



Ore Technologies – Pricing

Cloud Support Services

Lot 3 – G-Cloud15

1. Pricing Overview

Ore Technologies provides Cloud Support services using a transparent, flexible and value-focused pricing approach. Our pricing is designed to support effective delivery while remaining proportionate to the scope, duration and complexity of each engagement.

We recognise that public sector organisations operate under budgetary and governance constraints. Our pricing model is therefore structured to be clear, predictable and easy to align with buyer approval processes, while still allowing flexibility to reflect the specific needs of each project.

All pricing is agreed at call-off and confirmed within the Call-Off Contract.

2. Delivery model and value

Pricing reflects a blended delivery model, led by UK-based senior consultants who provide leadership, governance, assurance and client engagement. Where appropriate, delivery is supported by specialist technical resources operating under Ore Technologies' governance, quality assurance and security framework.

This approach enables buyers to benefit from:

- consistent UK-based accountability and decision-making
- access to specialist skills when required
- competitive pricing without compromising quality or control

Ore Technologies remains fully accountable for all services delivered under the Call-Off Contract.

3. Indicative rate card

The following indicative daily rates apply to Cloud Support services. All rates are exclusive of VAT.

Role	Indicative day rate
Director / Principal Consultant	£900



Senior Delivery / Programme Manager	£850
Cloud / Solution Architect	£850
Senior Cloud / Data Consultant	£725
Cloud / Data Engineer	£675
Business / Technical Analyst	£625

These rates are intended to provide buyers with a clear and realistic indication of typical costs. Final rates and team structures are agreed at call-off based on the skills required, delivery duration and complexity of the engagement.

4. Pricing assumptions

The indicative rates above are based on the following assumptions:

- Services are delivered during UK business hours
- Delivery is remote by default
- Onsite delivery can be provided where required and agreed at call-off
- Engagement length, team composition and skill mix are agreed in advance
- Rates may vary to reflect specialist skills, delivery urgency or extended engagement duration

5. Expenses

Where onsite delivery is agreed, reasonable travel and subsistence expenses may be charged in line with UK public sector allowances and guidance. All expenses are agreed with the Buyer in advance and invoiced transparently in accordance with the Call-Off Contract.

No expenses are charged for remote delivery.

6. Pricing flexibility and fixed pricing options

Ore Technologies recognises that buyers often prefer certainty of cost, particularly for well-defined scopes of work. Where requirements are sufficiently clear, we actively encourage discussions around fixed pricing **or** outcome-based pricing.

Fixed pricing can offer buyers:

- predictable costs and budget certainty
- reduced procurement and contract management overhead
- clear alignment between scope, outcomes and price

Where fixed pricing is not appropriate, alternative models may be agreed at call-off, including:



- time and materials
- blended team rates
- phased pricing aligned to delivery milestones

Our approach is collaborative, and we welcome early engagement with buyers to shape pricing models that deliver best value while supporting successful outcomes.

7. Validity and changes

This pricing document is indicative and subject to change. Pricing is confirmed only when agreed as part of a Call-Off Contract under the G-Cloud 15 Framework.