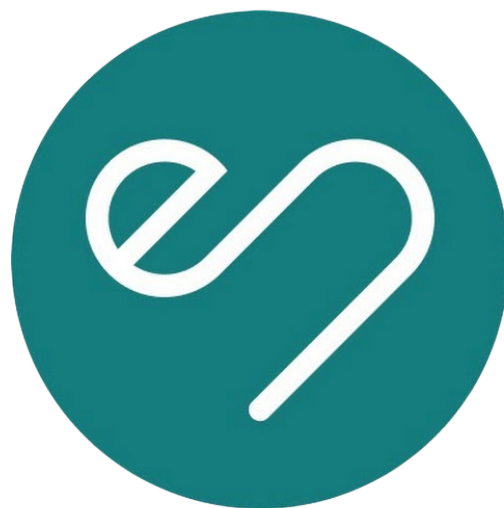


EMRYS HEALTH

**G-Cloud 15 Lot 3 Cloud Support:
Pricing Sheet**



Pricing Summary

The table below provides a high-level indicative summary of some of Emrys Health's service packages. It is intended to support rapid comparison and early-stage commercial discussions. Final pricing is confirmed at call-off based on agreed scope, duration, and role mix. Packages can be scaled, combined, or transitioned over time to meet changing needs.

Service Package	Typical Use Case	Engagement Model	Indicative Price Range
Afon	Investment, product scoping and proof of concept service.	Variable depending on core and support services	£1
Afon	Implementation of the Afon open source architecture for TRE	Variable depending on core and support services	£10k-250k
Strategic Advisory Retainer	Ongoing executive level advice, strategy, governance and assurance for complex digital, data, or cloud initiatives.	Retained advisory (3–12 months)	£10k – £50k
Investment & Product Scoping Reviews	Preparing or challenging major investments, business cases, or programme initiation decisions	Fixed-price, time-boxed (subject to requirements)	£15k – £80k
Product Oversight & Delivery Assurance	Independent oversight, assurance, and recovery support for high-risk or challenged programmes	Fixed-term or retained advisory (6 weeks–6 months)	£10k – £50k
Commercial & Procurement Advisory	Commercial strategy, sourcing, CCS framework navigation, and supplier engagement	Fixed-price or time-boxed advisory (6 weeks–4 months)	£10k – £40k
Capability Uplift & Knowledge Transfer	Strengthening internal capability, governance, and leadership confidence	Fixed-price capability packages (4 weeks–3 months)	£5k – £20k
Advisory Resource Augmentation	Named senior advisory or specialist support aligned to client teams	Time & materials (day rates)	£500 – £2,310 PD

*All prices are exclusive of VAT

Service Package 1: Afon

Overview:

Technical support for mobilisation, infrastructure onboarding, information governance, set up, training and ongoing maintenance of the Afon architecture

Typical Activities:

- Configuration of user policies and service accounts
- Structuring of open data format storage and catalogs
- Secure networking between clouds
- Management of cloud costs
- Support for information governance and security

Indicative Role Mix:

- Lead or Principal Enterprise Architect
- Chief Data Officer or Technology lead
- Senior delivery, portfolio, or governance adviser

Pricing:

Retained advisory support over an agreed period.

Duration	Indicative Price Range
Core	£10,000 – £100,000
Bronze	£5,000 – £25,000
Silver	£30,000 – £75,000
Gold	£75,000 - £150,000

Service Package 2: Strategic Advisory Retainer

Overview:

Ongoing advisory support to executive teams, boards, and Senior Responsible Owners overseeing complex digital, data, and cloud-enabled change. This package supports sustained decision-making in complex or ambiguous environments.

Typical Activities:

- Digital, data, and AI strategy development and refinement
- Operating model and governance design
- Portfolio and investment prioritisation
- Policy-to-delivery translation
- Independent challenge and assurance to senior leadership

Indicative Role Mix:

- Lead or Principal Enterprise Architect
- Chief Data Officer or Technology lead
- Senior delivery, portfolio, or governance adviser

Pricing:

Retained advisory support over an agreed period.

