



PROGRESSIVE

G-Cloud 15 Service Definition

**Infor SunSystems Cloud: Industry-leading
financial management platform**

Progressive Technology Solutions Limited

Lot 2b Software as a Service (SaaS)



1. Introduction

Company Overview

Established in 2004, London-based Progressive TSL deliver integrated, enterprise-grade cloud software solutions and services to public and private organisations across the UK and worldwide. As a recognised Gold Infor Partner, we are trusted implementors of Infor's market-leading SunSystems® Cloud finance solutions and are leading the way in digital cloud transformation. Progressive have supported many of their existing clients' migrations, as well as supporting the first Infor multi-tenant cloud customer.

Our strength lies in our dedicated team, whose in-depth technical expertise and subject matter knowledge have been built over many years of successful project delivery. At every stage of organisational maturity, our customers require resilient and adaptable business systems and processes. Progressive's solutions provide this scalability, enabling small initial deployments that expand in line with evolving operational and strategic requirements.

We deliver a holistic solution that considers both systems and ways of working, supported by transparent feedback, constructive challenge, ongoing support, and continuous improvement beyond go-live. This ensures our customers achieve the outcomes and benefits expected from a Progressive finance implementation.

Value Proposition

Public sector organisations are increasingly leveraging technology and data to modernise services, strengthen accountability, and meet the rising expectations of citizens and stakeholders. However, many agencies still struggle with outdated financial processes, siloed data, and limited visibility across departments - issues that hinder transparency, slow decision-making, and make it harder to deliver more with fewer resources.

Progressive's Infor SunSystems Cloud financial management solutions address these challenges by simplifying complex operations, improving financial governance, and enabling real-time insight.

Our systems streamline accounting, procurement, and reporting processes, reducing manual effort and operational bottlenecks while supporting the high standards of transparency, compliance, and ethical governance required in the public sector.

By helping organisations build agile, scalable financial solutions, we empower them to respond quickly to change, optimise resources, and deliver services more efficiently - today and in the future.

What the Service Provides

SunSystems Cloud has a long history of being the preferred financial management solution across asset-intensive industries, thanks to its ability to handle complex accounting structures, multi-currency operations, and high-volume transactional environments. Its inherent flexibility, particularly the unified ledger and powerful analytics, makes it well-suited for organisations that require precise visibility, strong financial controls, and scalable reporting across diverse assets and operations.

SunSystems Cloud delivers all aspects of accounting management, including:

- **Unified Ledger Architecture:** All transactions stored in a single, integrated financial ledger.
- **Record to Report:** Easy-to-use reporting tools to shift your focus from local data entry to corporate insights.
- **Procure to Pay:** Manage costs with a unified procurement system, simplifying everything from supplier management to payments.
- **Order to Cash:** Generate timely orders and invoices and automate tasks to accelerate your receivables process to maximise revenue and cash flow.
- **Global Coverage:** Address local currency, language, and tax regulations across multiple jurisdictions at a transactional and reporting level.
- **Cloud:** SunSystems Cloud revolutionises financial management software by simplifying accounting and boosting operational efficiency. Its scalable platform unifies data across your organisation, breaking down silos for faster, smarter decisions that fuel seamless growth.
- **Expand Operations:** Additional modules that include requisitioning, purchasing, sales order processing, and inventory management.

Social Value

Kickstart economic growth

Progressive TSL are committed to driving **UK economic growth** and investment by creating high-quality jobs, ensuring fair working conditions and pay with annual reviews, and supporting workforce development. We invest in training and in-work progression to help employees develop new skills. Our policies include strict compliance with the Modern Slavery Act, proactive risk management, and ethical practices across our supply chain. As the organisation grows, additional staff will be recruited to support the needs of the business and ensure that all contracted projects can be delivered successfully.



Support a clean energy future for Britain

Progressive recognises the collective responsibility organisations share for the future of the planet. We embed environmental, social, and governance (ESG) principles into daily operations and strategic objectives. As a “SaaS-first” company, we actively support clients’ transition to cloud-based services, reducing reliance on energy-intensive on-premise infrastructure. All internal IT systems are hosted in the cloud, and we use dashboards to monitor and report the environmental impact of our cloud tenants.

