



KO Technologies Ltd

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Overview

KO Technologies combines the power of AWS, Alibaba Cloud, Datadog, and IBM/HashiCorp with an automation-first mindset to deliver unrivalled Cloud and DevOps solutions. We replace manual effort with high-performance scalability, ensuring you get maximum quality and cost-efficiency. With KO Technologies, you're not just keeping up with innovation – you're leading it.

Why KO Technologies

- KO Technologies is a founder-led, innovative Cloud & DevOps consultancy. With unmatched accountability and commitment to deliver quality solutions, we invest heavily to build strong long term partnerships.
- KO Technologies provide organisations with the speed and scalability needed for explosive growth, leveraging our AI-powered Cloud and DevOps expertise. Our automation-first approach dramatically reduces overhead, giving you a competitive edge and allowing you to focus purely on innovation.
- Our approach is technology-led with an 'automation first' mindset, ensuring efficient and modern solutions for our clients.
- We actively contribute to technology partner communities through open-source projects, saving clients time and money while fostering a collaborative environment.
- Our simple aim is to excel and exceed expectations - we have some amazing testimonials for our projects. Read about our public and private sector clients here - <https://kotechnologies.co.uk/clients/>

Pricing

SFIA card

Role Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationship & Engagement
Follow	£300	£300	£300	£300	£300	£300
Assist	£600	£600	£600	£600	£600	£600
Apply	£750	£750	£750	£750	£750	£750
Enable	£850	£850	£850	£850	£850	£850
Ensure, Advise	£950	£950	£950	£950	£950	£950
Initiate, Influence	£1100	£1100	£1100	£1100	£1100	£1100
Strategise, Inspire	£1500	£1500	£1500	£1500	£1500	£1500

- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate
- All prices quoted exclude VAT.

Outcome based work packages

We are pleased to offer competitive and flexible work packages, meticulously tailored to suit the specific requirements and scope of individual projects. These packages are designed to provide clients with a complete, end-to-end service, ensuring clarity of deliverables, defined timelines, and transparent fixed or capped pricing structures. Our approach is to collaborate closely with clients to define the exact outcomes, allowing us to assemble a dedicated team and a structured plan that guarantees successful project completion with no hidden costs or unexpected complexities. This model ensures maximum value and complete alignment with your strategic objectives, from initial consultation through to final implementation and review.

Partner services and value added reselling

KO Technologies offers comprehensive, end-to-end capabilities, built on strong partnerships with key Cloud and DevSecOps organizations. Leverage our accredited and certified expertise to ensure the delivery of well-architected solutions. Our reselling services include additional incentives, fostering collaboration to guarantee the correct and effective utilization of your chosen platform.

Free Services

KO Technologies provides a selection of complementary services designed to deliver value while mitigating financial risk. Our "Try before you buy" approach guarantees that the services align with your expectations and fosters confidence in our offerings.