

Supplier Information

Supplier Name: Drop Table Ltd

Company Registration Number: 13389739

Registered Address: Suite 4, New Humberstone House, 40 Thurmaston Lane,
Leicester, LE5 0TE

Contact Email: hello@droptable.io

Pricing Validity

- All prices are stated **exclusive of VAT**
- Pricing is valid for the **full duration of the G-Cloud 15 framework**
- Pricing applies across **all UK public sector customers**

Pricing Model

Drop Table provides advisory, architecture, and engineering services on a **time and materials basis**, charged using fixed **day rates by role**.

Services may include, but are not limited to:

- Cloud and security advisory services
- Architecture design and review
- Secure cloud platform delivery
- DevSecOps and pipeline engineering
- Independent technical assurance and audit support
- Virtual Chief Technology Officer (vCTO) services
- Virtual Chief Information Security (vCISO) services

There is no minimum contract value.

Day Rates

Role	Description	Day Rate (GBP)
Executive Principal Consultant (Strategic/ vCTO / vCISO)	Executive technology or security leadership, board-level advisory, regulatory and audit engagement, independent assurance, strategic oversight, and architecture authority	£1,700

Role	Description	Day Rate (GBP)
Principal Consultant	Senior leadership, cloud and security strategy, regulatory assurance, architecture oversight	£1,100
Senior Consultant	Cloud architecture, DevSecOps implementation, regulated delivery	£950
Consultant	Engineering delivery, implementation, remediation, documentation	£800
Associate Consultant	Delivery support, configuration, evidence gathering, reporting	£650

Expenses

- Expenses are charged **at cost** and only where **agreed in advance**
- Travel within the UK may be required for onsite delivery
- No other expenses will be charged

Discounts and Commitments

- No volume-based discounts apply under G-Cloud
- No long-term commitments are required
- Day rates are fixed for the duration of the G-Cloud 15 framework

Tooling and Intellectual Property

Where appropriate, Drop Table Ltd may use its proprietary tooling, including ADO Pulse, to support advisory, assurance, or assessment activities.

Use of such tooling is included within the agreed day rates unless otherwise stated and does not require separate licensing under this pricing document.

Additional Notes

- Services are delivered during UK business hours, unless otherwise agreed
- Onsite delivery is available where required

- Security-cleared personnel (including DV) can be provided where contractually necessary