Internally, we take practical steps to minimise our carbon footprint, including:

- Operating a paperless office
- Selecting sustainable materials and avoiding single-use plastics
- Ensuring proper disposal and recycling of electronic devices through certified e-waste partners
- Monitoring and reducing business travel, encouraging virtual meetings wherever possible

By working closely with industries and agencies responsible for **Britain’s energy security**, we aim to strengthen resilience and sustainability, actively reducing our carbon footprint and delivering ESG solutions that make a positive impact.

Break down barriers to opportunity

Progressive are an **inclusive employer** that welcomes diversity, challenges discrimination and promotes equality. We encourage applications from people of all backgrounds and do not discriminate on the basis of any protected characteristic. We have with a clear goal of achieving a 50% female workforce, and many women, including our founder hold senior roles within our organisation. We support overseas visas to attract global talent. We have comprehensive policies and training on Diversity and Inclusion as well as this being reflected in our day-to-day ethos and operation.

Build an NHS fit for the future

At the heart of our strategy is a focus on employee health and wellbeing, reducing pressure on public services and fostering a culture where people thrive. Our initiatives include enhanced family leave and sick pay, private health insurance, seasonal vaccination programmes, inclusive fitness activities, and team engagement events. We also provide a healthy, accessible working environment with breakout spaces, quiet rooms, and ergonomic facilities. To ensure effectiveness, we regularly monitor these initiatives through employee surveys and feedback mechanisms.

Delivery is overseen by our Steering Group, with an annual Social Value report aligned to government priorities.



Overview of the G-Cloud Service

Infor SunSystems Cloud is a robust, user-friendly, and flexible solution that transcends traditional financial management software. In addition to streamlining your accounting procedures and enhancing organisational efficiency, it offers a comprehensive and scalable framework to break down data silos across your operations. It gives you real-time access to your financial status and converts data into actionable insights.

Trusted by over 6,000 clients in 190 countries, SunSystems Cloud simplifies your financial processes from beginning to end. With over four decades of expertise, SunSystems Cloud serves various industries globally, including financial services, hospitality, non-profit organisations, and energy.

SunSystems Cloud is built on Amazon Web Services® (AWS) – giving organisations the added confidence that their financial management system is supported by resilient, world-class, advanced cloud technology.

Our services support organisations at any stage of their journey, offering flexible options for implementation, optimisation, and ongoing support to help you centralise processes, improve efficiency, and achieve measurable outcomes. With dedicated implementation consultants and a responsive help desk, we focus on building strong, long-term partnerships to ensure continuous improvement and maximum value from your investment.

Associated Services

Implementation Services

Whether you are new to SunSystems Cloud or an existing user, Progressive TSL will apply their best-practice implementation framework as part of their standard service to ensure Infor's leading Financial Management system is fully optimised. Progressive enables your organisation to get the full potential from this functionally rich system. A Progressive solution will not just address your existing business needs and processes but give you the confidence that the system is future-proofed, underpinning your roadmap to growth. These services can be purchased through this listing and separately through our G-Cloud Lot 3 listing.

ProCare

ProCare is Progressive's recommended enhanced Support package which provides:

- Access to a dedicated helpdesk staffed by experienced consultants.
- Resolution of the majority of queries at first-line support.
- Expertise not only in the systems but also in your specific configuration and business processes.
- Multiple contact options: phone, email, or support portal.
- Core product issues



ProCare Key Features:

- 24/7 access to log support requests.
- Ability to view request details, including status, priority, and assigned consultant.
- Automated email updates on any changes to tickets.
- Support available onsite (where possible) or via virtual meetings.
- Weekly review calls to discuss open tickets.
- Flexible charging with 15-minute support slots—pay only for the time used.

Please refer to our Pricing Document. This can also be bought separately in Lot 3.

ProInt

Integration is key for eliminating data siloes and promoting collaboration between your financial management and other crucial business systems. ProInt is a secure middleware platform from Progressive that enables reliable, auditable integration between enterprise systems. It provides rapid configuration, pre-built connectors, and flexible orchestration across systems such as SunSystems Cloud, HxGN EAM, IBM Maximo Application Suite, Yooz and OANDA. Designed for scalability and resilience, ProInt delivers encrypted data exchange, continuous monitoring, and dedicated support to ensure robust, compliant and high-availability integrations.

Please refer to our Pricing Document. This can also be bought separately in Lot 3.

