

## Pricing Document

# G-Cloud 15 (RM1557.15) – Lot 2.B: BEAMS – Enterprise SaaS Pricing

## Supplier Details

Supplier name: Insight Consulting Services Limited

Trading / service brand: ICS Projects

Framework: G-Cloud 15 (RM1557.15)

Lot: Lot 2.B – BEAMS – Enterprise SaaS Pricing

## Pricing Approach

Pricing Basis: Organisation - wide Enterprise Deployment

All prices shown below are exclusive of VAT and are billed annually in advance.

BEAMS is an enterprise-grade estates and facilities management platform providing integrated hard FM, soft FM, workforce management, assurance, and governance capabilities. Pricing reflects organization - wide and system-level deployment rather than per-user or per-module transactional charging.

## A. Core Enterprise Platform Licence (Annual)

### £175,000 per organisation per annum

The Core Enterprise Licence includes:

- Hard FM management (assets, PPM, reactive maintenance)
- Soft FM service management (cleaning, catering, portering, helpdesk, appointments)
- Workforce rostering, scheduling, and task allocation
- Service line SLAs, KPIs, and performance reporting
- Estate and asset hierarchy modelling
- Statutory and HTM compliance framework mapping
- Evidence vault and full audit trail
- Board and executive-level dashboards and reporting
- Unlimited named users (subject to fair usage)
- Secure UK-hosted SaaS environment
- Standard support, updates, and upgrades

The Core Licence is a SaaS subscription and does not represent professional services.

## B. System-Level and Advanced Capability Modules (Annual Add-Ons)

| Capability                                      | Annual Fee (£) |
|-------------------------------------------------|----------------|
| System / Group / ICB Roll-Up View               | 40,000         |
| Advanced Assurance & Regulatory Reporting Packs | 35,000         |
| Capital Programme & Backlog Optimisation        | 30,000         |
| Integration Fabric (CAFM, DMS, BMS, APIs)       | 25,000         |
| Advanced Analytics / AI Extensions              | POA            |

## C. One-Off Setup & Mobilisation Fees

One-off fees cover initial platform configuration, data onboarding, integration setup, and governance alignment. Fees are bounded and do not include ongoing delivery.

- Organisation deployment: £50,000
- Large / complex Trust deployment: £75,000
- System / ICB deployment: £100,000

## D. Optional Specialist Support

Optional specialist services are published separately and are not required for standard platform operation.

- Advanced configuration or integration support: £1,200 per day
- Bespoke dashboards or reporting packs: Fixed price (POA)

## E. Commercial & G-Cloud Assumptions

- Pricing applies per NHS Trust, NHS Foundation Trust, ICB, or equivalent public-sector body
- Licences are organisation-wide and not per-seat transactional pricing
- Fair usage applies to prevent sustained automated or excessive system load
- Pricing is transparent and published in line with G-Cloud requirements
- Hosting is UK-based and suitable for UK public sector use
- Prices are reviewed annually and may be CPI-linked unless contractually capped
- Exit support beyond standard data export is chargeable at the published day rate