

Wave Health Digital Platform

UK Pricing for 2026

I. Subscription Pricing: For Oncology Remote Patient Monitoring and Risk Management Platform

The subscription is priced per patient, per month, with the final tier determined by specific operational and clinical factors.

- **Standard Rate: Starting at £40 – £70 per patient, per month**
- **Tier Determination Factors:** Pricing is customized based on the following criteria to ensure cost alignment with complexity and scale:
 - Patient volume (scaling discounts for higher cohorts)
 - Clinical complexity of the patient pathways being managed
 - Required integrations (e.g., EHR/PAS systems) and depth of reporting needs

Tier 1: Pilot / Small Cohort

1–100 active patients

- **£70 per patient, per month**
- **Intended for:**
 - Pilot programs
 - Single tumor pathway deployments
 - Limited integrations or manual data ingestion
- **Rationale:**
 - Higher per-patient cost reflects fixed platform, onboarding, and support overhead at low scale

Tier 2: Early Scale

101–300 active patients

- **£60 per patient, per month**
- **Intended for:**
 - Multiple pathways within a single specialty
 - Early expansion beyond pilot
- **Benefits:**
 - Initial volume discount as operational efficiencies improve
 - Suitable for trusts validating ROI and outcomes

Tier 3: Core Deployment

301–750 active patients

- **£50 per patient, per month**
- Intended for:
 - Trust-wide oncology pathway coverage
 - Standard EHR/PAS integration in place
- Benefits:
 - Strong balance of scale economics and clinical support
 - Most common tier for steady-state RPM programs

Tier 4: Enterprise Scale

750+ active patients

- **£40 per patient, per month**
- Intended for:
 - Multi-tumor, multi-service oncology deployments
 - Advanced reporting and operational dashboards
- Benefits:
 - Meaningful economies of scale
 - Priority roadmap and service alignment

II. Platform Capabilities (What's Included)

The subscription includes access to the full suite of the Wave Health Digital Platform, enabling comprehensive remote patient monitoring and risk management for oncology pathways.

- Patient Engagement: Patient-facing Wave Health mobile app for seamless data entry and communication
- Clinician Tools: HCP Care Portal access to the integrated Patient Risk Management platform
- Clinical Monitoring: Ongoing symptom monitoring, validated questionnaire administration, and integration of lab results
- Communication & Support: Secure messaging functionality, along with proactive reminders and notifications for patients and care teams
- Data & Compliance: Advanced analytics and reporting tools, coupled with secure UK data hosting and full GDPR compliance

III. Implementation & Onboarding

A one-time implementation fee covers all activities required to move from contracting to clinical go-live.

- **One-Time Implementation Fee: £10,000 – £15,000**
- **Services Included:**
 - Complete platform configuration and bespoke branding alignment
 - Workflow setup tailored to existing clinical pathways and protocol
 - Comprehensive staff onboarding and training for all end-users
 - Dedicated go-live support to ensure a smooth transition

IV. Contracting

- **Contract Term:** Annual (12-month) contracts are the standard agreement structure
- **Procurement:** All contracts and services are compliant with the G-Cloud 15 procurement framework