

PROGRESSIVE

G-Cloud Lot 3 Pricing Document

HxGN EAM Implementation Services: Industry-leading asset management platform

Progressive Technology Solutions Limited

Lot 3 Cloud Support Services



Introduction

Progressive TSL is pleased to participate in the G-Cloud 15 framework for Cloud Support services. As a full-service technology partner, we provide global capabilities across the Hexagon (HxGN EAM and APM), Infor SunSystems, and IBM Maximo Application Suite and Envisi product portfolios.

Progressive, in partnership with Hexagon and the HxGN EAM platform, helps public sector organisations maximise the value and performance of their critical assets — from buildings and facilities to transport networks, utilities, public infrastructure, and operational fleets. Our solutions enable you to gain reliable, accurate insights across your asset estate, supporting better decision-making, improved service delivery, and stronger governance.

This Pricing Document presents an overview of the consultancy and support services we offer through the Digital Marketplace. Our solutions and delivery approach are designed to meet the rigorous standards and operational requirements of public sector organisations. This document should be read alongside the accompanying **Service Definition Document**, as both are intended to be reviewed together to provide a complete understanding of our service offering.

Please note that all pricing within this document represents a Rough Order of Magnitude (ROM) estimate and may be refined following detailed scoping activities.

We encourage all stakeholders involved in procurement, planning, and operational delivery to review this document to fully understand the cost-effective value our solutions bring to asset management programmes.

Implementation Services

Progressive TSL employs experienced Enterprise Asset Management (EAM) professionals with deep domain expertise and industry-leading best practices, enabling organisations to maximise the value of their technology investments. EAM programmes can vary significantly in size, scope, maturity and complexity. To support customers in selecting an appropriate implementation approach under the G-Cloud 15 framework, the following table outlines a set of **time-and-materials rough order of magnitude (ROM)** options. We can tailor solutions to your Hexagon needs.

Each option includes a defined statement of functionality and an indicative number of delivery days. The blended day rate is based on the rate card below. Once an option is ordered via G-Cloud, Progressive will work collaboratively with the customer to ensure the agreed budget is effectively managed through structured planning, prioritisation, scoping, and descoping as required. We can also assist customers in identifying the most appropriate tier for their project.

EAM Footprint	Modules	Months	Days Effort	Day Rates	Cost
Entry	Asset and Location Hierarchy, Work Management, Mobile Solution	3-6	50	£ 1,300	£ 65,000
Intermediary	Asset and Location Hierarchy, Work Management, Inventory, Mobile Solution	6-9	150	£ 1,300	£ 195,000
Advanced	Asset and Location Hierarchy, Work Management, Inventory, Procurement, Mobile Solution	9-12+	300	£ 1,300	£ 390,000

Notes:

- The scope of the project can be modified to match the number of days available for the project size.
- Implementation package requires Progressive's Industry Framework.
- Time and Materials based on a blended day rate as the project requires mixed roles.

Entry Footprint - Example 1

Modules:

- Asset & Location Hierarchy
- Work Management
- Mobile Solution

Implementation Examples:

- Small Energy Company: Basic asset registry and preventive maintenance scheduling.
- Manufacturing Plant: Work order management for critical equipment only, with mobile access for technicians.
- Municipal Services: Simple location hierarchy for facilities and mobile-enabled work requests.

Entry Footprint - Example 2

Modules:

- Procurement Management
- Invoice automation

Implementation Examples:

- Small Energy Company: Exploration or Development stage, procurement and budget control requirements.

Intermediate Footprint - Example

Modules:

- Asset & Location Hierarchy
- Work Management
- Inventory
- Mobile Solution
- Basic integration with Finance systems for inventory transactions

Implementation Examples:

- Water Authority: Adds inventory control for spare parts and integrates with work orders.
- Transportation Fleet: Tracks parts usage and stock levels for fleet maintenance.
- Hospital Facilities: Includes storeroom management for maintenance supplies alongside work management.



Advanced Footprint - Example

Modules:

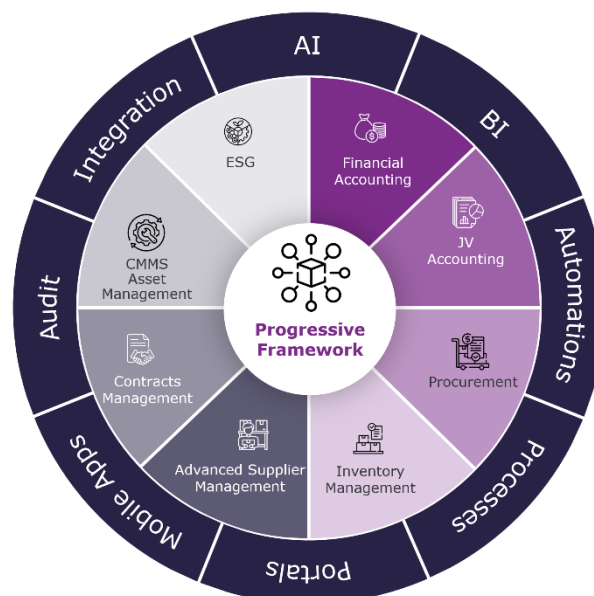
- Asset & Location Hierarchy
- Work Management
- Inventory
- Procurement
- Invoice Automation
- Mobile Solution
- Integration with Finance systems

Implementation Examples:

- Large Energy Company: Full procurement cycle for maintenance materials integrated with inventory and work orders.
- Oil & Gas Operator: Advanced asset hierarchy, inventory optimisation, and vendor management.
- Mining Operation: Complex procurement workflows, multi-site inventory, and mobile-enabled work execution.

