

Pricing Document

Dynamics 365, Power Platform & Power BI Development

1. Pricing Model

Pricing is based on a transparent, flexible structure suitable for organisations of all sizes:

- **Time and Materials (T&M)** – day rates for development, consultancy, and engineering
- **Fixed-Price** – for clearly defined outcomes or deliverables
- **Sprint-Based Pricing** – predictable cost per sprint for Agile delivery
- **Optional Retainer** – monthly allocation of development hours for continuous improvement

No proprietary lock-in, and no additional charges beyond agreed work.

2. Day Rates

Role	Description	Day Rate (GBP)
Dynamics 365 Developer	Configuration, customisation, plugins, integrations	£950–£1,150 per day
Power Platform Developer	Power Apps, Power Automate, Power Pages, Dataverse	£950–£1,150 per day
Power BI Developer	Data modelling, dashboards, reports, DAX	£950–£1,150 per day
Technical Architect	Solution design, governance, integration architecture	£950–£1,150 per day
Business Analyst	Requirements gathering, process mapping, UAT support	£950–£1,150 per day
Project Manager	Delivery management, sprint planning, reporting	£950–£1,150 per day
QA/Test Analyst	Test planning, execution, defect management	£950–£1,150 per day

All rates are per day (7.5 hours). Part-day work is charged pro-rata, minimum 1/2 day.

3. Fixed-Price Examples

Package	Scope	Price (GBP)
Power BI Starter Dashboard	Up to 3 datasets, 1 dashboard, 5 visuals	£ 4,750
Power Apps Quick-Start	1 canvas app, basic workflows, Dataverse setup	£ 9,500
Dynamics 365 Health Check	Environment review, recommendations report	£4,750
Integration Assessment	API review, data mapping, integration design	£9,500

4. Included in Day Rates

- Discovery and technical workshops
- Development, configuration, and testing
- Documentation and knowledge transfer
- Deployment support

5. Not Included (Chargeable if Required)

- Microsoft licensing (Dynamics, Power Apps, Power BI, Azure)
- Third-party connectors or premium features
- Travel and on-site delivery (if requested)
- Additional environments or infrastructure costs

6. Expenses

Remote delivery is standard. If on-site attendance is requested, reasonable travel and subsistence expenses may apply, agreed in advance.

7. Invoicing

- Monthly in arrears or aligned to milestones
- Payment due within 30 days
- Purchase order required before work begins