

# PROGRESSIVE

## **G-Cloud 15 Pricing Document**

### **Infor SunSystems Cloud: Industry-leading financial management platform**

### **Progressive Technology Solutions Limited**

### **Lot 2b Software as a Service (SaaS)**





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## Introduction

Progressive TSL is pleased to participate in the G-Cloud 15 framework for Enterprise Resource Management. As a full-service technology partner, we provide global capabilities across the Infor SunSystems Cloud, Hexagon (HxGN EAM and APM), and IBM Maximo Application Suite and Envisi product portfolios.

Progressive, in partnership with Infor, helps public sector organisations simplify complex operations, improving financial governance, and enabling real-time insight.

Progressive are cloud delivery experts, specialising in Infor's SunSystem Cloud solution, which is hosted on the Amazon Web Services® (AWS) Cloud Platform to provide maximum uptime, reliability, security and scalability. SunSystems can also be deployed on-premise for customers who prefer full control of their infrastructure.

This Pricing Document presents an overview of the software-as-a-service (SaaS) solutions we offer through the Digital Marketplace. Our solutions and delivery approach are designed to meet the rigorous standards and operational requirements of public sector organisations. This document should be read alongside the accompanying **Service Definition Document**, as both are intended to be reviewed together to provide a complete understanding of our service offering.

We encourage all stakeholders involved in financials, accounts receivable/customer invoicing and collections, accounts payable/electronic payments etc. to review this document to fully understand the cost-effective value our solutions bring to financial management programmes.



## 1. Infor SunSystems Cloud

Infor SunSystems Cloud is a SaaS subscription, based on the number of named users who need system access and the number of business units. This includes access to all core modules, plus maintenance and support.

| Description                                                                                     | Annual List Price |
|-------------------------------------------------------------------------------------------------|-------------------|
| <b>Infor SunSystems Cloud Entry Level Pack</b><br>(includes 4 Named Users and 2 Business Units) | £ 13,000          |
| <b>Additional Named User</b>                                                                    | £ 650             |
| <b>Additional Business Unit</b>                                                                 | £ 500             |

### Notes:

- Annual Subscription Fee
- Named User
- All prices exclude VAT
- For a detailed quotation based on your business needs, please contact us
- Minimum 3 year term
- Implementation services and enhanced solution support are priced separately and are available through this listing and separately through lot 3.
- Enterprise style deals and time limited discounts may be available.
- Individual Prices may increase during the contract as per CCS guidelines at call-off level, where reviews have been agreed by both parties prior to the contract award.



## Implementation Services

Progressive TSL employs experienced professionals with deep domain expertise and industry-leading best practices, enabling organisations to maximise the value of their technology investments. Finance management programmes can vary significantly in size, scope, maturity and complexity. To support customers in selecting an appropriate implementation approach under the G-Cloud 15 framework, the following table outlines a set of **time-and-materials rough order of magnitude (ROM)** options. We can tailor solutions to your Infor SunSystems Cloud needs.

Each option includes a defined statement of functionality and an indicative number of delivery days. The blended day rate is based on the rate card below. Once an option is ordered via G-Cloud, Progressive will work collaboratively with the customer to ensure the agreed budget is effectively managed through structured planning, prioritisation, scoping, and descoping as required. We can also assist customers in identifying the most appropriate tier for their project.

| Footprint       | Scope                                                                                                                                                                                                                                                                                       | Months | Days Effort | Day Rates | Cost     |
|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-------------|-----------|----------|
| <b>Base</b>     | A complete end-to-end onboarding of SunSystems Cloud, covering everything from initial mobilisation through to go-live. This package establishes a solid and reliable financial foundation, ensuring your finance function is fully configured, trained, and ready to operate from day one. | 2-4    | 50          | £ 1,300   | £ 65,000 |
| <b>Enhanced</b> | The Base package + enhanced Requirements Gathering Workshops, Journal Approval for Invoices, Data Migration Assistance, Training, Reports including Intercompany Matrix, and extended Hypercare.                                                                                            | 4-6    | 70          | £ 1,300   | £ 91,000 |



