



Consulting | Integration | Apps | Training

G-Cloud 15

Service Definition & Pricing Document

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Smartsheet Platform

Smartsheet is an AI-powered platform that has revolutionized how you manage projects, portfolios, and processes, empowering organizations to innovate, collaborate, and achieve results at scale with enterprise-grade security. Some key features are:

- **Project Management** - Easily track and visualize work with flexible views like Timeline, Grid, Card, Gantt, or Calendar.
- **Automation** - Users can set up powerful automated workflows in minutes to streamline updates, approvals, and notifications.
- **Portfolio Management** - Establish best practices for consistent, scalable work execution and reporting while monitoring your portfolio to optimize budgets, resources, and risks.
- **Integrations** - Connect your Smartsheets to your CRM, your Finance packages or SharePoint to allow a single source of truth to keep your data clean.

To watch a welcome video showcasing what Smartsheet can do for you click [here](#)

Smartsheet Core Licence Types

Smartsheet Business Licences

With unlimited free Viewers, Gantt, table, board, and calendar view, rich formulas, unlimited sheets, forms, and reports, timeline view, team workload tracking, admin capabilities, unlimited automations, 1 TB attachment storage.

Annual Subscription from £180 per Licence (min 3 licenses)

Smartsheet Enterprise Licences

Everything from Smartsheet Business license with additional features of AI formulas, texts, and charts, SAML-based SSO, collections, work insights, enterprise plan manager, unlimited attachment storage, directory integration.

Annual Subscription from £440 per Licence (min 10 licenses)

For further information regarding Smartsheet Licences and Pricing and Try for Free opportunities see [here](#).

Smarter Apps for Smartsheet

Smarter Business Processes have developed a range of Smarter Apps to enhance the core licence experience.

Multiple Purchase Offer – If purchasing more than 1 app, the most expensive is 100% list price and all subsequent apps purchased are then 50% list price of the subscription costs.

Instant Apps

A range of simple but powerful add-ons to provide a quick boost of functionality

APP	SUMMARY	ANNUAL PRICE
Smarter Dropdowns	Centrally control dropdown lists and their destination sheets in specified folders & workspaces for easy admin	£500.00
Smarter Backup	Automatically create copies of Smartsheet sheets, Folders or entire Workspaces with a range of scheduling and retention options (Auto Config enhancement to overcome the 100 sheet backup limit available to those that need it.)	£500.00
Smarter QRcodes	Automatically convert a cell text into a Picture or QR Code / Bar Code, either attached to the row or inserted in a cell in the row	£500.00
Smarter FormulaLoader	Enable formula-restricted column datatypes (such as Start/End Dates, Durations and Predecessors) to be populated from formula results	£500.00
Smarter FinanceTools	Automatically Tracks Stock Market, Exchange Rates, Inflation and Country GDP	£500.00
Smarter CloudSync	Sync Smartsheet with Cloud storage solutions such as Dropbox, Google Drive, or Microsoft One Drive. Please note some additional cost may be incurred in setup depending on your exact requirements	£500.00
Smarter Report2Sheet	Takes data generated in a report and copies it over to - and regularly refreshes - a sheet. The data can then be enhanced with automations or formulae and drive more enriched Dashboards	£500.00
Smarter RowCopy	Copy specific columns from specific rows from one sheet to another and keep updated	£500.00

Advanced Apps

Extend your Smartsheet functionality

Advanced apps require bespoke configuration consultancy assistance beyond the complementary 1 hour set up.

APP	SUMMARY	ANNUAL PRICE
Smarter SheetSync	Send data from either a source sheet or report to a specified destination sheet. Keep the relationship between the source and destination and trigger further updates from either sheet. There are advanced update options to control overwriting data, to insert rows if matching records are not found.	£1,500.00
Smarter Archive	Control the archiving of rows within specified sheets with predetermined rules for a) identifying the rows to archive, b) where the rows will archive to. This tool includes automatic new archive sheet creation, again controlled by predetermined parameters, so you need never encounter a "full sheet" which fails an archive routine.	£1,500.00
Smarter Word Docx creator	Export multi-row multi-sheet Smartsheet data into a formatted Word document. This is a bespoke solution being configured on a client by client basis. Therefore the cost in this sheet is for access to the app. First year (initial year) will require additional consultancy quoted on a case by case basis based on the client requirements.	£2,000.00
Smarter PDFCreator	Export Multi Row Smartsheet data into a formatted Google Doc / PDF / Word Doc. This is a bespoke solution being configured on a client by client basis. Therefore the cost in this sheet is for access to the app. First year (initial year) will require additional consultancy quoted on a case by case basis based on the client requirements.	£2,000.00
Smarter Forms	Ability to add/edit rows with advanced conditional logic using Webforms. This is a bespoke solution being configured on a client by client basis. Therefore the cost in this sheet is for access to the app. First year (initial year) will require additional consultancy quoted on a case by case basis based on the client requirements.	£2,000.00

Admin Apps

Wield greater insight and control over your Smartsheet estate.