ProBI

ProBI is Progressive's cloud-based data warehouse solution that centralises data from ERP platforms and transforms unstructured information into structured, analytics-ready datasets. Powered by the Microsoft Azure Data Factory, it delivers seamless integration, scalable storage, and robust modelling to support reporting, business intelligence and data-driven decision-making, backed by secure architecture and ongoing support.

Please refer to our Pricing Document. This can also be bought separately in Lot 3.

Yooz Invoice Automation

Transform how you handle financial operations in the digital age with a fully integrated solution that guarantees seamless, efficient, and automated accounts payable (AP) process. Yooz provides advanced invoice automation, OCR, and workflow capabilities, which significantly streamline AP operations. By automating accounts payable, you reduce the manual costs associated, errors in payment, late payments and long cycle time.

Please refer to our Pricing Document. This can also be bought separately in Lot 3.



Professional Advantage Bank Links for Business (B4B)

Bank links for Business (B4B) links the SunSystems Cloud payables module to and from your bank for electronic funds transfers (EFT) or internet banking. Instantly, it improves the security and auditability of your bank payments.

Please refer to our Pricing Document. This can also be bought separately in Lot 3.

Professional Advantage Advance Bank Reconciliations

Bank Reconciliation allows you to import, reconcile and manage your organisation's most important asset - cash in the bank. This powerful tool offers a range of automated, flexible, and scalable options to suit any business. Import and reconcile electronic statements from multiple bank accounts. Bank generated journals (i.e.. bank fees and interest) can be matched with your own criteria. Bank Reconciliation will also detect and avoid duplication of bank statements automatically. Bank Reconciliation will reduce and even eliminate time consuming tasks for the finance team.

Please refer to our Pricing Document. This can also be bought separately in Lot 3.



2. Data Protection

Information Assurance

Progressive TSL is fully compliant with all relevant UK legislation, including the UK GDPR and the Data Protection Act. To ensure robust protection of information assets and consistent service quality, we maintain a comprehensive set of internationally recognised certifications, policies, and operational controls.

Accreditations and Certifications:

- ISO 9001 (UKAS) – Quality Management
- ISO 27001 – Information Security Management
- SOC 2 Type 1 - Security, Availability, Confidentiality
- SOC 2 Type 2 – Security, Availability, Confidentiality
- Cyber Essentials and Cyber Essentials Plus

Our Core Policies, Standards and Procedures cover:

- Information Security & Data Protection
- Risk, Incident & Business Continuity Management
- Quality & Operational Governance
- Software & Development Controls
- Third-Party & Vendor Controls
- Health, Safety & General Governance

Data Back-Up and Restoration

Downtime can have severe consequences, both in terms of trust and finances. SunSystems Cloud takes into account the importance of uninterrupted operations and offers swift disaster recovery mechanisms. Leveraging globally distributed AWS data centres and robust recovery tools, SunSystems Cloud guarantees rapid data restoration, enabling your enterprise to remain resilient and unfazed in the face of disruptions.

Business Continuity Plan

Infor maintains a written business continuity plan designed to allow Infor to continue to provide Cloud Services without material interruption in the event of a business disruption. Infor performs regular back-ups (weekly for full back up, daily for differentials) of Customer Data and periodically (no less than annually) tests its disaster recovery procedures in order to help maintain its ability to meet the following disaster recovery service level objectives. Relevant BCP controls are audited on an annual basis and reviewed within third party System and



Organisation Controls reports. Backups are replicated to geographically dispersed data centres within the same region where Cloud Services are provisioned. The Infor disaster recovery process supports the full production environment. Infor initiated Cloud Service backups are exclusively for data recovery in the event of data loss (i.e., are not intended to meet Customer's internal or legal data retention requirements) and restore requests can be raised through support cases.

Recovery Point Objective: The Recovery Point Objective ("RPO") is the acceptable amount of data loss measured in time and is the point in time to which data will be recovered. The service levels include an RPO of up to one (1) hour.

The Recovery Time Objective ("RTO") is the duration of time within which Cloud services will be resolved after declaration of a disaster. The DR server will be operational within an RTO of twelve (12) hours.

In addition, for single-tenant environments, DR targets set RTOs and RPOs of twenty-four (24) hours.

