

G-Cloud 15 Services

Pricing Document

Document Control

Document type	Public - Freely Distributable
Company	Presidio Solutions UK Ltd
Address	322 High Holborn, London, WC1V 7PB
Primary Contact	procurementuk@presidio.com

General

This Pricing Document provides generic pricing information for the service offerings included within G-Cloud 15. Digital Marketplace Buyers must confirm individual service pricing and availability from their Presidio Account Manager or from Presidio's general point of contact at procurementuk@presidio.com. Buyers should read this pricing document in conjunction with the specific service description, terms and conditions and SLA for the service, or services, required.

Pricing Assumptions

- Pricing is based on a 12-month term
- Pricing is subject to change based on Presidio's rates
- Professional services are required for implementation

Professional Services

Any elements of professional services required for this solution will be at the rates shown in the published rate card.

Other Pricing Considerations

- Pricing excludes VAT.
- Public Cloud charges, where shown, are estimates only; actual charges will be based upon actual consumption in any given period. Where pricing is presented in USD, the final amount payable in GBPO will be calculated based on the exchange rate in effect on the date the order is processed.
- Charges are based on usage information provided and assumptions made on that basis, all which forms part of the contractual agreement. Prolonged and significant variation in usage may require a reassessment of the charges.
- Any costs, pricing or charges for implementation services shall be calculated in accordance with Presidio's standard daily rate in whole days only.
- Presidio shall be entitled to charge its higher standard daily rate (typically double) where the services are carried out either partly or in whole outside of normal business hours.
- Support services may be delivered for an additional fee, subject to the terms of the agreed support model.

Service Pricing

Service Name: Druva Pricing

Product Name	List Price	Unit	Product Description
Druva Endpoint			
Backup - Endpoints Insync Cloud Elite	£8.50	Per user per month	Enterprise edition (Endpoints license); adds 50GB to shared pool
Insync Cloud Enterprise	£6.80	Per user per month	Elite edition (Endpoints license); adds 50GB to the shared pool
Druva Endpoint Add-ons Governance			
Sensitive Data Governance (Endpoints)	£2.76	Per user per month	Sensitive data governance for End User workloads
Druva Endpoint Add-ons Security			
Advanced Ransomware Protection - Endpoints	£5.53	Per user per month	Advanced (RR AND Posture & Observability) features
Core Ransomware Protection - Endpoints	£3.19	Per user per month	Core (Posture & Observability) features
Druva Endpoint Add-ons Features			
Preserved User (Endpoints)	£1.70	Per user per month	License for users above 10% allocation
Insync Cloud Cache	£0.85	Per user per month	Optional on-premises component for accelerated backup/restore
Druva Endpoint Add-ons Storage			
High Storage Tier for EP	£3.19	Per user per month	Sets the end-user storage pool to 300GB per user
Insync Cloud Unlimited Storage	£3.40	Per user per month	Unlimited Storage for End User
Storage Expansion for EP - 10TB	£595.00	Per unit per month	Adds 10TB to End User storage pool
Druva Endpoint Add-ons Storage			
InSync FedRAMP (Endpoints)	£1.70	Per user per month	Adds GovCloud support for End User workloads
Product Name	List Price	Unit	Product Description
Druva for SaaS Apps (M365, GWSP, SFDC, D365)			
M365 Elite Adv Security	£6.26	Per user per month	M365 Elite license with Security Posture and Accelerated RR
M365 Enterprise Adv Security	£5.42	Per user per month	M365 Enterprise license with Security Posture and Accelerated RR
Data protection- M365			
InSync Cloud Elite - M365	£4.25	Per user per month	Elite edition (M365 license)
InSync Cloud Enterprise - M365	£3.40	Per user per month	Enterprise edition (M365 license)
M365 Backup Express	£1.91	Per user per month	Protection within Microsoft Cloud storage; includes 10 GB/user
Data Protection Google Workspace			
InSync G Suite Backup - Elite	£5.95	Per user per month	Elite edition (GWSP license)
InSync G Suite Backup - Enterprise	£3.40	Per user per month	Enterprise edition (GWSP license)
Add-ons Security			
Advanced Ransomware Protection - M365	£3.40	Per user per month	Advanced (RR AND Posture & Observability) for M365
Core Ransomware Protection - M365	£1.70	Per user per month	Core (Posture & Observability) features for M365
Advanced Ransomware Protection - Gworkspace	£5.53	Per user per month	Advanced (RR AND Posture & Observability) for GWSP