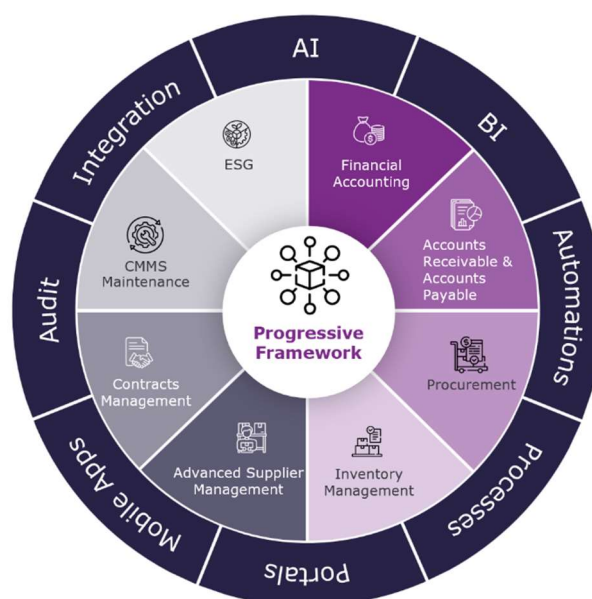
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**Notes:**

- The scope of the project can be modified to match the number of days available for the project size.
- Time and Materials based on a blended day rate as the project requires mixed roles.

## Progressive TSL's Industry Framework

Progressive's specialised **ERP Framework Accelerator** enables faster deployment while embedding industry best practice across asset-intensive organisations. Built from years of domain experience, the Framework delivers pre-configured functionality for all critical business areas, supported by a suite of cross-functional components that enhance usability, efficiency and control.



### Artificial Intelligence (AI)

AI to speed up processing and analysis

### Audit

Every component is supported by robust audit capabilities that maintain full traceability of key decisions and activities

### Automations

Library of automations that reduce manual activity and enable staff to focus on high-value tasks

### Business Intelligence (BI)

Providing a range of PowerBI dashboards to allow the business to monitor, analyse and drill into operational data across all business functions

### Integration

integrated data flows that ensure a single, reliable source of truth across the entire ERP landscape

### Mobile Apps

users and approvers in the field to complete tasks outside the office

### Portals

Secure portals that allow third parties to access and manage their data

### Processes

A range of standardised best practice processes based on proven implementations

By adopting the Progressive Industry Framework, organisations can significantly reduce implementation costs, accelerate deployment timelines and embed consistent best practice across their operations from day one. The result is a more efficient, scalable and future-ready ERP environment that supports better decision-making, stronger governance and improved business performance.



The table below outlines the Framework pricing based on the number of users in the system.

| Area    | 5      | 10     | 25      | 50      | 75      | 100     | 100+    |
|---------|--------|--------|---------|---------|---------|---------|---------|
| Finance | £5,000 | £8,000 | £11,250 | £17,500 | £30,000 | £41,250 | £50,000 |

Notes:

- Includes Finance Framework, Reports and ProInt Lite



## Migration from Infor SunSystems On Premise to SunSystems Cloud

This service is designed for organisations currently operating older versions of SunSystems or on-premise deployments who are looking to transition to a secure, scalable, and fully managed SaaS solution. By moving to Infor SunSystems Cloud, organisations gain reduced IT overhead, improved resilience, and access to the latest platform capabilities without the burden of maintaining local infrastructure.

This is a technical upgrade, not a redesign of the existing finance processes or chart structures—ensuring continuity while modernising the underlying technology.

| Description        | Months | Days Effort | Estimated Cost |
|--------------------|--------|-------------|----------------|
| Migration Services | 1-2    | 25          | £ 32,500       |

### Notes:

- Time & Materials estimate



## ProInt by Progressive TSL

The table below outlines the **ProInt subscription pricing**.