Privacy by Design

Privacy by design principles are embedded from initial development. Measures include data minimisation, role-based access control, and encryption (AES-256 at rest, TLS in transit). Solutions support GDPR rights for access, correction, and deletion, with full audit trails for accountability. Privacy and security controls are regularly reviewed, tested, and aligned with GDPR and other compliance standards.

SunSystems Cloud incorporates a range of best-in-class security and compliance features to keep your data and systems safe in the cloud. Enhanced password monitoring and management provide greater access control. It also offers immediate security updates to address any vulnerabilities and safeguard information against attack.



3. Using the Service

Ordering and Invoicing

Please email gcloud@progressive-tsl.com to discuss your requirements.

Please provide the following information where possible:

- Industry
- Functional requirements
- Pain points/Goals
- Incumbent system
- User numbers
- Integrations
- Cloud/On Premise
- Budget

We will provide assistance in completing the call-off contract.

On-Boarding, Off-Boarding, Service Migration, Scope etc.

New customers are welcomed with key information regarding their cloud subscription. The SunSystems Cloud software is provisioned and made available to the customer from the point of contract signature as a Software-as-a-Service. Full use of the service is enabled through an implementation project. Progressive can deliver the implementation project through our listing for Progressive Cloud Support Services (Implementation), also on G-Cloud Lot 3.

For new customers, we start with a project initiation meeting with key stakeholders to establish the solution landscape, set the baseline project plan and desired business outcomes. The relationship is overseen by a dedicated Account Manager who provides a point of continuity and support across the project and beyond.

If offboarding the service, Infor provide a full data set upon contract termination. The customer is responsible for extracting any interim data prior to contract termination. Additional cost options are available from Progressive for enhanced support in extracting the data.

Training

Being enabled in a system is key to good user adoption. Included with SunSystems Cloud:

- Self-paced learning and certification through the Infor portal
- Online help function in the application

SunSystems Cloud is delivered with a dedicated training environment in addition to the standard production and testing environments.

This training environment provides a safe, isolated space for users to learn the system, practise workflows, and explore new features without any risk to live operational data, ultimately accelerating user adoption and improving overall system proficiency.

Progressive can also provide skills transfer through a combination of:

- Train the trainer
- Classroom based training
- Training materials such as user guides, quick reference cards
- E-Learning
- Change management

Each project may require a different training approach or budget. Guidance on Training strategy and services can be provided through the implementation process at additional cost in Lot 3.

Implementation Plan

Progressive offer implementation and consultancy services for the best practice implementation and onboarding of the SunSystems Cloud software, available through our Lot 3 listing. The implementation team will be responsible for managing the implementation, including but not limited to: monitoring and directing the project, reporting on project status, implementation accelerator execution, managing incidents, and project- related issues that may arise during implementation.

These services cover:

- Proven project management methodology and framework to fast track deployment
- Requirements gathering and analysis workshops
- System review and advisory services focused on adopting industry best practices
- Finance Solution design and roadmap development



- Application configuration, implementation and integration
- Custom software development to tailor for your organisation or enhance the solution
- Reporting and KPI definition
- User training to ensure user adoption and change management
- Dedicated UK Support services (ProCare)

Service Levels

SunSystems Cloud is built on Amazon Web Services® (AWS) – giving organisations the added confidence that their financial management system is supported by resilient, world-class, advanced cloud technology. The availability of the system is 99.7% after the scheduled maintenance.

The Recovery Point Objective (“RPO”) is the acceptable amount of data loss measured in time and is the point in time to which data will be recovered. The service levels include an RPO of up to one (1) hour.

The Recovery Time Objective (“RTO”) is the duration of time within which Cloud services will be resolved after declaration of a disaster. The DR server will be operational within an RTO of twelve (12) hours.

In addition, for single-tenant environments, DR targets set RTOs and RPOs of twenty-four (24) hours.

Outage and Maintenance Management

SunSystems Cloud operates on a structured maintenance schedule designed to ensure performance, stability, and security. The service includes regular monthly maintenance windows, with customers receiving a minimum of 72 hours’ advance notice, and an annual maintenance calendar available through the Infor Customer Portal. Under normal conditions, each scheduled window lasts up to six hours. While most updates occur during these planned periods, Infor may occasionally need to carry out critical maintenance outside the scheduled windows when urgent action is required to safeguard system integrity or security; in such cases, they will provide as much advance notice as technically feasible. Additionally, Infor performs routine maintenance activities that do not require downtime, which may take place either within or outside the regular maintenance schedule.

