

G-Cloud 15 Pricing ProtoFlex

Contents

1	Summary	2
2	Software Licensing & Support	3
3	Managed Cloud Hosting & Infrastructure	4
3.1	Base Hosting & Deployment	4
3.2	Bespoke Hosting & Deployment	4
4	Professional Services (SFIA Rate Card)	5
5	Contract Terms & Price Adjustment	6

1 Summary

ProtoFlex provides a modular pricing structure designed for transparency and scalability. Our pricing consists of three primary components:

1. **Software Licensing & Support:** Per-user access to the platform.
2. **Cloud Hosting & Infrastructure:** Environment-specific costs based on scale.
3. **Professional Services:** Expert configuration and implementation based on SFIA standards.

All prices are exclusive of VAT at the prevailing rate.

2 Software Licensing & Support

Licensing is charged on a per-user, per-annum basis. Prices include platform access, core maintenance, and standard support.

Deployment Model	Annual Price (Per User)	Minimum Commitment
Managed Cloud (SaaS)	£1,200	12-month minimum term
On-Premises / Customer Cloud	£1,500	12-month minimum term

Mid-Term Scaling: Increases in user numbers during a contract term are handled via Change Control.

If additional infrastructure is required to support growth, hosting fees will be adjusted at the "Cost-Plus" rate (see Section 3.2).

3 Managed Cloud Hosting & Infrastructure

ProtoFlex provides a fully managed, "always-on" environment. Unlike standard hosting, our base package includes proactive monitoring and infrastructure support to ensure clinical and administrative continuity.

3.1 Base Hosting & Deployment

Annual Price: £10,000 per annum (for up to 50 users fixed for the 12-month Call-Off term).

This "Entry-Level" package provides a single Production environment (SaaS) delivered via the public internet.

- **Availability:** 99.9% uptime SLA.
- **Security:** Automated backups; encryption at rest and in transit.
- **Identity:** Standard Username/Password or basic OIDC.
- **Connectivity:** Standard Public Internet (HTTPS).
- **Storage:** up to 250 GB database, up to 1 TB Hot LRS

3.2 Bespoke Hosting & Deployment

For requirements exceeding the Base Package, ProtoFlex operates a "**Cost-Plus**" model to ensure customers only pay for the resources they consume within a bespoke architecture.

- **Infrastructure Costs:** Cloud Provider List Price + 15% Management Fee.
- **Additional Environments:** Training, QA, or UAT environments are available as modular add-ons.
- **Secure Connectivity:** Site-to-Site VPNs or Private Links are scoped as professional services (Section 4) and may incur a monthly maintenance surcharge.
- **Third-Party Software:** Any requested third-party licenses are charged at Cost + 10%.
- **Data Egress:** Excessive data transfer (e.g., high-volume media) is passed through at Cloud Provider list rates.

4 Professional Services (SFIA Rate Card)

Specialist services for design, configuration, data migration, and project management are charged at the following daily rates in alignment with the **SFIA Framework**.

SFIA Level	Role Equivalent	Daily Rate
3. Apply	Junior Consultant / Support	£1,200
4. Enable	Consultant/Developer	£1,500
5. Ensure/Advise	Lead Consultant/Founder	£1,800

5 Contract Terms & Price Adjustment

- **Minimum Term:** 12 months.
- **Annual Price Review:** ProtoFlex reserves the right to increase charges annually. Any increase will be limited to the percentage increase in the **Consumer Prices Index (CPI)** for the twelve months ending each September prior to the next annual charge.
- **Notice Period:** If a price increase exceeding CPI is proposed, ProtoFlex will provide the Customer with at least 120 days' written notice.
- **Volume Discounts:** We may apply project-specific discounts based on the scale and duration of the engagement. These will be agreed upon at the Call-Off stage.