

PROGRESSIVE

G-Cloud 15 Pricing Document

Infor SunSystems Cloud: Industry-leading financial management platform

Progressive Technology Solutions Limited

Lot 3 Cloud Support Services



Gold
Channel Partner



Introduction

Progressive TSL is pleased to participate in the G-Cloud 15 framework for Enterprise Resource Management. As a full-service technology partner, we provide global capabilities across the Infor SunSystems Cloud, Hexagon (HxGN EAM and APM), and IBM Maximo Application Suite and Envisi product portfolios.

Progressive, in partnership with Infor helps public sector organisations simplify complex operations, improving financial governance, and enabling real-time insight.

Progressive are cloud delivery experts, specialising in Infor's SunSystem Cloud solution, which is hosted on the Amazon Web Services® (AWS) Cloud Platform to provide maximum uptime, reliability, security and scalability. SunSystems can also be deployed on-premise for customers who prefer full control of their infrastructure.

This Pricing Document presents an overview of the software-as-a-service (SaaS) solutions we offer through the Digital Marketplace. Our solutions and delivery approach are designed to meet the rigorous standards and operational requirements of public sector organisations. This document should be read alongside the accompanying **Service Definition Document**, as both are intended to be reviewed together to provide a complete understanding of our service offering.

We encourage all stakeholders involved in financials, accounts receivable/customer invoicing and collections, accounts payable/electronic payments etc. to review this document to fully understand the cost-effective value our solutions bring to financial management programmes.



Implementation Services

Progressive TSL employs experienced professionals with deep domain expertise and industry-leading best practices, enabling organisations to maximise the value of their technology investments. Finance management programmes can vary significantly in size, scope, maturity and complexity. To support customers in selecting an appropriate implementation approach under the G-Cloud 15 framework, the following table outlines a set of **time-and-materials rough order of magnitude (ROM)** options. We can tailor solutions to your Infor SunSystems Cloud needs.

Each option includes a defined statement of functionality and an indicative number of delivery days. The blended day rate is based on the rate card below. Once an option is ordered via G-Cloud, Progressive will work collaboratively with the customer to ensure the agreed budget is effectively managed through structured planning, prioritisation, scoping, and descoping as required. We can also assist customers in identifying the most appropriate tier for their project.

Footprint	Scope	Months	Days Effort	Day Rates	Cost
Base	A complete end-to-end onboarding of SunSystems Cloud, covering everything from initial mobilisation through to go-live. This package establishes a solid and reliable financial foundation, ensuring your finance function is fully configured, trained, and ready to operate from day one.	2-4	50	£ 1,300	£ 65,000
Enhanced	The Base package + enhanced Requirements Gathering Workshops, Journal Approval for Invoices, Data Migration Assistance, Training, Reports including Intercompany Matrix, and extended Hypercare.	4-6	70	£ 1,300	£ 91,000



Notes:

- The scope of the project can be modified to match the number of days available for the project size.
- Time and Materials based on a blended day rate as the project requires mixed roles.



Optional Value Add Implementation Services

Yooz Invoice Automation

Description	Days	Fixed Cost
Invoice Automation Configuration	15	£ 19,500

B4B Bank Payments

Description	Days	Fixed Cost
B4B Bank Payments Configuration (per bank)	5	£ 6,500

Bank Reconciliations

Description	Days	Fixed Cost
Bank Reconciliation Configuration	3	£ 3,900

Making Tax Digital (MTD)

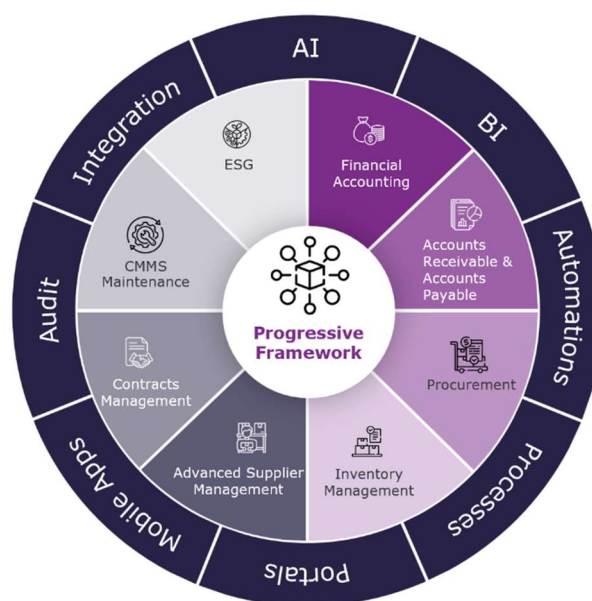
Description	Days	Fixed Cost
MTD Configuration	3	£ 3,900

Month End Support (Extended Hypercare)

Description	Days	Fixed Cost
Day to Day Support - Month End 1	10	£ 13,000

Progressive TSL's Industry Framework

Progressive's specialised **ERP Framework Accelerator** enables faster deployment while embedding industry best practice across asset-intensive organisations. Built from years of domain experience, the Framework delivers pre-configured functionality for all critical business areas, supported by a suite of cross-functional components that enhance usability, efficiency and control.