Financial Recompense Model for not Meeting Service Levels

Services Credits are available if the availability in a month does not equal or exceed 99.7%.

4. Provision of the Service

Customer Responsibilities

Please refer to our detailed Terms & Conditions.

Technical Requirements and Client-Side Requirements

Technical System Requirements

a) Client Device Requirements & Supported Operating Systems

SunSystems Cloud supports a broad range of client platforms as documented in the official requirements guide, including:

- Web Client: Accessed through supported browsers (details documented and validated during design).
- Mobile Clients: Supported on iOS, Android, and Windows mobile/tablet devices depending on module (e.g., Digital Work, Transit, Rapid Request).

Operating system compatibility and device specifications will be validated during the Design phases.

b) Browser & Connectivity Requirements

Users require stable internet or network connectivity, dependent on cloud or on-premise deployment.

As a browser-based solution, SunSystems Cloud requires a supported modern browser, as per the Infor client specifications for the relevant version.

Minimum bandwidth requirements will be agreed subject to the number of concurrent users and expected transaction volumes.

c) Integration & API Requirements

Where integrations are required (e.g. EAM, ERP, HR), the following may be required:

- Access to client APIs, middleware, or data endpoints
- Secure VPN or private network connection if the systems are on-premise
- Data mapping resources and test environments

Client-Provided Resources

Operational Readiness is a wholly owned client activity. This would include activities such as communication planning, management of change and the set-up and operation of the Change Advisory Board. Progressive would expect the organisation to identify and commit key stakeholders, such as business leaders, IT teams and end-users, to ensure they are engaged throughout the project. A stakeholder management plan should outline communication and decision-making processes. Ensuring you have SMEs and decision makers available that have expertise in your processes is essential for testing and verifying the solution throughout the lifecycle. Furthermore, technical staff will also be needed for configuration and integration in addition to the functional staff for process alignment and end user training.

To support a successful deployment, the Client is typically expected to provide the following resources:

a) Project Governance & Subject Matter Expertise

- A nominated Project Manager
- Project Sponsor
- Functional and technical Subject Matter Experts (SMEs) from finance
- IT representatives responsible for networking, security, and infrastructure

b) Access & Environments

- Timely access to existing systems needed for data extraction
- Test users for User Acceptance Testing
- Availability of local IT resources to support security reviews, configuration approvals, and user onboarding

c) Time & Availability

The Client will ensure:

- Availability for workshops, testing cycles, and validation sessions
- Timely approval of documentation, designs, and quality gates

These commitments enable a structured implementation aligned with our delivery methodology.



Outcomes/Deliverables

Real-Time Financial Insight & Better Decision Making

- Centralised, real-time financial intelligence supports informed, data-driven decision making.
- Fast, easy access to information ensures you're never out of balance.
- Real-time visibility with automated reporting and analysis improves decision quality.
- All transactions are posted simultaneously in the same dataset, eliminating reconciliation.

Streamlined Processes & Operational Efficiency

- Automated workflows across Record-to-Report, Procure-to-Pay and Order-to-Cash reduce manual effort and cost.
- Streamlined processing improves accuracy, reduces manual entry and boosts productivity.
- Faster financial close with less team effort.
- Accurate, on-time supplier payments strengthen relationships.

Strong Financial Control, Compliance & Governance

- Demonstrates robust financial control, clear governance and audit readiness.
- Automated data entry, approvals and audit trails reduce risk and ensure compliance.
- Supports international transactions and global tax standards.
- Compliant with IFRS, SYSCOHADA and other regulatory frameworks.

Multi-Company, Global & Flexible Structure

- Multi-company support allows each business unit to operate with its own base currency, chart of accounts and rules within one deployment.
- Cloud scalability easily adapts to changing workloads and business growth.

User-Friendly Reporting & Adoption

- Spreadsheet-style reporting and visuals accelerate user adoption and improve ease of use.

Cloud Security, Resilience & Cost Efficiency

- SaaS deployment reduces IT hardware, maintenance and internal resource costs.

