



SPECTRUM IT HUB LTD

G-CLOUD 15

Lot 3 – Cloud Support Services

✓ SFIA Aligned

✓ QA & Testing Specialists

✓ Transparent Pricing

RATE CARD

Introduction



Purpose & Scope

This document sets out Spectrum IT Hub Ltd's professional services rate card for G-Cloud 15 (Lot 3 – Cloud Support Services).

The purpose of this rate card is to provide clear, transparent and predictable pricing for quality assurance testing and test management services delivered under the G-Cloud framework.

Services Covered

- ✓ Functional and Assurance Testing
- ✓ Automation Testing
- ✓ Accessibility and Usability Testing
- ✓ Non-Functional Testing (NFT) – Performance and Security
- ✓ User Acceptance Testing (UAT)
- ✓ Operational Acceptance Testing (OAT / ORT)
- ✓ Test Governance and Delivery Oversight
- ✓ End-to-End / Managed Testing Services



Pricing Assumptions

- ✓ A working day consists of 7.5 hours
- ✓ Services are delivered Monday to Friday excluding UK public holidays
- ✓ All rates are exclusive of VAT and represent maximum framework day rates
- ✓ Prices are not subject to supplier-led indexation
- ✓ Travel and subsistence within the M25 are included
- ✓ Travel outside the M25 is recoverable only where explicitly agreed in the Call-Off Order Form



SFIA Skill Levels

Level	Description
L1 – Learn (SFIA 1–2)	Performs routine activities under supervision
L2 – Assist (SFIA 2–3)	Supports defined tasks with general supervision
L3 – Apply (SFIA 3–4)	Works independently and delivers outcomes
L4 – Enable (SFIA 4–5)	Provides specialist expertise and coordinates delivery
L5 – Advise (SFIA 5–6)	Leads teams, advises stakeholders, ensures governance



Role Categories

Role categories consolidate multiple QA and testing specialisms. Resources are assigned based on capability and SFIA responsibility level not job title.

- ✓ 1. Functional and Assurance Testing
- ✓ 2. Automation Testing
- ✓ 3. Accessibility and Usability Testing
- ✓ 4. NFT – Performance and Security Testing

- ✓ 5. User Acceptance Testing (UAT)
- ✓ 6. Operational Acceptance Testing (OAT / ORT)
- ✓ 7. Test Governance and Delivery Oversight
- ✓ 8. Cloud PMO

Onshore Rate Card – BPSS / SC Eligible / SC Cleared / DV Eligible



Role Category	L1	L2	L3	L4	L5
Functional / Assurance Testing	£369	£438	£575	£781	£950
Automation Testing	£369	£506	£644	£850	£950
Accessibility and Usability Testing	£369	£506	£644	£850	£950
NFT – Performance Testing	£369	£506	£644	£850	£950
NFT – Security Testing	£369	£506	£644	£850	£950
OAT / ORT Testing	£369	£506	£644	£850	£950
UAT	£369	£506	£644	£850	£950
Head of Test	N/A	N/A	N/A	N/A	£999
Cloud PMO	N/A	N/A	N/A	N/A	£750

Leadership and governance responsibilities are embedded within delivery at SFIA L3 and L4 levels where applicable.

Offshore Rate Card – BPSS



Rates for offshore delivery where security clearance is not required.

Role Category	L1	L2	L3	L4	L5
Functional / Assurance Testing	£99	£129	£182	£270	£360
Automation Testing	£99	£180	£216	£270	£360
Accessibility and Usability Testing	£99	£180	£216	£270	£360
NFT – Performance Testing	£99	£180	£216	£270	£360
NFT – Security Testing	£99	£180	£216	£270	£360
OAT / ORT Testing	£99	£180	£216	£270	£360
UAT	£99	£180	£216	£270	£360
Head of Test	N/A	N/A	N/A	N/A	£450
Cloud PMO	N/A	N/A	N/A	N/A	£275

Important: Offshore resources are not available for SC or DV-cleared delivery. Where security-cleared delivery is required, onshore rates apply.



Expenses & Time and Materials

Special Pricing: Educational & Charity

A 4% discount is available on all published rates for qualifying educational establishments and registered charitable organisations, reflecting our commitment to supporting the public good and social value initiatives.

Time & Materials Recovery

Where a Call-Off uses Time & Materials, the Order Form may allow recovery of reimbursable expenses. Such expenses must be specified in the Order Form and supported by documentation.

Travel & Subsistence

- ✓ Travel, subsistence and incidental expenses within the M25 are included in the Maximum Day Rates.
- ✓ Travel outside the M25 will only be recoverable where expressly allowed in the Call-Off Order Form and will be reimbursed at the Buyer's applicable rates.

Volume & Duration-Based Discounts

To support longer-term engagements, duration-based discounts may be applied subject to agreement:

- ✓ > 60 consecutive working days: Up to 2% discount
- ✓ > 90 consecutive working days: Up to 3% discount

Discount Applicability: Only one discount may be applied at any time. Highest single applicable discount applies.

Clearance & Applicability Notes

- ✓ DV/SC-Eligible resources meet UK Security Check eligibility criteria.
- ✓ DV/SC-Cleared resources are pre-cleared and available subject to demand.
- ✓ Offshore resources are generally not available for SC or DV-cleared work.
- ✓ Evidence of clearance will be provided upon buyer request.

Confirmation



I confirm that the rates and conditions presented herein represent the **Spectrum IT Hub Ltd** pricing structure for G-Cloud 15 (Lot 3 – Cloud Support Services).

Name:	Arif Shaik
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Date:	29/01/2026



Thank You

G-CLOUD 15 FRAMEWORK | LOT 3 - CLOUD SUPPORT SERVICES



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CALL US

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- ✓ All rates are compliant with G-Cloud 15 framework terms and conditions
- ✓ Published on the Digital Marketplace for transparent procurement