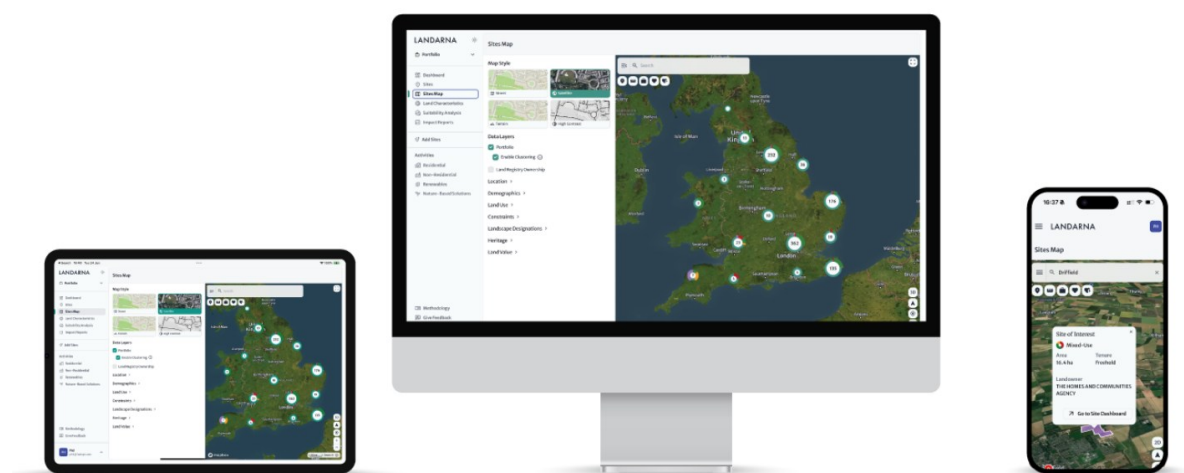




LANDARNA PRICING DOCUMENT

(G-Cloud 15)

January 2026

3 ADAPT

3 ADAPT

1 PRICING STRUCTURE AND SUBSCRIPTION MODEL

LANDARNA is offered under two subscription tiers to reflect different organisational needs, levels of functionality, and scale of use:

- **LANDARNA Core:** Suitable for smaller teams or organisations requiring consistent site appraisal and decision support using geospatial data. Core is typically used for site-level analysis, pilots, and smaller portfolios where collaboration is primarily internal.
- **LANDARNA Advanced:** Suitable for larger teams or organisations requiring portfolio-scale analysis, scenario testing, and enhanced collaboration. Advanced supports strategic and cross-boundary use cases, including **Local Plans, Spatial Development Strategies (SDS), estate-wide strategies, and programme-level decision-making**, with the ability to assess environmental, social and economic impacts across different land-use options and to share portfolios externally with partners and stakeholders using appropriate permission controls.

Both tiers are provided as cloud-hosted Software as a Service (SaaS) and include secure hosting, maintenance, and standard support. The selected tier and applicable pricing are confirmed at call-off and recorded in the Order Form.

2 SUBSCRIPTION TIERS AND FEATURES

The table below provides a high-level comparison of the LANDARNA Core and LANDARNA Advanced subscription tiers. It is intended as a summary only. Full details of service functionality and limitations are set out in the LANDARNA Service Definition, which takes precedence in the event of any inconsistency.

Table 2.1: High-Level Comparison of LANDARNA Core and LANDARNA Advanced Capabilities

Capability area	LANDARNA Core	LANDARNA Advanced
Site-level appraisal and automated scoring	✓	✓
Geospatial mapping and dashboards	✓	✓
Audit-ready, repeatable assessment workflows	✓	✓
Integration of national geospatial datasets	✓	✓
Integration of organisational / licensed local datasets	–	✓
Site Creation, Land-Use/ Development Definition (Call for Sites) Portal	–	✓
Regional / Portfolio-wide scenario testing	–	✓
Assessment of environmental, social and economic impacts	Site	Multi-site/ Region/Portfolio
Aggregated portfolio-level analytics and reporting	–	✓
Multi-team / cross-departmental use	Limited	✓
External sharing with permission controls (partners / consultation)	–	✓
Included onboarding days	2 days	5 days
Portfolio Size	Up to 1,000 sites or 10,000ha	Up to 10,000 sites or 100,000ha

3 SUBSCRIPTION PRICING

Subscription pricing is based on the selected LANDARNA tier and the number of users. All prices are exclusive of VAT.

Tier pricing:

- **LANDARNA Core** is priced at the base rates set out below.
- **LANDARNA Advanced** pricing is set at 50% above LANDARNA Core, reflecting additional portfolio-scale analysis, masterplanning, external sharing and strategic use-case support.

The applicable tier is selected at call-off and confirmed in the Order Form.

