



BLACKSTONE&

G-Cloud 15 | Lot 3 – Cloud Support Services

AI Adoption Service - Full Lifecycle

Service Description

Comprehensive AI transformation service delivering the complete AI Adoption methodology across four integrated pillars: Strategy, Lab, Factory, and Operations. From aligning AI to business goals through experimentation, production delivery, and sustainable operations—we partner with organisations to build responsible, scalable AI capability that delivers measurable outcomes and lasting internal expertise.

Service Overview

The AI Adoption Service represents Blackstone&'s flagship end-to-end AI transformation offering, designed specifically for public sector organisations seeking to harness the power of artificial intelligence while maintaining rigorous governance, ethical standards, and value-for-money principles.

Our methodology recognises that successful AI adoption is not simply a technology challenge—it requires strategic alignment, cultural change, technical excellence, and sustainable operating models working in harmony. Too many organisations have invested in AI initiatives that fail to deliver lasting value because they address only one dimension of the transformation challenge.

The service integrates four distinct but interconnected pillars:

Strategy: We begin by ensuring AI investments align with your organisation's mission, strategic objectives, and governance requirements. This includes establishing responsible AI principles, creating investment prioritisation frameworks, and designing target operating models that position AI as a sustainable capability rather than a series of disconnected projects.

Lab: Our structured innovation approach enables rapid, evidence-based exploration of AI opportunities. Through time-boxed experimentation using the latest generative AI technologies, we help you identify high-value use cases, validate technical feasibility, and build compelling business cases before committing significant resources.

Factory: Moving from prototype to production requires disciplined engineering practices, robust architecture, and attention to non-functional requirements. Our delivery teams follow GDS service phases to build secure, resilient, user-centred AI solutions that perform at scale.

Operations: Sustainable AI requires ongoing attention to model performance, regulatory compliance, cost management, and capability building. We help organisations establish the practices, tools, and skills needed to maintain and evolve AI solutions long after initial deployment.

Throughout the engagement, we embed knowledge transfer activities to build lasting internal capability, reducing long-term dependency on external support while accelerating your AI maturity journey.

Service Features

- Proven AI adoption methodology spanning full AI transformation lifecycle
- AI strategy, governance, ethics, and investment prioritisation frameworks
- Structured innovation labs for use-case discovery and validation
- Production-grade AI delivery using GenAI, LLMs, and MLOps
- Sustainable AI operations with monitoring, optimisation, and FinOps
- Responsible AI embedded across strategy, build, and operate phases
- Cloud-native deployment on AWS, Azure, and Google Cloud
- Agile, outcome-focused delivery aligned to GDS service standards
- Comprehensive capability transfer building internal AI centres of excellence
- Flexible engagement from advisory through to fully managed delivery

Service Benefits

- Single partner accountability across entire AI transformation journey
- De-risked investment through phased, evidence-based progression
- Faster time-to-value with integrated strategy-to-operations delivery
- Sustainable internal capability through embedded knowledge transfer
- Responsible AI governance ensuring ethical, compliant, transparent solutions
- Measurable business outcomes aligned to defined success metrics
- Reduced complexity with one methodology, one partner, one roadmap
- Scalable approach from initial pilots to enterprise-wide AI adoption
- Future-proofed architecture supporting continuous AI capability evolution
- Empowered internal teams through AI training and enablement

Our Approach

Our engagement approach is designed to be flexible while maintaining the rigour necessary for successful AI transformation:

Discovery Phase: We begin with a comprehensive assessment of your current AI maturity, strategic priorities, technical landscape, and organisational readiness. This informs a tailored transformation roadmap that balances ambition with pragmatism.

Phased Delivery: Rather than attempting to transform everything at once, we work through structured phases that deliver value incrementally while building momentum and confidence. Each phase has clear success criteria and decision points.

Embedded Teams: Our specialists work alongside your teams, not in isolation. This ensures knowledge transfer happens naturally throughout the engagement while maintaining alignment with your organisational culture and constraints.

Governance Integration: We establish governance mechanisms that provide appropriate oversight without creating bureaucratic barriers to innovation. This includes regular steering meetings, risk management processes, and benefit tracking.

Continuous Improvement: We apply the same continuous improvement mindset to our own delivery that we help you embed in your AI operations. Regular retrospectives and adaptation ensure the engagement remains effective throughout.

Available through G-Cloud 15 Framework | Lot 3 – Cloud Support Services