

Call-Off Schedule 5 (Pricing Details)

Call-Off Ref:

Crown Copyright 2025

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Angel Solutions – G-Cloud 15 Pendulum Pricing Document

This pricing document is provided in accordance with **Framework Schedule 3 (Framework Prices)** of the G-Cloud 15 Framework. All prices are **maximum prices, exclusive of VAT**, and apply for the duration of the G-Cloud 15 Framework unless otherwise stated.

Lot 2b – Software as a Service (SaaS)

Services Covered

- **Pendulum** (Records of Visits)

The service is provided as **UK-hosted SaaS** solutions. Buyers automatically receive:

- Access to the latest version of the software
- All standard upgrades and enhancements (typically 2-3 feature releases per year)
- Hosting, maintenance, security updates and support

No additional charges apply for upgrades or new features.

Unit Prices (Framework Prices)

The unit of measure is **per local authority, per year**

Contract Year	Description	Unit Price (ex VAT)
Year 1	Pendulum SaaS subscription (including onboarding, configuration, training and support)	£14,500
Year 2 onwards	Pendulum SaaS subscription (including training and support)	£12,000

Contract Duration, Minimum Term and Discounts

The **minimum contract term is 1 year**. Call-Off Contracts may be for **up to 3 years**, with an **optional 1-year extension followed by a further 1-year extension (1+1)** by agreement, as agreed in the Order Form.

Framework Prices may be reduced through discounts. Discounts are applied to the total contract value and are fixed for the duration of the Call-Off Contract

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Contract Term Payment Method Discount Applied

1 year Annual payment 0%

2 years Annual payments 2%

2 years Upfront payment 3%

3 years Annual payments 3%

3 years Upfront payment 5%

Discounts apply to the applicable Framework Prices and are reflected in the Order Form

Buyer-Facing Worked Examples (Illustrative)

The examples below are illustrative only and show how charges may be calculated for **3 years upfront** and **3 years paying annually** for a new customer. Actual charges will depend on the agreed contract term, discounts and Order Form.

Pendulum (Records of Visits)

Base prices (no discount):

Year 1: £14,500

Year 2: £12,000

Year 3: £12,000

Total over 3 years: £38,500 ex VAT

Example: 3-Year Contract

3 years upfront (5% discount):

$£38,500 \times 95\% = \text{£36,575 ex VAT}$

3 years annual payments (3% discount):

$£38,500 \times 97\% = \text{£37,345 ex VAT}$

What Is Included in the Unit Price

The Framework Prices include all costs associated with delivery of the service, including:

- Initial onboarding and configuration
- User setup and system configuration
- Training (online) and guidance

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- Ongoing support and maintenance
- Hosting, security updates and backups
- Software updates, upgrades and enhancements

No additional costs are payable unless expressly stated below.

Optional Additional Services (Outside Core Licence)

The following services are not included in the unit prices. Where purchased, they will be charged in accordance with **Framework Schedule 3**.

Service	Description	Pricing (ex VAT)
On-site training	Instructor-led training delivered at the Buyer's premises	£900 per day
Bespoke professional services	Configuration support, data migration, or consultancy services	By quotation

Optional Services are provided only where agreed in the Order Form. No Optional Additional Services are mandatory for use of the core service.

Indexation

Framework Prices are **not subject to indexation**. Call-Off Charges will only be indexed where expressly stated in the Order Form, in accordance with Framework Schedule 3.

VAT

All prices are exclusive of VAT. VAT will be charged at the applicable rate.
