



Commercial Nexus Ltd
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AI-Procurement Enablement Service - Pricing Schedule

Version: 1.7

Lot: Cloud Support (Lot 3)

Last Updated: 13th January 2026

1. Pricing Overview

Commercial Nexus (“CNX”) delivers an AI-Procurement Enablement Framework using Microsoft Copilot and the Power Platform to automate sourcing, reporting, and contract management.

All pricing is provided on a transparent basis:

- A fixed-price defined against a Statement of Work.

Prices exclude VAT.

2. Pricing Model Summary

Phase 1 - Discovery & Data Assessment

Package Tier	Activities	Duration	Fixed Price (ex VAT)
P1-A (Lite – Pilot Scope)	Workshops, data mapping, system review (Atamis/Adviselnc/Oracle/Share Point), readiness report & roadmap	2 weeks	£12,000
P1-B (Standard – Pilot Scope)	As above + additional discovery scope & documentation	4 weeks	£25,000
P1-C (Full Implementation)	Full discovery, cross-system assessment, deep data profiling. Large/complex discovery (multi-system, multi-site)	12 weeks	£50,000

Phase 2 - Data Cleansing & Integration

Package Tier	Activities	Duration	Fixed Price (ex VAT)
P2-A (Lite – Pilot Scope)	Data standardisation, basic cleansing, Power Automate connectors	2 weeks	£20,000
P2-B (Standard – Pilot Scope)	As above + enriched cleansing and exception handling	4 weeks	£45,000
P2-C (Full Implementation)	Enterprise-level cleansing across multi-departmental datasets, integration setup, cross-system normalisation	12 weeks	£90,000

Phase 3 - Automation & AI Enablement

Package Tier	Activities	Duration	Fixed Price (ex VAT)
P3-A (Lite – Pilot Scope)	Microsoft Copilot orchestration, secure configuration, demo workflows	2 weeks	£15,000
P3-B (Standard – Pilot Scope)	As above + additional workflows, prompts, automations	4 weeks	£35,000
P3-C (Full Implementation)	Complex automation and multi-system orchestration	12 weeks	£65,000

3. Optional Add-Ons

Add-On Service	Description	Indicative Cost (ex VAT)
Change & Adoption Programme	End-user training, Microsoft Copilot onboarding materials, train-the-trainer sessions	£12,000
Catalogue Maintenance Module	Automate catalogue pricing requires	£40,000

Managed Service is available as a separate G-Cloud service line with its own pricing schedule

4. Payment Milestones

Milestone	Trigger Event	Payment % of Total
1 – Project Initiation / Kick-off	Contract execution and kick-off meeting	40%
2 – Completion of Data Integration	Submission of validated integrations and test report	20%
3 – Delivery of Pilot / Final Handover	Client acceptance and sign-off	40%

Invoices are issued per milestone and payable within 30 days.

No volume discounts.

Data extraction cost £0.00.

5. Assumptions and Dependencies

- Client provides access to required data sources and systems.
- Microsoft Power Platform and Microsoft Copilot licenses are procured by the Client.
- Delivery occurs within the Client's Microsoft M365 tenant under NHS compliance.
- Pricing excludes travel and subsistence costs (if applicable).
- Any scope change will trigger a formal Change Control Notice.

6. Licensing Dependencies and Third-Party Costs

CNX does not resell software licenses. The following are required and should be sourced via existing NHS licensing agreements:

- Microsoft 365 E3/E5 with M365 tenant access.
- Microsoft Power Apps per User or per App.
- Microsoft Copilot license (for M365) per User.
- Microsoft Power BI Pro or Premium per User (if required).

CNX does not manage or charge for any Microsoft licensing; all licensing is client-managed.

7. Value Outcomes

The AI-Procurement Enablement Service is designed to deliver:

- Reduction in manual administration effort.
- Enhanced cost avoidance through better contract alignment.
- Full supplier visibility across finance and contract systems.

8. Contact

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