



Pricing

G-Cloud 15 (RM1557.15) Technogise UK
Private Limited

Cloud Migration & Legacy System
Modernisation Services

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1 Introduction

This Pricing Document sets out the maximum framework prices for Cloud Migration & Legacy System Modernisation Services as listed under the G-Cloud 15 Framework Agreement (RM1557.15). It is intended to give Buyers complete visibility of all costs associated with procuring, implementing, and using the service through the Digital Marketplace. All prices contained within this document:

- Represent the highest charges that may be applied under the framework
- Are provided exclusive of VAT
- Must be consistent with the pricing submitted within the Digital Marketplace listing
- May be discounted at Call-Off, provided the discounts do not exceed the maximum framework prices published here
- May be subject to annual indexation or uplifts, where stated in Section 5

The purpose of this Pricing Document is not only to confirm the core cost of the service but also to outline the associated commercial components such as setup fees, licensing, support, hosting, optional add-ons, and where applicable, professional services charged under the Crown Commercial Service (CCS) SFIA model.

2 Service overview

Cloud Migration & Legacy System Modernisation Services is a Cloud Support solution designed to help organisations transform aging legacy systems into modern, cloud-native architectures. The service is delivered through a blended onshore/offshore consultancy model with UK-based project leadership and delivery centres in India.

It provides discovery and assessment, architecture design, incremental migration using strangler fig patterns, CI/CD pipeline development, and team enablement. Support is provided during UK business hours with extended hours available for critical engagements.

Pricing for the service is based on a per-day consultancy model. The core price covers professional services delivered by experienced consultants across various seniority levels. A blended rate option is available for simplified billing, with volume discounts offered for larger engagements.

3 Core pricing

This section sets out the core pricing for Cloud Migration & Legacy System Modernisation Services, including all mandatory costs required to use the service. Pricing is based on a consultancy day-rate model, with rates varying by consultant seniority and expertise level.

All prices shown are exclusive of VAT and represent the maximum framework prices that may be charged. These rates must be read in conjunction with the accompanying Service Definition and Terms & Conditions. Buyers may negotiate reduced rates at Call-Off stage, and volume discounts are available for larger engagements as detailed in Section 4.

A Blended Rate option is available for engagements requiring mixed team compositions, providing simplified billing at a fixed daily rate regardless of individual consultant grades deployed (excluding Principal Consultant)

3.1 Consultancy Day Rates

Line-item pricing

Item	Basis	Unit	Price (ex VAT)	Description
Training	Per day session	2 Lead Consultants	£830	2-week workshop: AI software delivery building AI Agents and improved Ways of Working - XP, Lean, TDD and DevOps

Cloud support pricing

Offshore

Grade	Day rate (ex VAT)	Hourly Rate (ex VAT)	Description
Consultant - Offshore India	£301	£38	Works within teams, builds engineering practices
Senior Consultant - Offshore India	£352	£44	Leads teams, designs and scales projects
Lead Consultant - Offshore India	£416	£52	Systems architecture, technology leadership
Principal Consultant - Offshore India	£608	£76	Strategic advisory, complex transformation leadership
Blended Rate - Offshore India	£352	£44	Fixed rate for mixed team compositions (excludes Principal)

Onshore

Grade	Day rate (ex VAT)	Hourly Rate (ex VAT)	Description
Consultant - Onshore	£750	£94	Works within teams, builds engineering practices
Senior Consultant – Onshore	£800	£100	Leads teams, designs and scales projects
Lead Consultant – Onshore	£950	£119	Systems architecture, technology leadership
Principal Consultant – Onshore	£1200	£150	Strategic advisory, complex transformation leadership
Blended Rate – Onshore	£825	£103	Fixed rate for mixed team compositions (excludes Principal)

Day Rate Standards

Standards for day rates:

- Working day: 8 hours, exclusive of travel and lunch
- Office hours: 09:00–18:00, Mon–Fri
- Travel & subsistence: For example, included within M25; outside M25 charged at Buyer-standard rates
- PI insurance included in day rate

4 Optional extras/add-ons

Volume discounts

The following volume discounts are available to Buyers based on total contract value. These discounts are applied to the day rates listed in Section 3 and may be agreed at Call-Off stage.

Volume Discount Table

Contract Value Threshold	Discount	Effective Blended Rate	Description
£200,000+	5%	£334.00/day	Applied to blended rate for contracts £200K+
£350,000+	7%	£327.00/day	Applied to blended rate for contracts £350K+
£500,000+	10%	£316.00/day	Applied to blended rate for contracts £500K+