

**BLACKSTONE&**

G-Cloud 15 | Lot 3 – Cloud Support Services

Business Analysis & Requirements Engineering

Service Description

Business analysis services providing experienced Business Analysts, Requirements Engineers, and process specialists to bridge business needs and technical solutions. We elicit requirements, model processes, analyse data, and define specifications—ensuring delivery teams build solutions that address genuine business problems while meeting stakeholder expectations, regulatory requirements, and government service standards.

Service Features

- Business Analysts embedded in agile and waterfall delivery teams
- Requirements elicitation through workshops, interviews, observation
- Business process mapping using BPMN, UML, and flowcharts
- User stories, acceptance criteria, and specification documentation
- As-Is and To-Be process analysis and gap identification
- Stakeholder analysis, mapping, and engagement strategy development
- Feasibility assessment evaluating technical, operational, financial viability
- Data analysis, reporting requirements, and information modelling
- Regulatory and compliance requirements capture and traceability
- Business analysis capability transfer through mentoring and training

Service Benefits

- Clear requirements reducing rework and delivery delays
- Aligned stakeholders through structured analysis and engagement
- Reduced risk with validated requirements before development
- Improved solutions addressing genuine business problems effectively
- Traceable requirements supporting audit and compliance needs
- Optimised processes through systematic As-Is/To-Be analysis
- Informed decisions through robust feasibility and options assessment
- Accelerated delivery with analysis-ready, unambiguous specifications
- Sustainable internal capability through embedded BA coaching

- Flexible engagement matching project complexity and duration

Available through G-Cloud 15 Framework | Lot 3 – Cloud Support Services