ProInt is Progressive's **secure middleware platform** that enables reliable, auditable integration between enterprise systems. It provides rapid configuration, pre-built connectors, and flexible orchestration across systems such as SunSystems Cloud, HxGN EAM, IBM Maximo, Yooz and OANDA.

Designed for scalability and resilience, ProInt delivers encrypted data exchange, continuous monitoring, and dedicated support to ensure robust, compliant and high-availability integrations.

| Description                                            | Annual List Price |
|--------------------------------------------------------|-------------------|
| ProInt - Core                                          | £ 15,000          |
| ProInt – Infor SunSystems Cloud <> OANDA Connector*    | £ 2,000           |
| ProInt - Infor SunSystems Cloud <> HxGN EAM Connector  | £ 10,000          |
| ProInt – Infor SunSystems Cloud <> Bespoke Connector** | £ 5,000           |

### Notes:

- Configuration effort will be charged according to our day rates card.
- Enterprise style deals and time limited discounts may be available.
- \*Third party subscription may be required. ProInt Core not required.
- \*\*One off development costs in addition according to our rates card. Sponsored development may be available.



## ProBI by Progressive TSL

The table below outlines the **ProBI subscription pricing**.

ProBI is Progressive's **cloud-based data warehouse solution** that centralises data from ERP platforms and transforms unstructured information into structured, analytics-ready datasets. Powered by Microsoft Azure Data Factory, it delivers seamless integration, scalable storage, and robust modelling to support reporting, business intelligence and data-driven decision-making, backed by secure architecture and ongoing support.

| Description                  | Annual List Price |
|------------------------------|-------------------|
| ProBI - Core                 | £ 25,000          |
| ProBI – SunSystems Connector | £ 10,000          |

### Notes:

- Configuration effort will be charged according to our day rates.
- Enterprise style deals and time limited discounts may be available.



## Yooz Invoice Automation

Yooz is a cloud-based **Accounts Payable Automation platform** that streamlines the entire invoice process—from capture and matching to approval and secure archiving. It improves accuracy, accelerates processing times, strengthens compliance, and integrates seamlessly with ERP systems. With smart workflows, fraud detection and mobile access, Yooz enables organisations to automate, optimise and scale their financial operations efficiently.

| Yooz Business Edition Plan – Cumulating Documents | Standard* | Protect+  | Vendor Statement | Compliance+ |
|---------------------------------------------------|-----------|-----------|------------------|-------------|
| 100                                               | £ 3,800   | £ 420     | £ 300            | £ 108       |
| 250                                               | £ 7,600   | £ 948     | £ 708            | £ 228       |
| 500                                               | £ 13,550  | £ 1,500   | £ 1,380          | £ 468       |
| 750                                               | £ 17,825  | £ 2,028   | £ 1,788          | £ 708       |
| 1,000                                             | £ 21,725  | £ 2,508   | £ 2,100          | £ 900       |
| 1,500                                             | £ 27,800  | £ 3,300   | £ 2,580          | £ 1,308     |
| 2,000                                             | £ 33,100  | £ 4,068   | £ 3,108          | £ 1,740     |
| 3,000                                             | £ 42,050  | £ 5,388   | £ 4,068          | £ 2,628     |
| 4,000                                             | £ 53,150  | £ 7,068   | £ 5,148          | £ 3,468     |
| 5,000                                             | £ 62,525  | £ 8,820   | £ 6,108          | £ 4,308     |
| 7,500                                             | £ 83,650  | £ 13,548  | £ 8,388          | £ 6,468     |
| 10,000                                            | £ 105,600 | £ 18,108  | £ 10,668         | £ 8,628     |
| 15,000                                            | £ 143,850 | £ 27,180  | £ 14,580         | £ 12,948    |
| 20,000                                            | £ 182,700 | £ 36,108  | £ 19,188         | £ 17,148    |
| 30,000                                            | £ 240,000 | £ 54,348  | £ 25,908         | £ 25,668    |
| 40,000                                            | £ 198,200 | £ 72,468  | £ 32,988         | £ 34,188    |
| 50,000                                            | £ 356,900 | £ 90,588  | £ 40,788         | £ 42,708    |
| 100,000                                           | £ 582,950 | £ 181,188 | £ 74,388         | £ 85,188    |



