

G-Cloud 15 Lot 2b Pricing Document

Supplier: P3MO Ltd
Service: P3MO Platform
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Accessibility: WCAG 2.2 Level AA Compliant

1. Overview of Pricing Approach

The P3MO Platform pricing model is transparent and straightforward, based on fixed unit costs for the following:

- Software configuration
- Integration tasks
- Optional enhancements
- Ongoing support and maintenance

All prices exclude Value Added Tax (VAT). There are no hidden fees or undisclosed charges.

2. Core Service Pricing

Service Component	Price (excl. VAT)
Implementation – Simple (up to 100 users)	£4,000.00
Implementation – Medium (up to 500 users)	£6,000.00
Implementation – Complex (1,000 or more users)	£9,000.00
Cloud Software Licensing (per user, per month)	£19.00

Table 1: Core Service Pricing

3. Optional Features and Add-Ons

Feature	Price
API Extensions (per endpoint)	Price on Application (POA)
Custom Development (per day)	Price on Application (POA)

Table 2: Optional Features and Add-Ons

4. Support and Maintenance Costs

Support Type	Cost
Ai (bot) Support including dedicated knowledge hub (24/7 365) Human agent via web chat or phone Support (09:00–17:00 Monday–Friday) Cost (per user per month)	£3.00

Table 3: Support and Maintenance Costs

Support Hours:

Ai (bot) support including dedicated knowledge hub 24/7 365 days.

Human agent support Monday to Friday, 09:00 to 17:00 hours (GMT), excluding UK public holidays.

5. Training Rates

End-user training is delivered virtually and is included in the implementation cost. No separate training charges apply.

6. Volume Discounts

The following discount structure applies based on the number of licensed users:

User Tier	Discount
Fewer than 100 users	0% discount
100 to 499 users	10% discount
500 to 999 users	15% discount
1,000 or more users	20% discount
Multi-year commitments (additional)	10% discount

Table 4: Volume Discount Structure

Note: Discounts are applied to the recurring licence and support costs. Multi-year discounts can be combined with volume discounts.

7. Exit and Decommissioning Costs

There are no exit fees or decommissioning charges:

- Data extraction at end of contract: No cost
 - Decommissioning support: No cost
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8. Assumptions and Dependencies

The following assumptions underpin the pricing model:

- All work is delivered remotely unless otherwise agreed in writing
 - The customer provides timely access to required environments and systems
 - Licensing counts are measured and reported monthly
 - Travel costs (if required by agreement) are charged at applicable government rates (HM Treasury guidelines)
 - Delivery timescales assume standard UK working hours (Monday–Friday, 9:00 AM–5:00 PM)
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9. Example Cost Scenarios

The following examples illustrate typical total cost of ownership for different user populations over a 12-month period.

Example 1: Small Organisation (100 Users)

Cost Element	Amount (excl. VAT)
Implementation (simple)	£4,000.00
Cloud Licensing (100 users × £19.00 × 12 months)	£22,800.00
Support (100 users × £3.00 × 12 months)	£3,600.00
Volume Discount (10%)	–£3,060.00
Total 12-Month Cost	£27,340.00

Table 5: Example 1: Small Organisation (100 Users) – 12 Month Cost

Example 2: Large Organisation (1,000 Users)

Cost Element	Amount (excl. VAT)
Implementation (complex)	£9,000.00

Cloud Licensing (1,000 users × £19.00 × 12 months)	£228,000.00
Support (1,000 users × £3.00 × 12 months)	£36,000.00
Volume Discount (20%)	–£52,800.00
Total 12-Month Cost	£220,200.00

Table 6: Example 2: Large Organisation (1,000 Users) – 12 Month Cost

10. Pricing Validity

These prices are valid for the entire duration of the G-Cloud 15 framework agreement, subject to annual price escalation clauses as per the master agreement terms.

Contact and Support

For pricing enquiries or to discuss bespoke arrangements, please contact P3MO Ltd through the Digital Marketplace or via the contact details provided in the G-Cloud 15 service listing.

Accessibility Statement

This document has been prepared in compliance with WCAG 2.2 Level AA standards. It includes:

- Semantic heading hierarchy (H1–H3)
- Accessible tables with proper header markup
- Sufficient colour contrast (minimum 4.5:1 for body text)
- Alternative text for any figures or logos
- Logical reading order and structure
- Clear language and defined abbreviations (VAT, POA, HM Treasury)

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