Progressive TSL's Industry Framework

Progressive's specialised **ERP Framework Accelerator** enables faster deployment while embedding industry best practice across asset-intensive organisations. Built from years of domain experience, the Framework delivers pre-configured functionality for all critical business areas, supported by a suite of cross-functional components that enhance usability, efficiency and control.



Artificial Intelligence (AI)

AI to speed up processing and analysis

Audit

Every component is supported by robust audit capabilities that maintain full traceability of key decisions and activities

Automations

Library of automations that reduce manual activity and enable staff to focus on high-value tasks

Business Intelligence (BI)

Providing a range of PowerBI dashboards to allow the business to monitor, analyse and drill into operational data across all business functions

Integration

integrated data flows that ensure a single, reliable source of truth across the entire ERP landscape

Mobile Apps

users and approvers in the field to complete tasks outside the office

Portals

Secure portals that allow third parties to access and manage their data

Processes

A range of standardised best practice processes based on proven implementations

By adopting the Progressive Industry Framework, organisations can significantly reduce implementation costs, accelerate deployment timelines and embed consistent best practice across their operations from day one. The result is a more efficient, scalable and future-ready ERP environment that supports better decision-making, stronger governance and improved business performance.



G-Cloud 15 Pricing – Lot 3 Cloud Support

The table below outlines the Framework pricing for each functional area—Procurement, Inventory, and Maintenance—based on the number of users in the system.

Area	5	10	25	50	75	100	150	200
Procurement	£ 2,500	£ 4,500	£10,625	£20,000	£28,125	£32,500	£45,000	£50,000
Inventory	£ 2,500	£ 4,500	£10,625	£20,000	£28,125	£32,500	£45,000	£50,000
Maintenance	£ 2,500	£ 4,500	£10,625	£20,000	£28,125	£32,500	£45,000	£50,000

Notes:

- Annual Subscription Fee
- All prices exclude VAT
- For a detailed quotation based on your business needs, please contact us
- Minimum 3 year term
- Enterprise style deals and time limited discounts may be available.
- Individual Prices may increase during the contract as per CCS guidelines at call-off level, where reviews have been agreed by both parties prior to the contract award.



ProCare – Support Packages

Progressive recommends adopting our **ProCare Support Package** to ensure that a robust and reliable functional support service is in place from the moment your EAM solution goes live. ProCare provides your organisation with dedicated, UK-based assistance from a team that understands your systems, your users, and your operational priorities. This ensures that expert help is always available when needed, reducing disruption and supporting a smooth transition into live service.

With ProCare, customers gain direct access to the Progressive helpdesk, which is staffed exclusively by experienced industry consultants. Their deep domain knowledge enables more than 90% of queries to be resolved at first line, allowing issues to be addressed quickly and effectively. This approach enhances system adoption, supports day-to-day operational continuity and reduces the burden on internal teams.

ProCare is designed as a flexible and customer-centred support model. It gives you accelerated access to a proactive team that becomes familiar with your business processes and system configuration. The service is delivered through a fixed monthly fee based on your anticipated average usage, giving you predictable cost control while still retaining the flexibility to use more or less time in any given month. If your annual allowance is reached earlier than expected, additional support time can be easily purchased. A time-and-materials option is also available through our standard rate card for situations requiring further flexibility.

To ensure full transparency, Progressive provides a detailed monthly usage statement outlining your consumption, remaining allowance and a summary of support activity. This visibility helps you manage the service effectively and adapt the support package as your needs evolve. The fixed monthly fee is reviewed in line with anticipated usage trends, ensuring that the service continues to align with your operational requirements.

Overall, ProCare offers a dependable, predictable and flexible support solution that underpins the long-term success of your EAM environment. It gives your organisation confidence that expert guidance and problem resolution are always within reach, helping maintain stability, performance and user satisfaction throughout the life of the system.

EAM Footprint	Monthly Support Days	Rates	Annual Cost
Entry	2	£ 1,260	£ 30,240
Intermediary	5	£ 1,260	£ 75,600
Advanced	15	£ 1,260	£ 226,800



The standard Business Support service operates during UK office hours, from 8:30am to 5:30pm. For organisations requiring extended coverage, Progressive offers an optional 12-month, 24×7 out-of-hours support service for Priority 1 incidents at an annual cost of £20,000.

Notes:

- Enterprise style deals and time limited discounts may be available.
- Individual Prices may increase during the contract as per CCS guidelines at call-off level, where reviews have been agreed by both parties prior to the contract award.



Day Rates Card

The Day Rates below are structured in line with the GDDAT definitions for roles reflecting onshore resourcing.

Progressive understands that each implementation will be different for every client, and we are happy to provide individual detailed proposals for consideration using day rates provided.

Training is based on the Senior Consultant day rates below.

Role Levels	Developer	Solution Architect	Consultant	Project Manager
Junior	£ 900			
Standard	£ 1,100	£ 1,260	£ 1,125	£ 1,260
Senior	£ 1,260	£ 1,540	£ 1,260	£ 1,540
Principal	£ 1,540	£ 1,870	£ 1,540	£ 1,870
Director			£ 2,300	£ 2,300

Notes

- All rates in GBP
- Onshore UK Resources
- Working day: 9:00am–5:00pm (8 hours), excluding travel time and lunch.
Applies Monday to Friday, excluding national holidays.
- Expenses including mileage, transport and subsistence are charged based on consumption