



Pricing Documentation

CCS - G-Cloud 15

Pricing Approach

Pricing for Cloud Support services is transparent, outcome-focused and compliant with G-Cloud requirements.

All prices are exclusive of VAT and are published in accordance with framework rules.

Pricing reflects:

- Appropriate skill and experience levels
- Efficient delivery models
- Focus on outcomes and sustainability

Buyers benefit from:

- Reduced procurement overhead
- Competitive, SME-friendly pricing
- Services that can scale to need

Day Rate (Time and Materials)

Services can be provided on a time and materials basis using agreed day rates (on the Digital Marketplace). Suitable for advisory, assurance and flexible support.

Fixed Price (Defined Deliverables)

Fixed-price engagements are available where scope and outcomes are clearly defined, providing cost certainty.

Outcome-Based Pricing

Pricing aligned to agreed outcomes rather than time spent, supporting value for money.

Sprint-Based / Package Pricing

Fixed-duration sprints or packages for short, focused pieces of work.

Blended Commercial Models

A combination of commercial models may be used within a single engagement.

Features

- ✓ All pricing is clearly documented and agreed prior to commencement
- ✓ Any changes to scope or pricing are subject to Buyer approval
- ✓ No hidden costs or mandatory add-ons
- ✓ Travel and expenses are charged only where agreed in advance



All pricing is agreed in advance with no hidden costs.
