

Pricing Document

G-Cloud 15 (RM1557.15) – Lot 2.B: xWatts – Enterprise SaaS Pricing

Supplier Details

Supplier name: Insight Consulting Services Limited

Trading / service brand: ICS Projects

Framework: G-Cloud 15 (RM1557.15)

Lot: Lot 2.B – xWatts – Enterprise SaaS Pricing

ICS xWatts – SaaS Pricing (G-Cloud)

Pricing Metric: Gross Internal Area (m²) under management

All prices shown below are exclusive of VAT and are billed annually in advance.

xWatts is an AI-enabled energy optimisation platform providing continuous monitoring, decision support, and automated control across building systems. Two service levels are available, reflecting fundamentally different operating models: human-led monitoring and AI-led autonomous optimisation.

Service Level 1: xWatts Intelligence (Baseline Monitoring and Analytics)

£1.10 per m² per annum

This service level provides continuous visibility and insight, with actions determined and executed by buyer operators.

Includes:

Continuous sensor data ingestion across the estate

Energy, carbon, and cost analytics

Detection and flagging of anomalies and inefficiencies

Performance dashboards and standard reporting

Human-led review, interpretation, and intervention

Use case:

Foundational estate intelligence where decisions and control actions are taken manually by estates or energy teams.

Service Level 2: xWatts Autonomous Optimisation (AI Control) – Preferred

£1.65 per m² per annum

This service level enables AI-led, closed-loop optimisation, where control actions are taken automatically within defined operational and safety parameters.

Includes all xWatts Intelligence services, plus:
AI-driven anomaly response and corrective action
Automated BMS and control system adjustments
Continuous setpoint optimisation and tuning
Real-time response to sensor feedback and system drift
Machine learning based on outcomes and historical performance

Use case:

Active optimisation where the platform intervenes continuously, reducing energy use, carbon emissions, and reliance on manual human response.

This is the recommended service level for most estates due to superior return on investment and environmental performance.

Minimum Charges and Scaling

- Minimum annual licence fee: £15,000
- Pricing applies to total Gross Internal Area (m²) under management
- Large or system-level deployments may be confirmed using the same published £/m² rates

One-Off Setup and Configuration

One-off setup fees cover initial platform configuration, data onboarding, and account setup.

Up to 5,000 m²: £2,000

5,000 – 20,000 m²: £5,000

Over 20,000 m²: £10,000

Support and Commercial Assumptions

- Hosting is UK-based and suitable for UK public sector use
- Support is provided during standard UK business hours
- Data retention aligns with public sector expectations
- Pricing is transparent and published in line with G-Cloud requirements
- The SaaS licence is not contingent on achieved savings or outcomes