

# Pricing Document – Evira (G-Cloud)

All prices are in GBP and exclusive of VAT.

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## 1. One-time fees – for new clinics

- **Information Governance – Start-up Support (per Trust): £ 1,390**

Support to facilitate start-up and information governance activities, which may include assistance related to legal, cyber security, and clinical compliance requirements, as well as coordination and documentation support during implementation.

- **Clinical Education Package (per package): £ 3,990**

A structured onboarding and training package delivered remotely and/or on-site to support safe and effective adoption of Evira in clinical practice.

The package typically includes:

- Remote start-up and coordination session
- Remote clinical introduction (method and evidence base)
- On-site practical training session (typically half-day)
- Remote follow-up session for Q&A after go-live (typically within 6–10 weeks)

Discounts available for small MDTs.

Training is delivered by experienced healthcare professionals. Multiple clinics may participate in one training package, provided participants can attend together at the agreed time and location.

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## 2. Recurring service fees – monthly cost per active patient

**Monthly service price per active patient:** £ 17,06 per active patient per month (see below for volume pricing)

*Definition of an active patient:* An active patient is a patient with an active account in Evira during the billing month (i.e. the account is not paused or ended).

There is no upfront payment. For newly started patients, there is a *minimum charge of three (3) months*, after which costs apply only for as long as the patient remains active.

For patients who no longer wish to continue, there is no formal notice period. Once a patient is marked as paused or discharged, billing stops automatically the next calendar month.

## **Volume pricing tiers**

- **Tier 1 (0–50 active patients):** £ 17,06 per patient in tier
- **Tier 2 (51-100 active patients):** £ 14,07 per patient in tier
- **Tier 3 (101-150+ active patients):** £ 12,39 per patient in tier
- **Tier 4 (151+ active patients):** £ 11,13 per patient in tier

If the number of active patients in a given month is fewer than 20, billing will be calculated as if there were 20 active patients.

Discounts may be available depending on the specifics of the purchasing unit.

## **The monthly service price per patient includes:**

- Access to Evira for clinics and patients/families (patient app and clinician dashboard)
- Home measurement devices provided based on an agreed allocation ratio linked to active patient volume (max 3 devices per 2 registered patients)
- Delivery of devices to the clinic/Trust for local distribution to patients. Minimum and maximum delivery quantities and frequencies apply.
- Ongoing clinical guidance and support to clinics when needed
- Technical support for clinics
- Continuous platform updates, maintenance and hosting

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## **3. Additional charges**

**Additional measurement devices: £43 per device**

Each box typically contains five or six numberless scales and represents the minimum order size.

Additional devices (e.g. replacements or increased capacity) can be purchased where required. Devices are delivered to the clinic/Trust.

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## 4. Optional configuration, integration and modifications

Evira is provided as standard. Evira may be able to configure or modify the platform or service to meet specific customer requirements. Any such work is scoped and agreed in advance and charged separately.

**Standard technical hourly rate: £110 per hour**

**Expenses:** charged at cost where applicable and agreed in advance.

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## 5. Data extraction and exit

**Monthly reports** (sent by email) and **clinic-level outcome visualisations** within the platform are included.

**Included standard exports:** Two (2) standard data exports per clinic/Trust per year are included at no additional cost.

**Additional standard data export (per request): £470**

Standard export includes existing data fields provided in CSV/Excel format.

**Custom data extracts:**

Where additional processing, filtering or custom formatting is required, work is charged at the **standard technical hourly rate**, agreed in advance.