

XeFr Pricing Document

November 2025

1. Introduction

XeFr is an enterprise data platform that unifies siloed data across disparate systems, enabling organisations to extract maximum value from their existing technology investments. This document outlines transparent, predictable pricing designed to align with public sector procurement requirements.

Our pricing model is based on per-user licensing with clearly defined tiers, ensuring organisations pay only for what they need while retaining flexibility to scale. All prices are exclusive of VAT and quoted in GBP.

2. Pricing Philosophy

Xerini believes in transparent, value-aligned pricing. Our model is designed around three core principles:

- **Predictability:** Clear per-user pricing with no hidden costs
- **Scalability:** Volume-based efficiencies that reward growth
- **Flexibility:** Adaptable to specific organisational requirements

3. Service Tiers

XeFr is available in three service tiers, each designed to meet different organisational needs and scale requirements.

Feature	Starter	Professional	Enterprise
Price per User per Month	£50	£65	See Section 4
Minimum Users	5	5	100
Infrastructure	Shared	Shared	Dedicated
Data Tables & Forms	✓	✓	✓
Charts & Dashboards	✓	✓	✓
External Connectivity	✓	✓	✓
Mapping & Geolocation	—	✓	✓
AI-Powered Search	—	✓	✓
AI Data Enrichment	—	✓	✓
AI Co-Pilot Interface	—	✓	✓
Document Full-Text Indexing	—	✓	✓
Semantic Search	—	—	✓
OAuth2/SSO Integration	—	—	✓
OData API Access	—	—	✓
Advanced Integrations	—	—	✓
Bundled Prof. Services	—	—	20 days/year
Support Level	Standard	Standard	Enhanced

4. Enterprise Pricing

Enterprise pricing reflects the dedicated infrastructure, enhanced support, and bundled professional services provided to larger organisations. The pricing structure consists of two components:

4.1 Pricing Structure

Component	Price	Description
Platform Fee	£2,500/month	Dedicated infrastructure, SSO, enhanced SLA
Per-User Fee (100-249)	£60/user/month	Full Enterprise feature access
Per-User Fee (250-499)	£55/user/month	Volume discount tier 1
Per-User Fee (500+)	£50/user/month	Volume discount tier 2

4.2 Enterprise Pricing Examples

The following examples illustrate typical Enterprise annual costs:

Users	Monthly Cost	Annual Cost	Effective per User
100	£8,500	£102,000	£85.00/month
150	£11,500	£138,000	£76.67/month
200	£14,500	£174,000	£72.50/month
300	£19,000	£228,000	£63.33/month
500	£27,500	£330,000	£55.00/month

Note: Enterprise pricing includes 20 days of professional services annually for configuration, customisation, and training.

5. Infrastructure & Data Allowances

5.1 Standard Allowances

Each subscription tier includes baseline data storage allowances. These allowances cover typical usage patterns for most organisations:

Resource	Starter/Professional	Enterprise
Structured Data (MongoDB)	8 GB	16 GB
Document Storage (Azure Blob)	500 GB	1 TB
Vector Index Storage	Included	Included

5.2 Additional Storage

Additional storage beyond standard allowances is available at the following rates:

Resource	Price
Additional Structured Data	£15 per GB/month
Additional Document Storage	£0.25 per GB/month

6. AI Services & Token Usage

Xefr's AI capabilities (semantic search, AI co-pilot, data enrichment, and document processing) utilise foundation models from providers such as OpenAI and Azure OpenAI Service. AI token costs are **excluded** from subscription pricing and are handled through one of two approaches:

Option A: Customer-Provided API Key (Recommended)

Customers provide their own OpenAI or Azure OpenAI API key. This approach offers maximum cost control and transparency, with AI usage billed directly by the model provider. Xerini applies no surcharge for this option.

Option B: Xerini-Managed AI

Xerini can provision and manage AI model access on behalf of the customer. Token costs are passed through at provider rates plus a 10% administrative surcharge. Monthly usage reports are provided for full transparency.

Note: AI costs vary significantly based on usage patterns, document volumes, and query frequency. We recommend Option A for organisations with established cloud accounts, and Option B for organisations seeking simplified procurement. Indicative monthly AI costs (based on typical usage patterns): Light usage: £50-100/month, Moderate: £200-500/month, Heavy document processing: £500-2,000/month.

7. Professional Services

Xerini provides professional services for implementation, customisation, integration, and training. Services are available on a time and materials basis.

7.1 Day Rate Schedule

Commitment	Day Rate	Discount	Validity
Ad-hoc	£850	—	30 days
5 Day Block	£800	5%	6 months
10 Day Block	£765	10%	12 months
20 Day Block	£720	15%	12 months

All professional services rates apply to both implementation and ongoing support engagements.

7.2 Services Scope

Professional services typically include:

- Platform configuration and customisation
- Data schema design and implementation
- Integration with third-party systems
- Dashboard and portal development
- Data migration and onboarding support
- User training and documentation
- Custom reporting and analytics

8. Discounts & Special Terms

8.1 Standard Discounts

The following discounts are available as standard:

Discount Type	Discount
Annual Payment (upfront)	10% on subscription fees
Multi-Year Commitment (3+ years)	Negotiable
Customer-Hosted Infrastructure	Negotiable (reduced hosting costs)
Volume Licensing (500+ users)	Reflected in tiered pricing

8.2 Bespoke Arrangements

For organisations with specific requirements, alternative commercial arrangements may be available. These could include custom SLAs, dedicated support arrangements, or alternative licensing models. Please contact Xerini to discuss your requirements.

9. Commercial Terms

9.1 Contract Terms

- **Minimum Term:** 12 months
- **Payment Terms:** Monthly in arrears or annually in advance
- **Price Reviews:** Annual review, with 90 days' notice of changes
- **Currency:** GBP (£), excluding VAT

9.2 Service Level Agreement

- **Availability:** 99.9% monthly uptime guarantee
- **Support Hours:** 08:00-18:00 GMT/BST, Monday-Friday
- **P1 Response:** 1 hour (Critical)
- **P2 Response:** 4 hours (High)
- **P3 Response:** Next business day (Medium/Low)

9.3 Data & Security

- **Hosting:** Microsoft Azure (UK South)
- **Data Residency:** UK data sovereignty guaranteed
- **Certifications:** ISO 9001:2015, ISO 27001:2022, Cyber Essentials
- **Compliance:** GDPR compliant, Data Processing Agreement available

10. Contact Information

For pricing enquiries, quotations, or to discuss your specific requirements:

Company: Xerini Ltd

Address: XCHG, Floor 7, 22 Bishopsgate, London, EC2N 4BQ

Email: info@xerini.co.uk

Phone: 0333 242 5204

Website: <https://xerini.co.uk>

This pricing document is provided for informational purposes and does not constitute a binding offer. All prices are subject to formal quotation based on specific requirements. Xerini reserves the right to update pricing with appropriate notice.