Table 3.1 Annual Subscription Pricing for LANDARNA Core and LANDARNA Advanced (by Team Size)

Team size	LANDARNA Core (annual)		LANDARNA Advanced (annual)	
	Base Costs (organisational)	Per Additional User	Base Costs (organisational)	Per Additional User ⁽¹⁾
1 user	£7,500 (includes 1 user)	N/A	£11,250 (includes 1 user)	N/A
Up to 5 users	£20,000 (includes up to 5 users)	N/A	£30,000 (includes up to 5 users)	N/A
6–10 users	£20,000 (includes 5 users)	+ £1,750	£30,000 (includes 5 users)	+ £2,625
10–20 users	£28,750 (includes 10 users)	+ £1,000	£43,125 (includes 10 users)	+ £1,500
20+ users	£38,750 (includes 20 users)	+ £700	£58,125 (includes 20 users)	+ £1,050

Note 1: Guest users (LANDARNA Advanced only): LANDARNA Advanced includes access for guest users equal to the number of licensed users. Guest users are external to the host organisation and are intended to support read-only or limited interaction with selected sites and portfolios. Guest users do not replace licensed users and cannot be used for core configuration, analysis, or administrative functions. Guest user accounts may be reassigned to a different named individual once per contract year, for example to support changes in project teams or external stakeholders.

3 ADAPT

4 MULTI-YEAR DISCOUNTS

Discounts are available for multi-year commitments and are applied to the annual subscription cost only.

Table 4.1 Multi-Year Subscription Discounts (Applied to Annual Subscription Cost)

Contract term	Discount
2-year contract	10% discount on annual subscription cost
3 or more year contract	20% discount on annual subscription cost

Multi-year discounts apply where the full contract term is committed at call-off. Payment terms are as set out in the CCS Call-Off Contract.

5 ONBOARDING AND SETUP

Standard onboarding (2 allocated days) is included the 'Core' and (5 allocated days) 'Advanced' subscription tiers and provides:

- Standard Team Training session.
- Access to user documentation and guidance materials.
- Initial configuration of the service.
- Support for account setup and user access.

Where additional onboarding is required to accommodate organisational or locally specific datasets, workflows, or training needs, enhanced onboarding can be provided on a time-and-materials basis.

Enhanced onboarding (above the allocated support days per the subscription tier) is scoped in advance with the customer. Typical activities may include:

- Data review and preparation support.
- Integration of organisational or locally specific datasets.
- Configuration of site appraisal criteria and scoring logic.
- Training sessions tailored to specific teams or use cases.

Day rates for enhanced onboarding and configuration are set out on the rate card in section 7. The number of days required is agreed in advance and reflected in the Order Form. Onboarding scope and delivery approach are agreed with the customer at contract start.

3 ADAPT

6 WHAT IS INCLUDED IN THE SUBSCRIPTION

All subscriptions include:

- Use of the LANDARNA software for the agreed number of users.
- Onboarding and set-up in accordance with the subscription tier.
- Secure cloud hosting and routine maintenance.
- Standard support via email or online ticketing.
- Phone support during UK business hours (09:00 to 17:00, Monday to Friday).
- Up to **3 hours per month** of support time for operational queries and minor configuration assistance.
- Access to updates and improvements to the service appropriate to the subscription tier.

Support beyond this allowance, or support relating to further configuration, may be provided as an additional service by agreement.

7 ADDITIONAL SERVICES AND SOFTWARE CONFIGURATION

In addition to the standard SaaS subscription, the supplier may provide optional additional services by agreement under the G-Cloud framework, where these services are incidental to and dependent on the use of the LANDARNA software.

These services may include:

- Additional configuration beyond standard onboarding.
- Integration of additional datasets or systems.
- Minor enhancements to existing functionality that are configuration-led, non-bespoke, and do not materially alter the core service.
- Additional training or enablement activities.

Additional services are delivered on a time-and-materials basis and are scoped and agreed in advance via the Order Form.

Standard day rates

Indicative standard day rates are:

- **Senior Software Engineer / Technical Architect:** £1,100 per day.
- **Software Engineer / Data Engineer:** £950 per day.
- **GIS / Data Specialist:** £900 per day.
- **Training and Enablement Specialist:** £750 per day.
- **Discounted day rates for extended engagements.**

Where additional services require an extended or sustained level of effort, discounted day rates may be applied. Discounts are based on the total number of days committed and apply only where the full number of days is agreed in advance at call-off.

3 ADAPT

Table 7.1: Day Rate Discounts Based on Committed Days (Additional Services)

Number of days committed	Discount on standard day rate	Applied day rate
5–9 days	10% discount	90% of standard rate
10–19 days	15% discount	85% of standard rate
20–29 days	20% discount	80% of standard rate
30–39 days	25% discount	75% of standard rate
40+ days	30% discount	70% of standard rate

Discounted rates apply only to the agreed scope and duration. Any change to scope or reduction in committed days may result in reversion to the standard day rate for remaining work.

8 PRICING NOTES

- All prices are exclusive of VAT.
- Pricing is based on subscription access and does not restrict data volumes within reasonable use (i.e. integration of organisational datasets not to exceed (100GB).
- Customers are not charged for standard end-of-contract data extraction.
- This pricing document should be read alongside the LANDARNA Service Definition and the CCS G-Cloud Call-Off Contract.



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