Duration	Indicative Price Range
3–6 months	£10,000 – £60,000
6–12 months	£60,000 – £150,000

Service Package 3: Investment and Product Scoping Reviews

Overview:

Time-bound advisory support to prepare, challenge, and assure major digital, data, or cloud investments ahead of formal approval or programme initiation.

Typical Activities:

- Definition and validation of scope and objectives
- Assessment of feasibility and delivery readiness
- Undertaking a review of work to be commissioned or completed
- Technical, architectural, and security considerations
- Risk identification and options appraisal
- Input to business cases and approval documentation

Indicative Role Mix:

- Senior or Lead Solution Architect
- Business Architect
- Senior product or delivery adviser

Pricing

Fixed-price advisory packages.

Scope	Indicative Price Range
Rapid scoping review (4–6 weeks)	£5,000 – £20,000
Full investment readiness review (8–12 weeks)	£20,000 – £60,000

Service Package 4: Product Oversight and Delivery Assurance

Overview:

Independent advisory and assurance support to programmes or products that are complex, cross-organisational, or experiencing delivery challenges.

Typical Activities:

- Independent assessment of delivery health and risks
- Review of governance, controls, and assurance mechanisms
- Decision support and prioritisation advice
- Recovery planning and confidence reporting

Indicative Role Mix:

- Lead delivery or programme adviser
- Senior enterprise or solution architect
- Data or assurance adviser (as required)

Pricing:

Fixed-term or retained advisory support.

Duration	Indicative Price Range
Short-term assurance (6–8 weeks)	£5,000 – £20,000
Ongoing oversight (3–6 months)	£20,000 – £40,000

Service Package 5: Commercial and Procurement Advisory

Overview:

Supporting executive decision-making on commercial strategy, sourcing approaches, procurement models (including CCS frameworks), supplier engagement. Creation and curation of Public-Private-Partnerships ('PPP's) and Government-Owned-Companies ('Gov-Co's).

Typical Activities:

- Commercial and sourcing strategy
- Procurement model design
- Supplier engagement and evaluation support
- Commercial risk identification and mitigation

Indicative Role Mix:

- Senior business or commercial adviser
- Delivery governance adviser
- Architecture adviser (as required)

Pricing:

Fixed-price or time-boxed advisory.

Scope	Indicative Price Range
Commercial options and strategy (6–8 weeks)	£8,000 – £15,000
End-to-end commercial advisory (3–4 months)	£15,000 – £80,000

Service Package 6: Capability Uplift and Knowledge Transfer

Overview:

Supporting leaders to strengthen organisational capability through coaching, mentoring, development of playbooks and standards, and reducing long-term dependency on external support.

Typical Activities:

- Capability and maturity assessments
- Coaching and mentoring of senior leaders
- Development of playbooks, standards, and guidance
- Design of governance and assurance frameworks

Indicative Role Mix

- Senior architect, data, or cyber security adviser
- Delivery or service management adviser

Pricing:

Fixed-price capability packages.

Scope	Indicative Price Range
Targeted capability uplift (4–6 weeks)	£5,000 – £15,000
Structured capability programme (3 months+)	£15,000 – £80,000

Service Package 7: Advisory Resource Augmentation (Day Rates)

Overview:

Provision of named advisory and specialist roles on a time-and-materials basis to supplement internal teams. Extensive list can be found in role pricing documentation or upon request.

Indicative Day Rates (Examples):

Role	Day Rate (UK)
Architecture Roles	
Business Architect	£700 – £1,340
Solution Architect	£1,340 – £2,050
Technical Architect	£650 – £2,340
Data Roles	
Chief Data Officer (Advisory)	£2,310
Data Engineer / Data Scientist	£1,030
Analytics Engineer	£500 – £640
Machine Learning Engineer (Senior)	£1,840
Data Governance / Ethics Lead	£1,030
Product & Delivery Roles	
Business Analyst	£800
Head of Delivery	£1,800
Product Manager	£1,340 – £2,340
Service Owner	£1,040
Operations / DevOps Roles	
Infrastructure / Operations Engineer	£598 – £1,030
DevOps Engineer (Advisory)	£1,030

Final rates are applied based on agreed role mix and duration and are aligned to published G-Cloud role definitions.