

ALBA PARTNERS

G-Cloud Service Definition

Cloud Strategy

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Alba Partners G-Cloud Service Definition

About Alba Partners

Our firm seamlessly blends the best of both worlds: the nimbleness, adaptability and personalised touch of a boutique team, combined with the seasoned knowledge and proficiency of a top-tier consulting team.

Our purpose is clear: We exist to be your trusted advisor, support you in solving your business problems and provide solutions that deliver outcomes.

We prefer to partner with our clients and commit to supporting delivery of their business objectives to help them achieve their strategic goals. We thrive when we become an extension of your team and can use our collaborative approach, meaning that we value open communication and prioritise building strong partnerships.

We have a driving culture of excellence in all that we do. Our internal and client teams have exceptionally high standards; we nurture and support each and every one of our team and provide a place where their career can flourish.

Alba Partners is headquartered in Edinburgh with offices in London and Dubai. We have an offshore centre which bring cost benefits for our clients throughout our engagements.

Where does Cloud fit?

There is an increasing pressure on organisations to reduce IT costs, operational complexity, and environmental impact. Cloud-based application and infrastructure hosting can support these objectives and has become a strategic consideration rather than a purely cost-driven technology choice.

Cloud services range from Infrastructure as a Service (IaaS), providing scalable access to remotely hosted computing resources, to Software as a Service (SaaS), where applications are accessed over a network without the need for local hosting. Many organisations adopt hybrid or multi-cloud models to balance flexibility, resilience, and control.

While cloud adoption can reduce total cost of ownership, improve agility, and support service continuity, it also introduces operational, security, and governance considerations. Organisations must address data protection and sovereignty requirements, security obligations, third-party dependencies, and the risk of long-term cost or vendor lock-in.

Alba Partners supports organisations in assessing cloud adoption options, understanding the operational and regulatory risks, and designing proportionate controls to ensure cloud services are secure, resilient, and aligned with organisational objectives.

Cloud Strategy– Service Specification

Service Description

Alba Partners supports organisations in developing platform-agnostic cloud strategies aligned to business objectives and service outcomes. We assess current technology landscapes, operating models, skills, and constraints to define future-state cloud approaches. Our services cover governance, security, financial management, and delivery models, enabling organisations to adopt cloud in a controlled, sustainable, and cost-effective manner while supporting long-term transformation goals.

Service Features

- Assessment of current cloud usage, capabilities, and organisational maturity.
- Definition of cloud vision, principles, and strategic objectives.
- Development of target operating models for cloud adoption.
- Design of cloud governance, security, and risk management approaches.
- Financial management and cost optimisation strategy for cloud services.
- Definition of delivery, sourcing, and skills models.
- Alignment of cloud strategy with business and service priorities.
- Development of a phased cloud strategy roadmap

Service Benefits

- Clear, agreed cloud direction aligned to organisational objectives.
- Improved decision-making for cloud investment and adoption.
- Reduced risk from uncoordinated or ad hoc cloud usage.
- Stronger governance and oversight of cloud services.
- Better control of cloud costs and financial management.
- Improved readiness for cloud adoption and transformation.
- Platform-agnostic strategy tailored to organisational needs.
- Clear roadmap supporting sustainable cloud adoption



CONTACT US

Registered Office Addresses:



United Kingdom

86-90 Paul Street, London, EC2A 4NE



[+0204 524 2227](tel:+02045242227)



info@albapartners.co.uk



albapartners.co.uk



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