### Notes:

- 3 year term as standard
- Enterprise style deals and time limited discounts may be available.

\*Standard pricing includes the following components:

| Item                              | Description                       | Purpose                                             |
|-----------------------------------|-----------------------------------|-----------------------------------------------------|
| <b>Standard</b>                   | Core AP automation                | Foundation for invoice capture, approval, export    |
| <b>Capture+</b>                   | Advanced document capture         | High-accuracy AI extraction & multi-channel capture |
| <b>Dynamic workflow</b>           | Automated, configurable workflows | Approval routing, custom rules, escalation          |
| <b>MyYooz</b>                     | User dashboard / interface        | Personal task management & process visibility       |
| <b>Purchase</b>                   | Purchasing / P2P functions        | PR/PO creation, budget control, delivery tracking   |
| <b>Attachment</b>                 | Unlimited supporting documents    | Full visibility, audit trail, document traceability |
| <b>Pre-Production Environment</b> | Test environment                  |                                                     |
| <b>Infor Yooz Connector</b>       | Integration connector             |                                                     |

### Set up Cost

| Description                             | Days | Fixed Cost |
|-----------------------------------------|------|------------|
| <b>Invoice Automation Configuration</b> | 15   | £ 19,500   |



## Professional Advantage Bank Links for Business (B4B)

Bank links for Business (B4B) links the Infor SunSystems payables module to and from your bank for electronic funds transfers (EFT) or internet banking. Instantly, it improves the security and auditability of your bank payments.

### Subscription Cost

| Description                             | Annual Cost |       |
|-----------------------------------------|-------------|-------|
| <b>PTS B4B Cloud – includes 2 Users</b> | £           | 4,000 |
| <b>B4B Bank Format</b>                  | £           | 1,000 |
| <b>B4B Additional Users</b>             | £           | 1,000 |

### Notes:

- 3 year term as standard
- Enterprise style deals and time limited discounts may be available.

### Set Up Cost

| Description                                       | Days | Fixed Cost |       |
|---------------------------------------------------|------|------------|-------|
| <b>B4B Bank Payments Configuration (Per Bank)</b> | 5    | £          | 6,500 |



## Professional Advantage Advance Bank Reconciliations

Bank Reconciliation allows you to import, reconcile and manage your organisation's most important asset - cash in the bank. This powerful tool offers a range of automated, flexible, and scalable options to suit any business. Import and reconcile electronic statements from multiple bank accounts. Bank generated journals (i.e.. bank fees and interest) can be matched with your own criteria. Bank Reconciliation will also detect and avoid duplication of bank statements automatically. Bank Reconciliation will reduce and even eliminate time consuming tasks for the finance team.

### Subscription Cost

| Description                                                 | Annual Cost |       |
|-------------------------------------------------------------|-------------|-------|
| <b>PTS Advanced Bank Reconciliations – includes 2 Users</b> | £           | 4,000 |
| <b>Advanced Bank Reconciliations Bank Format</b>            | £           | 800   |
| <b>Advanced Bank Reconciliations Additional Users</b>       | £           | 1,000 |

### Notes:

- 3 year term as standard
- Enterprise style deals and time limited discounts may be available.

### Set up Cost

| Description                              | Days | Fixed Cost |       |
|------------------------------------------|------|------------|-------|
| <b>Bank Reconciliation Configuration</b> | 3    | £          | 3,900 |