Core Ransomware Protection - Gworkspace	£3.19	Per user per month	Core (Posture & Observability) features for GWSP
Add-Ons Governance			
Sensitive Data Governance (SaaS)	£2.76	Per user per month	Sensitive data governance for M365, Gworkspace
Add-Ons Features			
Preserved User (SaaS)	£1.70	Per user per month	License for users above 10% allocation
Shared Mailbox	£1.70	Per user per month	M365 Shared Mailbox license (above 50% allocation)
SaaS Apps User - Service Only	£0.85	Per user per month	Cloud App service-only extension (adds no storage)
High Storage Tier for SaaS	£3.19	Per user per month	Sets SaaS storage pool to 300GB per user
Add-Ons Storage			
InSync Cloud Unlimited Storage (SaaS)	£3.40	Per user per month	Unlimited Storage for M365, Gworkspace
Storage Expansion for SaaS - 10TB	£595.00	Per unit per month	Adds 10TB to SaaS storage pool
M365 Backup Storage 500GB Expansion	£85.00	Per unit per month	Expand MS Cloud Storage pool for Backup Express
Add-Ons FedRAMP SaaS Apps			
InSync FedRAMP (SaaS)	£1.70	Per user per month	Adds GovCloud support for SaaS workloads
Data Protection Salesforce			
Salesforce Backup Elite	£4.46	Per user per month	Backup/Restore for Salesforce-Elite
Salesforce Backup Enterprise	£2.98	Per user per month	Backup/Restore for Salesforce-Enterprise
Salesforce Sandbox Seeding	£1.70	Per user per month	Sandbox seeding priced per user
Salesforce Archiver	£2.98	Per user per month	Move stale data to Druva Cloud
Dat Protection - D365			
Dynamics 365 Backup Enterprise	£2.98	Per user per month	Backup or Restore for D365
Product Name			
List Price		Unit	Product Description
Secured Data Protection bundle			
Hybrid Elite Adv. Security	£273.70	Per Credit per month	Hybrid Workload Elite credits for non-NAS workloads with Security Posture and Accelerated Ransomware Recovery
Hybrid Enterprise Adv Security	£245.65	Per Credit per month	Hybrid Workload Enterprise credits for non-NAS workloads with Security Posture and Accelerated Ransomware Recovery
Data Protection- Hybrid On-Prem Workloads			
Phoenix Elite - On-Prem	£255.00	Per Credit	Backup/Restore & Disaster Recovery for Servers. Termed product.
Phoenix Enterprise - On-Prem	£204.00	Per Credit	Backup/Restore for Servers. Termed product.
Phoenix Business - On-Prem	£178.50	Per Credit	Backup for Servers. Termed product.
Data Protection- Hybrid Cloud Workloads			
Phoenix Elite - Cloud Native	£204.00	Per Credit	Backup/Restore & Disaster Recovery for Cloud Native workloads. Termed product.
Phoenix Enterprise - Cloud Native	£174.25	Per Credit	Backup/Restore for Cloud Native workloads. Termed product.
Phoenix Business - Cloud Native	£161.50	Per Credit	Backup for Cloud Native workloads. Termed product.
Hybrid Add-on Security			
Premium Ransomware Protection and Recovery - Hybrid Workloads	£102.00	Per Credit	Ransomware Recovery with Threat Hunting included, add-on for Phoenix. Available for Business, Enterprise and Elite editions. Available for VMware workloads only.
Advanced Ransomware Protection and Recovery - Hybrid Workloads	£63.75	Per Credit	Ransomware Recovery add-on for Phoenix. Available for Business, Enterprise and Elite editions. Available for Commercial cloud only.



PRESIDIO®

Core Ransomware Protection - Hybrid Workloads	£21.25	Per Credit	Infrastructure tools, security dashboarding and data integrations into Sec Ops workflows for Hybrid Workloads
Hybrid Add-on Features			
DRAAS	£8.50	Per Instance per month	Cloud Disaster recovery for Servers

Notes

These are the most common types of licenses purchased from Druva. A complete list of licenses is available upon request.

Above License costs are excluded from the Presidio Support cost. To be quoted based on the level of effort and support for implementation.

Price shown is the list price (RRP) excluding VAT. Please get in touch with the Presidio team for better discounted pricing