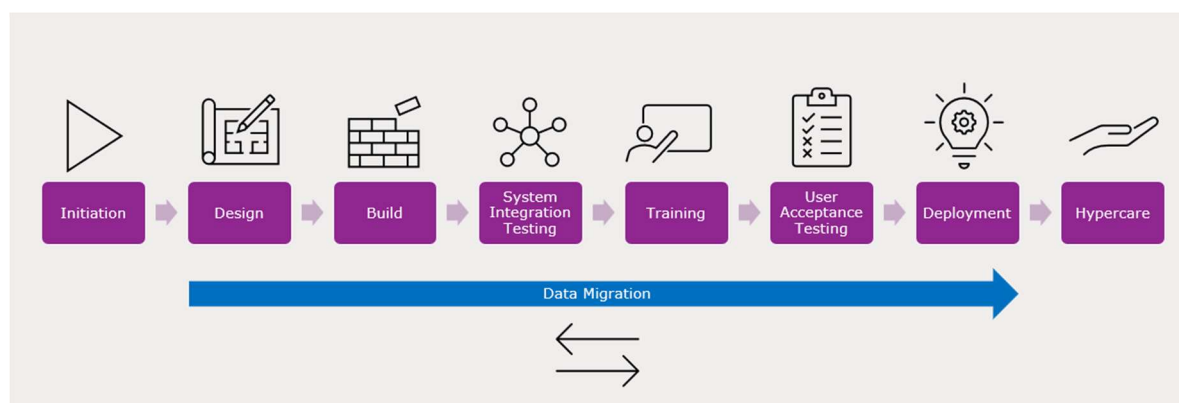
- Cloud-level security protocols and continuous updates safeguard against threats.
- Resilient cloud infrastructure minimises downtime; failures are managed automatically.
- Automated provisioning and replication accelerate system availability.

Continuous Innovation & Extensibility

- Continuous updates delivered with zero or near-zero downtime; features can be previewed and toggled on/off.
- Simple integration with other Infor Cloud applications, enabling mobile tools, analytics, machine learning and AI.
- Production, test and training environments available for validating new features before organisation-wide rollout.

Development life cycle of the solution

Our customers achieve an efficient, controlled, and cost-effective deployment of SunSystems Cloud through our proven stage-gated implementation methodology available as part of this Lot and Lot 3. This methodology provides clear governance, predictable timelines, and strong quality assurance across each phase of delivery. It follows a structured, sequential lifecycle complemented by continuous data migration activities.



After-sales Account Management

Progressive TSL will act as a strategic and collaborative partner to ensure the solution is business-aligned. Through dedicated Account Management functions, Progressive provide ongoing guidance, proactive engagement, and structured support across the programme lifecycle and beyond. This includes alignment to long-term objectives through roadmap planning and strategic input.



Termination Process

Term and Termination

a) This Agreement shall commence on the Effective Date and shall continue until terminated by either Party giving the other thirty (30) days written notice of termination. The Client shall remain responsible for payment for all Consulting Services provided and all reimbursable expenses incurred to the termination date by the Consultant.

b) This Agreement may be terminated forthwith by either Party on giving notice in writing to the other if the other Party shall have a receiver or administrative receiver appointed or shall pass a resolution for winding-up (otherwise than for the purpose of a bona fide scheme of solvent amalgamation or reconstruction) or a court of competent jurisdiction shall make an order to that effect or if the other Party shall become subject to an administration order or shall enter into any voluntary arrangement with its creditors or shall cease or threaten to cease to carry on business.

c) This Agreement may also be terminated forthwith by either Party on the expiration of thirty (30) days notice given to the other Party if such Party is in material breach of the terms of this Agreement and has failed, refused or neglected to rectify such breach (in the case of a breach capable of being remedied) within thirty (30) days of receiving a written demand requiring it to do so. For the purposes of this Agreement a breach shall be considered capable of remedy if the Party in breach can comply with the provisions in question in all material respects other than as to the time of performance. The Client shall remain responsible for payment for all Consulting Services provided and all reimbursable expenses incurred to the termination date by the Consultant.



5. Our Experience

Case Study – Capricorn Energy

Offshore energy leader sees £1.2 million efficiency savings, and instils intelligence and scale for growth with Cloud ERP deployment.

