

Fava Clinical Genomics Platform – G-Cloud 15

Introduction and pricing context

The Fava Clinical Genomics Platform is designed to integrate genomic insights directly into existing clinical IT systems, including electronic health records (EHRs), enabling genomic information to be used within routine clinical workflows. Delivery of the service typically requires close collaboration with local, regional, and national partners across the digital health and genomics ecosystem. As a result, implementation may involve partnerships with third-party suppliers, platform vendors, or delivery organisations. Commercial arrangements associated with these partnerships, including referral or revenue-sharing agreements, may form part of the overall pricing structure where appropriate and agreed as part of a Call-Off Contract.

Deployment of the Fava Clinical Genomics Platform is intended to support large-scale, population-level genomics initiatives rather than isolated point solutions. Implementations may form part of regional or national programmes, research studies, or trials designed to enable the routine use of genomics in healthcare at scale. National policy documents, including NHS long-term plans for genomics, describe ambitions for population-level genomic programmes involving cohorts of approximately 150,000 citizens. Pricing therefore reflects the complexity, scale, governance, and delivery requirements associated with such programmes.

1. Pricing overview

Pricing for the Fava Clinical Genomics Platform is based on the scope, scale, and complexity of deployment and is agreed as part of each Call-Off Contract under the Crown Commercial Service G-Cloud

framework. The service is typically priced using a combination of a one-off implementation fee and recurring annual charges.

All prices are exclusive of VAT.

2. One-off implementation costs

A one-off implementation fee may apply to cover activities such as service configuration, integration with local clinical IT systems, onboarding, and initial setup.

Indicative implementation cost:

£1,000,000 – £1,500,000 (one-off)

The final implementation cost depends on factors including deployment scope, integration requirements, number of systems involved, scale of the population, and information governance arrangements.

3. Annual platform licence

An annual enterprise licence fee applies for use of the core platform. This includes access to the hosted service, standard support, maintenance, and updates.

Indicative annual platform licence:

£500,000 per annum

4. Usage-based pricing (per-patient)

For population-scale deployments, a per-patient onboarding or enablement fee may apply.

Indicative per-patient fee:

£10 per patient per annum

Illustrative example (for guidance only):

150,000 patients × £10 = £1,500,000 per annum

Actual patient volumes and pricing are agreed at Call-Off and may vary based on programme design and scope.

5. Trials and pilot pricing

Free or reduced-cost access may be offered on a time-limited basis for evaluation, research, or pilot purposes. Trial access typically includes agreed functionality within a defined scope but excludes full production deployment and ongoing service commitments. Trial duration and scope are agreed in advance with the buyer.

6. Education and research pricing

Special pricing may be available for educational and research organisations by agreement, depending on scope, duration, and intended use of the service.

7. Payment terms and adjustments

Pricing, payment schedules, service credits, and any agreed commercial adjustments are defined within individual Call-Off Contracts and are governed by the standard Crown Commercial Service G-Cloud Call-Off Contract Terms and Conditions.