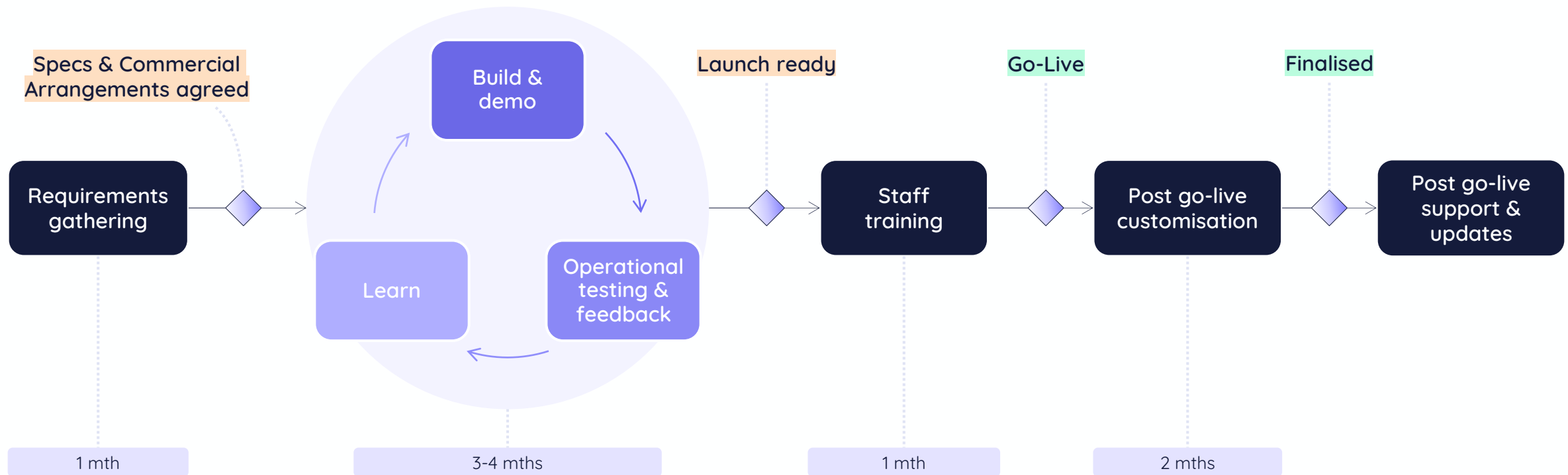


G-Cloud 15 Lot 2b Pricing

Our approach focuses on building the tools your teams need

An off-the-shelf product cannot perfectly fit every service. We focus on building tools that drive better outcomes by understanding your team's setup, operational style, and geographic context. We use this to tailor features to your unique requirements.



Our commercials mean that we only win when you do

Like other software providers, amelio is charged as a licence fee (including updates and support), but with three key differences that we think make clear our commitment to building the best products for our customers and ultimately the people they support!

1

Effectively zero implementation fee

We will reimburse the costs incurred during implementation as a discount off the licence fee. We don't want our customers to be adversely affected by the work it takes to get the product just right!

2

Fees contingent on achieving results

We are committed to the product working as intended. As such, we put the fees at risk. If we're unable to customise amelio to meet your needs, we'll refund implementation cost and if the product doesn't deliver the agreed results, we'll refund licence fees.

3

Technical and operational partnership

Our support is different. Not only will we support with any technical issues, but we'll help you get the most from amelio. If we notice an opportunity for you to use amelio better and potentially improve operations, we'll be there to help you do it.

Fixed Cost & Inflation

- We operate a fixed cost model
- This gives assurance on price for both parties
- We want to support services to grow and develop without incurring additional cost
- This fixed price increases by 5% year on year to account for inflation

Pricing

- Pricing depends on several factors, including:
 - Size of service
 - Level of bespoke customisation required
 - Functionality within amelio required
- Due to the huge scope of functionality within the product and the expectation that no two customers will have identical deployments it is not possible to price every potential combination in advance.
- Pricing will be agreed with each customer based on their specific needs