

CHARLOTTE AI



IN RESPONSE TO:

G-Cloud 15 Framework (Lots 1-3)

Pricing Description

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CROWDSTRIKE'S RESPONSE

G-CLOUD 15 – AGENTIC SOC-ANALYST PRICING

DOCUMENT CONTROL

Date

01/2026

CROWDSTRIKE CONTACT

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PRICING

Service Name	Unit	Unit Price Per Annum
Charlotte AI	Per Endpoint	£16

SUPPORT

Service Name	Comments
Express	12% of the total annual software subscription cost, with maximum annual cost of £12,000 Intended for organisations with less than 2,500 employees
Essential	12% of the total annual software subscription cost, with minimum annual cost of £12,000 Intended for organisations with more than 2,500 employees
Elite	25% of the total annual cost, with a minimum annual cost of £120,000 For organisations requiring a high level of custom support, includes a Technical Account Manager (TAM)

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PRICING ASSUMPTIONS

The following assumptions have been made in relation to the above pricing:

- The pricing above is based upon a 2-year term with an order of 50 endpoints
- Volume pricing discounts are available depending upon the customer's specific requirements and subject to full scoping. The level of discount available varies according to customer requirements
- The pricing above is based upon a 7-day retention period - customers should contact CrowdStrike if they have an alternative retention requirement
- CrowdStrike will transact in USD \$
- Please note all pricing show is list price, and subject to further discounts via authorised resellers of CrowdStrike.

PRICING DEFINITIONS

Each unit is measured per endpoint.