About Capricorn Energy

Listed on the London Stock Exchange, Capricorn Energy is an experienced oil and gas explorer, developer and producer that has operated in a variety of locations around the world.

Capricorn is a cash flow-focused energy producer, with a portfolio of onshore development and production assets in the Egyptian Western Desert.

Progressive TSL SunSystems implementation at Capricorn Energy

In 2025 Progressive TSL deployed its ERP (Enterprise Resource Planning) platform encompassing SaaS solutions, Infor SunSystems Cloud, Professional Advantage's BankLinks for Business (B4B) and HxGN EAM at Capricorn Energy. Underpinned by Progressive's Best Practice Industry Framework, Capricorn predicted £1.2 million in cost savings over three years. The solution will also bring enhanced reporting, scale and agility to respond to evolving market dynamics.

Following the appointment of a new CEO at Capricorn, the executive team identified a need for a new ERP system to replace their incumbent one, which was impeding efficient ways of working. From a shortlist which also consisted of NetSuite and Microsoft Dynamics, the team opted for the Progressive ERP following a successful demonstration and testimonials from other oil & gas players.

"Selecting Progressive TSL was a no-brainer," comments Chris Hebden, Head of Finance, Capricorn Energy. "We had actually used the Infor SunSystems platform many years ago, so there was already a familiarity with the system, but the Progressive team brought incredible industry experience and expertise to the table, alongside the EAM functionality which was pivotal to our decision.

Because they understand the complex landscape that is oil & gas, and can support the multi-regulatory, multi-currency demands of an international landscape, we were on the same page from the outset. Not only is their experience baked into the solution design, bringing industry-specific processes and data flows to support specific needs and nuances of oil and gas, they really went the extra mile to spend time on site and walk the walk of our business."

The deep functionality, support for global legislative and taxation frameworks, and Progressive's energy industry framework, meant that it was aligned closely with Capricorn's business. The pre-built reports mean that when it comes to audits, for example, Capricorn already has all the reports it needs to stay one step ahead.



Testament to this is that the auditors who managed its latest audit were very complimentary about the system.

And while Capricorn doesn't currently operate assets, this could change in line with market drivers and demand, so to know they can easily pivot to a different business model, leveraging HxGN EAM's asset management capabilities, brings scale and confidence to long term planning.

£1.2 million cost savings

The project went live following a six-month deployment, and very little disruption to the business. The speed of deployment was largely testament to the skills, knowledge and experience of Progressive which meant meaningful, productive conversations to prioritise and design optimum methodologies could take place from day one.

"We now anticipate a much easier way of working as we have one powerful integrated system," Chris explains. "From a finance perspective, having a modern system which is easy to work with means we have access to faster, better quality information, and we anticipate a shorter close period and overall efficiency savings of £1.2 million over three years.

"One of the areas mandated by our board was to instil tighter cost controls, something we are able to do easily as a result of the enhanced visibility and reporting. Budgets and forecasts are now embedded in the system by project and department. Because we can map actuals to budgets at cost centre level, we can provide evidence to support planning in a much more accurate way.

"And we've had great buy-in and feedback from the budget holders since going live," Chris adds. "They have the accurate, real-time management information and business insights from which to manage their budget lines and activities in a much more controlled way, which has expedited crucial cultural and mindset changes in the way we operate the business."

"Throughout the deployment the Progressive team has been on hand and on site, and because those consultants are available in a support capacity post go-live, we have continuity, consistency and familiarity which is so valuable if we come up against an issue or a new opportunity."

Chris Walcot, CEO of Progressive TSL, comments: "We're delighted to be working with Capricorn Energy. Set to deliver more than a million in savings, the return on investment (ROI) on this project is vast. But it is the intelligence, scale and agility, combined with the industry-specific capabilities to support the demands of the industry, which will deliver long term value way beyond this."

"We have absolute confidence that Capricorn Energy has the best system to support its growth plans, and flex as demand shifts, as well as the right partner to support its journey."

Clients

Progressive's unique strength is its in-depth knowledge gained both through the founder's 35 years of experience and the company's 20+ years of experience in implementing systems for asset heavy industries. Progressive TSL have successfully delivered finance solutions to many companies across the globe:

UK Focus

PROGRESSIVE



progressive-tsl.com

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Contact Details

If you have any queries regarding our listing, please contact:

gcloud@progressive-tsl.com