Artificial Intelligence (AI)

AI to speed up processing and analysis

Audit

Every component is supported by robust audit capabilities that maintain full traceability of key decisions and activities

Automations

Library of automations that reduce manual activity and enable staff to focus on high-value tasks

Business Intelligence (BI)

Providing a range of PowerBI dashboards to allow the business to monitor, analyse and drill into operational data across all business functions

Integration

integrated data flows that ensure a single, reliable source of truth across the entire ERP landscape

Mobile Apps

users and approvers in the field to complete tasks outside the office

Portals

Secure portals that allow third parties to access and manage their data

Processes

A range of standardised best practice processes based on proven implementations

By adopting the Progressive Industry Framework, organisations can significantly reduce implementation costs, accelerate deployment timelines and embed consistent best practice across their operations from day one. The result is a more efficient, scalable and future-ready ERP environment that supports better decision-making, stronger governance and improved business performance.



The table below outlines the Framework pricing based on the number of users in the system.

Area	5	10	25	50	75	100	100+
Finance	£5,000	£8,000	£11,250	£17,500	£30,000	£41,250	£50,000

Notes:

- Includes Finance Framework, Reports and ProInt Lite



Migration from Infor SunSystems On Premise to SunSystems Cloud

This service is designed for organisations currently operating older versions of SunSystems or on-premise deployments who are looking to transition to a secure, scalable, and fully managed SaaS solution. By moving to Infor SunSystems Cloud, organisations gain reduced IT overhead, improved resilience, and access to the latest platform capabilities without the burden of maintaining local infrastructure.

This is a technical upgrade, not a redesign of the existing finance processes or chart structures—ensuring continuity while modernising the underlying technology.

Description	Months	Days Effort	Estimated Cost
Migration Services	1-2	25	£ 32,500

Notes:

- Time & Materials estimate



ProCare – Support Packages

Progressive recommends adopting our **ProCare Support Package** to ensure that a robust and reliable functional support service is in place from the moment your solution goes live. ProCare provides your organisation with dedicated, UK-based assistance from a team that understands your systems, your users, and your operational priorities. This ensures that expert help is always available when needed, reducing disruption and supporting a smooth transition into live service.

With ProCare, customers gain direct access to the Progressive helpdesk, which is staffed exclusively by experienced industry consultants. Their deep domain knowledge enables more than 90% of queries to be resolved at first line, allowing issues to be addressed quickly and effectively. This approach enhances system adoption, supports day-to-day operational continuity and reduces the burden on internal teams.

ProCare is designed as a flexible and customer-centred support model. It gives you accelerated access to a proactive team that becomes familiar with your business processes and system configuration. The service is delivered through a fixed monthly fee based on your anticipated average usage, giving you predictable cost control while still retaining the flexibility to use more or less time in any given month. If your annual allowance is reached earlier than expected, additional support time can be easily purchased. A time-and-materials option is also available through our standard rate card for situations requiring further flexibility.

To ensure full transparency, Progressive provides a detailed monthly usage statement outlining your consumption, remaining allowance and a summary of support activity. This visibility helps you manage the service effectively and adapt the support package as your needs evolve. The fixed monthly fee is reviewed in line with anticipated usage trends, ensuring that the service continues to align with your operational requirements.

Overall, ProCare offers a dependable, predictable and flexible support solution that underpins the long-term success of your SunSystems Cloud environment. It gives your organisation confidence that expert guidance and problem resolution are always within reach, helping maintain stability, performance and user satisfaction throughout the life of the system.

Footprint	Monthly Support Days	Rates	Annual Cost
Base	2	£ 1,260	£ 30,240
Enhanced	5	£ 1,260	£ 75,600



The standard Business Support service operates during UK office hours, from 8:30am to 5:30pm. For organisations requiring extended coverage, Progressive offers an optional 12-month, 24×7 out-of-hours support service for Priority 1 incidents at an annual cost of £20,000.

Notes:

- Enterprise style deals and time limited discounts may be available.
- Individual Prices may increase during the contract as per CCS guidelines at call-off level, where reviews have been agreed by both parties prior to the contract award.



Day Rates Card

The Day Rates below are structured in line with the GDDAT definitions for roles reflecting onshore resourcing.

Progressive understands that each implementation will be different for every client, and we are happy to provide individual detailed proposals for consideration using day rates provided.

Training is based on the Senior Consultant day rates below.

Role Levels	Developer	Solution Architect	Consultant	Project Manager
Junior	£ 900			
Standard	£ 1,100	£ 1,260	£ 1,125	£ 1,260
Senior	£ 1,260	£ 1,540	£ 1,260	£ 1,540
Principal	£ 1,540	£ 1,870	£ 1,540	£ 1,870
Director			£ 2,300	£ 2,300

Notes

- All rates in GBP
- Onshore UK Resources
- Working day: 9:00am–5:00pm (8 hours), excluding travel time and lunch.
Applies Monday to Friday, excluding national holidays.
- Expenses including mileage, transport and subsistence are charged based on consumption