.
- Payment terms: Cyber Essentials Plus services strictly require payment to be settled in full prior to the provision of any Services and/or Goods, as per industry standard.
- *Offered subject to availability, 24hrs refers to 'business days' and excludes weekends/bank holidays.
- **UK companies can access free cyber insurance, provided that basic certification covers the entire organisation and annual turnover is less than £20m (terms apply).
- ***Your Cyber Essentials Plus package includes free retests within 30 days, giving you the opportunity to fix any issues without extra cost.
- Additional support (via telephone, video conferencing or email) provided by one of our qualified assessors is available upon request. Please refer to the 'Optional Services' section on the following page for further details and to select any additional services you would like to include.

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OPTIONAL SERVICES

To help you achieve certification more efficiently and with greater confidence, we offer the following optional support services.

<table>
<tr><th>Service</th><th>Description</th></tr>
<tr><td rowspan="2">Guided Services - Consultancy / Remote Support

Guided services are ideal for organisations without in-house IT expertise, offering:
✓ A dedicated session with a qualified assessor.
✓ Guidance with answering any technical questions.
✓ Help to refine responses into the correct industry language, minimising resubmissions and saving time.
✓ Support with identifying and understanding any security changes that you are required to implement.

Whilst our assessors will be able to support with the questionnaire, it is important to note that they cannot guarantee a successful outcome, as certification is dependent on the organisation meeting all the required criteria and addressing any identified gaps.</td><td>Fully Guided £450

Unlimited consultancy (via telephone, video conferencing) with our qualified assessors.</td></tr>
<tr><td>Partially Guided £195

90 minutes consultancy (via telephone, video conferencing) with our qualified assessors.</td></tr>
<tr><td colspan="2">You can review the Self-Assessment Questionnaire in advance to decide if Guided Support is right for you: Cyber Essentials (Willow) Questions: https://iasme.co.uk/cyber-essentials/free-download-of-self-assessment-questions/</td></tr>
</table>

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NEXT STEPS & HOW WE WORK

At Delta we value your time. Our audit process has been designed to minimise business impact and improve pass rates. The diagram below outlines the steps to certification.

1 ACCEPTANCE & SETUP

- Please complete this proposal with your setup information
- Your invoice will be emailed and IASME portal login credentials will be sent to you (via email/SMS) within 24 hours of payment

2 CYBER ESSENTIALS QUESTIONNAIRE

- Login to portal.iasme.co.uk with your email address and secure password (received via SMS)
- Complete all of the questions and submit for scoring

OPTIONAL

We can offer Guided services, if you would like help completing the questionnaire

3 SCORING & FEEDBACK

- Our assessor will mark your questionnaire and issue your Cyber Essentials certificate, upon a successful submission
- There are **no hidden fees** if you need multiple submissions and we aim for **24hr scoring** (exc. weekends/public holidays)

REMEDIATION

We provide feedback on any fail points, so you fully understand the changes needed to pass the certification

4 PRE-ASSESSMENT

- We offer clear audit guides/demo videos to help you prepare
- Our assessors are available for pre-assessment guidance calls
- We provide early access (up to 7 days max.) to vulnerability scanning tools, enabling faster remediation, setting you up for success

5 CYBER ESSENTIALS PLUS ASSESSMENT

- You book a 2 hour slot at your convenience for the assessment (duration can reduce to as little as 15 mins if Step 4 is followed)
- Our assessor will review all evidence and vulnerability scans

REMEDIATION

We provide feedback on any remediations, so you fully understand any changes needed to pass the certification

6 CERTIFICATION

- Your certificate and report are sent via e-mail (within 24 hours)
- We offer feedback and can support you in using the results of the assessment to build or improve your security roadmap

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WHY DELTA?

DELTA
CYBER SECURITY

BACKGROUND

- 30 years of Cyber Security industry experience
- Commercial team with over 40 years of B2B expertise
- Technical experts who have conducted a variety of defensive and offensive cyber operations for the MoD (inc. MI5, MI6, GCHQ and UK Special Forces)

ETHOS

- Customer Centric - Placing our customers' business at the heart of what we do
- Tech-Commercial Synergy - Blending technical excellence with customer obsession
- Bespoke Services - Solutions tailored to our customers' needs and business priorities
- Process Optimisation - Simplifying complex tech processes for clear business insights

CUSTOMER TESTIMONIALS

Jorvik Design Group

Jorvik Design, Business Operations:
"Delta made the entire process seamless, with clear communication at every stage. What stands out most is their customer-focused approach. They took time to understand our needs, provided tailored recommendations, and offered clear, actionable guidance post-test"

SHARP

Sharp IT Services, HOCT:
"As the Head of Cloud Technology, I am impressed by Delta's professionalism and meticulous approach to our internal network penetration test. Their expertise was evident throughout the process, ensuring our network's integrity and resilience"

STANDARDS & METHODOLOGIES

- CIS (Center for Internet Security)
- NCSC (National Cyber Security Centre)
- Official Sponsors of The Cyber Scheme
- Cyber Essentials
- Cyber Essentials Plus
- OWASP Top 10
- NIST Framework
- IASME Cyber Assurance Level 1
- IASME Cyber Assurance Level 2 Audited
- CSTM (Cyber Scheme Team Member)

THE CYBER SCHEME
OFFICIAL CYBER SCHEME SPONSOR

CISM

Microsoft CERTIFIED
AZURE SECURITY ENGINEER
ASSOCIATE

CROWDSTRIKE CERTIFIED
CCFA
FALCON ADMINISTRATION

ISO 27001
Lead Implementer

IASME CYBER ASSURANCE
LEVEL ONE

AUDITED
IASME CYBER ASSURANCE
LEVEL TWO

CERTIFICATION BODY
CYBER ESSENTIALS

CERTIFICATION BODY
CYBER ESSENTIALS PLUS

Crown Commercial Service
Supplier

CIS
Center for Internet Security®
Creating Confidence in the Connected World.

JOSCAR
REGISTERED

ARMED FORCES COVENANT
EMPLOYER RECOGNITION SCHEME
BRONZE AWARD
Proudly supporting those who serve.