Nymo Education Suite

G-Cloud Specific Pricing

1. SERVICE OVERVIEW

This document outlines the pricing and services offered by NYMO Group Ltd. Our services are designed to support businesses across various sectors, offering solutions in strategy, architecture, business change, and development, delivered by our in-house experts. Each service is fully customizable to meet client needs, with transparent pricing provided in this document.

Our team brings a combination of deep technical expertise, sector knowledge, and a commitment to delivering innovative, scalable solutions. This rate card covers the day-to-day services we offer, from consultancy and implementation to ongoing service management and support.

2. G-CLOUD SPECIFIC PRICING

We offer a variety of services that are categorized based on expertise levels as defined by the Skills for the Information Age (SFIA) framework. Our rate card includes services across several areas:

- Strategy and Architecture
- Business Change
- Solution Development and Implementation
- Service Management
- Procurement and Management Support
- Client Interface

Each service is priced according to the expertise level and the type of work involved, as outlined in the following sections.

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3. RATE CARD

The following table outlines the standard rates for each service offering based on the SFIA definitions of autonomy, influence, complexity, and business skills. The pricing has been reduced compared to industry norms to ensure our clients receive competitive value.

Role	Strategy and Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support	Client Interface
1. **Follow**	£350	£350	£350	£350	£350	£350
2. **Assist**	£550	£550	£550	£550	£550	£550
3. **Apply**	£650	£650	£650	£650	£650	£650
4. **Enable**	£750	£750	£750	£750	£750	£750
5. **Ensure or Advise**	£850	£850	£850	£850	£850	£850
6. **Initiate or Influence**	£1000	£1000	£1000	£1000	£1000	£1000
7. **Set Strategy or Inspire**	£1200	£1200	£1200	£1200	£1200	£1200

4. STANDARDS FOR CONSULTANCY DAY RATE CARDS

- Consultant's Working Day: 8 hours exclusive of travel and lunch.
- Working Week: Monday to Friday, excluding national holidays.
- Office Hours: 9 AM to 5 PM, Monday to Friday.
- Travel, Mileage, Subsistence: Included in the day rate within the M25. Outside M25, payable at the department's standard T&S rates.
- Mileage: As above.
- Professional Indemnity Insurance: Included in the day rate.

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5. LEVEL DEFINITIONS

Our services are categorized by SFIA levels. Below are the descriptions for each level based on autonomy, influence, complexity, and business skills:

1. Follow

- Works under close supervision and uses little discretion.
- Performs routine activities in a structured environment.
- Requires assistance in resolving unexpected problems.
- Contributes to identifying development opportunities.

2. Assist

- Works under routine supervision with minor discretion.
- Performs a range of varied work activities in structured environments.
- Demonstrates an organised approach to work and identifies development opportunities.

3. Apply

- Works under general supervision, using discretion to resolve complex issues.
- Contributes to team work and demonstrates analytical problem-solving skills.
- Plans and schedules own work competently.

4. Enable

- Works under general direction with substantial responsibility and autonomy.
- Influences team members and customers.
- Plans and monitors work to meet objectives and targets.

5. Ensure or Advise

- Fully accountable for technical work and project responsibilities.
- Influences organisation, customers, and suppliers.
- Advises on the available standards, methods, tools, and applications.

6. Initiate or Influence

- Has defined authority and responsibility for a significant area of work.
- Establishes organisational objectives and delegates responsibilities.
- Makes decisions impacting organisational objectives and financial performance.

7. Set Strategy and Inspire

- Leads on the formulation and application of strategy.
- Fully accountable for actions taken and decisions made.
- Develops long-term strategic relationships with customers and industry leaders.

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6. TERMS AND CONDITIONS

- Consultant's Working Day: A standard working day is 8 hours excluding travel and lunch.
- Working Week: Our services are available Monday to Friday, excluding national holidays.
- Cancellation Policy: A minimum of 48 hours' notice is required for cancellations.
- Payment Terms: Payments are due within 30 days of invoice, unless otherwise agreed in advance.
- Professional Indemnity Insurance: All consultancy services are covered by professional indemnity insurance, included in the day rate.

7. ADDITIONAL SERVICES

- In addition to the standard consultancy day rate services, we also provide tailored solutions, such as:
- Custom integration and system development.
- Extended support packages, including 24/7 emergency response.
- Training sessions and workshops for in-house teams.
- These services are offered at bespoke rates depending on the specific requirements.

8. CONCLUSION

NYMO Group Ltd is committed to providing high-quality services at competitive prices. Our rate card is designed to offer clear and transparent pricing while maintaining the flexibility to meet the unique needs of each client. Please feel free to contact us for further details or to discuss your specific project requirements.

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