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## Infrastructure Assessments | Datacentre & Cloud - Pricing Summary

Version: 1.6

Lot: Cloud Support (Lot 3)

Last Updated: 12th January 2026

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### 1. Pricing Overview

Commercial Nexus (“CNX”) provides fixed pricing options based on system complexity, and depth of assessment required. Pricing includes discovery, technical analysis, stakeholder workshops, architectural review, risk assessment, and delivery of a final recommendations report and roadmap.

All pricing is provided on a modular, transparent basis, so NHS organisations can choose between:

- A fixed-price defined against a Statement of Work.
- Time & Materials.

Prices exclude VAT and are based on delivery under the G-Cloud 15 Lot 3 – Cloud Support terms.

## 2. Fixed-Price Packages

| Package | Description                                                                | Fixed Price<br>(ex VAT) | What's Included                                                                                           |
|---------|----------------------------------------------------------------------------|-------------------------|-----------------------------------------------------------------------------------------------------------|
| A       | One datacentre,<br>limited virtualisation,<br>low complexity               | £50,000                 | Full infrastructure assessment,<br>cloud readiness review, and<br>options appraisal                       |
| B       | One or two<br>datacentres, mixed<br>hosting estate,<br>moderate complexity | £80,000                 | Technical discovery, integration<br>analysis, cost modelling, and<br>migration pathway<br>recommendations |
| C       | Multi-site estate, hybrid<br>environments, legacy<br>systems               | £150,000                | Architectural mapping,<br>resilience review, risk<br>assessment, and ICS-level<br>consolidation analysis  |

\*Pricing is based on infrastructure footprint, number of data centres, system complexity, and hybrid/cloud maturity. The classification criterion are fixed, transparent, and applied consistently across all Clients.

### 3. Time & Materials Option

For bespoke or extended follow-on consultancy requirements:

- Senior Infrastructure Consultant: £1,100 per day.
- Technical Architect / Cloud Specialist: £1,250 per day.
- Engagement Lead: £1,050 per day.

### 4. Optional Add-Ons

- Full Business Case Development: £15,000.

### 5. What's Included in the Price

- Technical discovery and documentation review.
- Stakeholder workshops and assessment interviews.
- Datacentre and cloud architecture analysis.
- Options appraisal (on-premise, hybrid, cloud).
- Cost modelling and risk review.
- Executive summary.

### 6. What's Not Included

- System implementation, remediation, migration delivery, third-party system fixes, or operational management.
- No reselling, hosting, or procurement services are included.
- Licensing analysis excludes commercial negotiation, or contract management.

### 7. Contact

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