

G-Cloud 15

AI strategy accelerator

COMMERCIAL IN CONFIDENCE

By **Hypercube**

15 January 2026

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Section 1 Service definition

1.1 Introduction

Hypercube's AI strategy accelerator supports value for money, reduces delivery risk and helps ensure AI initiatives are proportionate, ethical and aligned to organisational priorities. The structured approach promotes informed investment decisions, supports responsible use of public data, and strengthens readiness for future cloud-enabled digital services.

1.2 Service description

The AI strategy accelerator is a focused advisory service that helps organisations define a clear, practical AI strategy to support effective adoption and use of cloud services. The service enables buyers to understand how data, AI and cloud capabilities are aligned to business objectives, and how to progress from current state to a deliverable future state.

The engagement comprises collaborative interviews, strategic reviews, and an intensive half-day workshop. It delivers maximum value within a compressed timeframe, addressing buyers' requirements for an AI strategy accelerator.

Figure 1-1 – AI strategy accelerator process outlines the steps delivered by Hypercube.

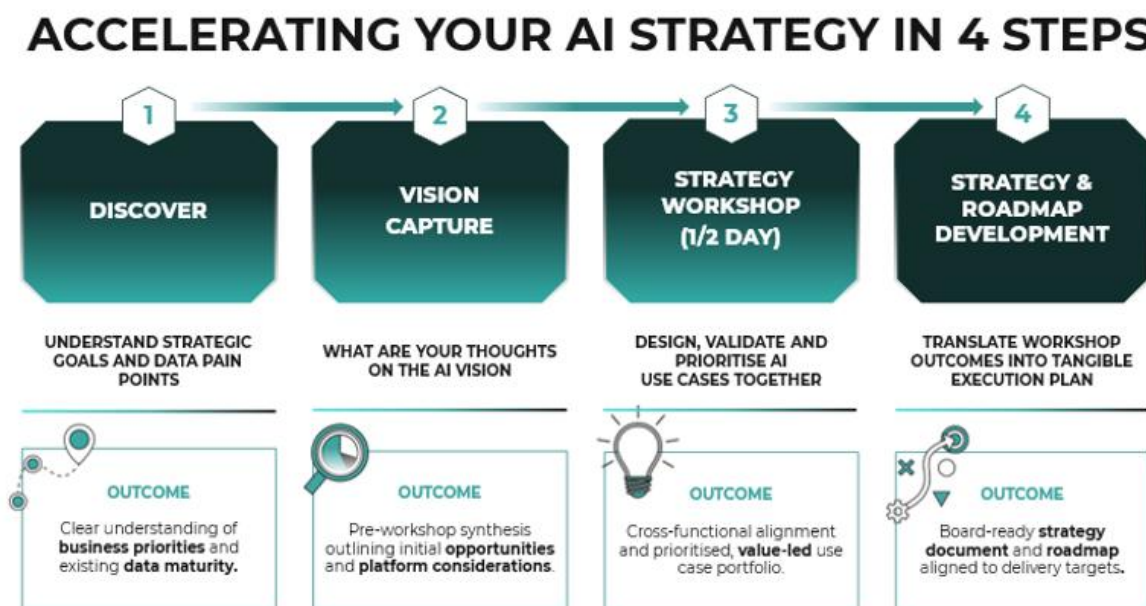


Figure 1-1 – AI strategy accelerator process

The service is delivered through a structured, collaborative approach:

- Discover: Engagement with stakeholders to understand strategic objectives, constraints and current-state capabilities.
- Vision capture: Review of information to develop an initial AI vision, cloud-aligned architecture principles and a longlist of opportunities.
- Strategy workshop: A facilitated session to validate findings, explore options and prioritise initiatives.
- Strategy and roadmap development: Development of a clear, phased roadmap aligned to cloud delivery, governance and organisational change.

This approach is pragmatic and tailored, ensuring recommendations are realistic and achievable within the buyer's cloud environment.

This service is designed to support buyers in their transition to cloud-based services and aligns to Lot 3 Cloud Support Services, particularly:

- Cloud Migration Planning
- Capability analysis
- Enterprise architecture
- Architecture options analysis
- Delivery road-mapping.

The service is advisory in nature and does not include bespoke software development or implementation.

1.3 Service scope

The scope of the AI strategy accelerator includes:

- Assessing current organisational capabilities related to data, AI and cloud readiness via a capability analysis.
- Reviewing existing cloud platforms, data architecture and operating models.
- Identifying and evaluating AI use cases that depend on scalable, secure cloud services.
- Prioritising initiatives based on value, feasibility and alignment to business goals.
- Defining a phased, outcome-based roadmap to guide delivery.

1.4 Deliverables

Typical deliverables include:

- A concise AI strategy document aligned to cloud adoption objectives.
- A prioritised portfolio of AI use cases.
- High-level enterprise and data architecture principles.
- A phased delivery roadmap supporting cloud-based AI implementation.
- Clear next steps to support transition into delivery or further cloud services.

1.5 Service benefits

The AI strategy accelerator provides the following benefits to buyers:

- Clear alignment between business objectives, AI ambition and cloud strategy.
- Reduced risk by focusing investment on feasible, high-value AI initiatives.
- Improved understanding of data and cloud readiness before committing to delivery.
- Faster decision-making through prioritised, evidence-based recommendations.
- Stronger foundations for secure, scalable and ethical use of cloud-based AI.
- Improved coordination across business, data, technology and delivery teams.
- A practical roadmap that support transition into delivery and further cloud services.