



BLACKSTONE&

G-Cloud 15 | Lot 3 – Cloud Support Services

Cloud & AI Capability Building

Service Description

Cloud and AI capability building services developing internal skills and organisational readiness for digital transformation. We deliver training programmes, hands-on workshops, certification preparation, and coaching, enabling teams to adopt cloud technologies, AI tools, and modern delivery practices while building sustainable in-house expertise that reduces long-term external dependency.

Service Overview

The Cloud & AI Capability Building service helps organisations develop the internal skills and readiness needed for successful digital transformation.

Technology alone doesn't transform organisations; people do. Yet many transformation programmes focus heavily on technology while underinvesting in the skills, knowledge, and confidence that enable people to use technology effectively. This creates dependency on external support and limits the value organisations can extract from their technology investments.

Our service addresses this by building sustainable internal capability:

Training Programmes: We design and deliver training programmes that build foundational and advanced skills in cloud technologies, AI, and modern delivery practices. Our training is practical and applicable, not theoretical.

Workshops: We run hands-on workshops that give participants direct experience with technologies and approaches. Workshop formats include executive awareness, technical deep-dives, and cross-functional simulations.

Certification Preparation: Cloud and AI certifications provide validated evidence of skills. We prepare individuals and teams for certification success through structured study programmes and practice assessments.

Coaching: We embed coaches who work alongside your teams, providing guidance and feedback as they apply new skills in real work. This reinforces learning and builds confidence.

Community Building: Sustainable capability requires communities of practice where practitioners share knowledge and support each other. We help establish and facilitate these communities.

Service Features

- Cloud skills training: AWS, Azure, GCP certification paths
- AI and ML fundamentals for technical and business audiences
- GenAI and LLM practical workshops with hands-on exercises
- DevOps and platform engineering capability programmes
- Agile and delivery methodology training and coaching
- Leadership and executive AI awareness programmes
- Hands-on labs and sandbox environments for practice
- Train-the-trainer programmes for sustainable delivery
- Competency assessment and learning path design
- Community of practice establishment and facilitation

Service Benefits

- Accelerated skill development through structured programmes
- Certification success improving team credentials
- Reduced external dependency through internal capability
- Informed leadership through executive education
- Practical skills through hands-on, applied learning
- Sustainable training through train-the-trainer approaches
- Engaged teams through communities of practice
- Aligned skills supporting organisational strategy
- Cost-effective development through targeted training
- Continuous learning culture embedded in organisation

Available through G-Cloud 15 Framework | Lot 3 – Cloud Support Services