Admin apps may require bespoke configuration assistance beyond the complementary 1 hour set up.

APP	SUMMARY	ANNUAL PRICE
Smarter Search&Replace	Search and Replace text in Workspaces, Folder and Sheet names, Column names, Dropdown Lists and Cells.	£500.00
Smarter HomeManager	Audit your Smartsheet assets. Lists your Sheets, Reports and Dashboards onto a Sheet.	£500.00
Smarter Permissions	Audit your current Smartsheet sharing permissions.	£500.00
Smarter SheetManager	Carry out complex sheet changes against multiple sheets in one go	£1,500.00

Premium Apps

A selection of powerful solutions to provide maximum automation and business intelligence

The first-year price is higher as configuration is needed.

APP	SUMMARY	FIRST YEAR	RENEWAL YEARS
Smarter Launchpad	Automating the creation of project assets from a template set, facilitating streamlined, consistent approach to managing projects.	£3,750.00	£2,750.00
Smarter Accounts	Integrate data from Smartsheet into Xero to allow invoicing and reporting to update both platforms without duplicating data between apps.	£5,350.00	£2,750.00
Smarter Dashboard	Automate your dashboard data so you can slice and dice it to get the analysis you need in real time taking Smartsheet dashboards a step change higher in functionality for real time decision making.	See below	See below

Smarter Dashboards

AI powered dashboards created with natural language processing, bringing data in Smartsheet or any other back end data source to life as a filterable set of charts and tables.

FEATURES	STANDARD	PREMIUM	ENTERPRISE
Monthly Cost (GBP)	£100	£250	£500
Annual Cost (GBP) (12 mo for the price of 10)	£1,000	£2,500	£5,000
Number Of Data Sources	2	10	20
Number Of Views	3	10	20
Number Of Users	20	100	Unlimited
Filter Presets	✓	✓	✓
Bar, Pie & Doughnut Charts; Metric & Text Widgets	✓	✓	✓
Stacked & Multi Bar Charts	✓	✓	✓
Maximum Rows Per Data Source	1000	3000	Unlimited *
Use of Smartsheet Reports As Data Sources	No	✓	✓
Data Editing	No	✓	✓
Table Grouping	No	✓	✓
SQL Database Access	No	No	✓
Bespoke Forms	No	No	Prices On Request
Bespoke Functionality	No	No	Prices On Request

Smartsheet Consulting Services

If your team is relying on spreadsheets, manual admin, duplication or chasing updates, you'll benefit from workflow optimisation. Most clients come to us because they're losing time, visibility or consistency across teams — especially in remote or hybrid settings.

We can help you get the best out of your data whether it's in Smartsheet, Airtable, Monday or any other cloud-based platform. We take the time to listen and shape a fully bespoke consulting approach that integrates your tools seamlessly.

Priced at £150ph. Costs vary based on scope, complexity and integrations required. We always provide a fixed or capped estimate after a short discovery call.

Smartsheet Training Services

At Smarter Business Processes we offer a wide variety of Smartsheet training courses and packages. While Smartsheet is a user-friendly app, with many intuitive functions, there are so many opportunities to leverage the infinite variety of uses that you and your team could achieve so much more with some Smarter Training on Smartsheet.

Bitesized Training Workshops

We offer a variety of bite-sized remote Smartsheet workshops which work well for those who prefer to learn by doing. All our workshops have participation elements and engaging practical exercises for all attendees and an expert trainer to explain and guide you through the complexities of the session's topics.

All workshops are created as a bespoke workshop to you.

Priced at £425 per workshop delivering to up to 6 people.

Onsite Training

If you prefer to have a trainer visit your premises and deliver a longer session, then we are happy to provide this for you too.

Priced at £850 per day for up to 6 people, with expenses which are determined by location. Overnight accommodation is required for the trainer if the travel time exceeds 2 hrs from their office.



Smarter Business Processes empower teams to collaborate more efficiently by listening closely to what our client needs, streamlining processes and automating workflows resulting in improved clarity, reduced manual work and teams that have confidence in their data.

Our Ethos

Our team of experts have built deeply loyal customer relationships and a strong track record of repeat business by tackling problems at the root cause and delivering the best-value solution. We earn and maintain trust by delivering excellence and never trying to sell products or services our clients don't need.