



BID SOFTWARE

THORNTON
& LOWE



**DISCOVER, DRAFT & DELIVER
ALL IN ONE PLACE**

Bid Software Overview

BIDSOFTWARE

A Solution Built for Public Sector and UK Government Tender Responses

At Thornton & Lowe, our **AI-powered bid management software** has been developed from the ground up by bid professionals, for bid professionals. **Our tools - Tender Pipeline and Tender Library** - bring together opportunity tracking, content management, and smart AI assistance in one secure, user-friendly hub. For over a decade, we've supported organisations across the UK to win public and third sector contracts. Now, with the latest in AI search and content technology, we're helping teams respond faster, write better, and stay in control.

Tender Pipeline makes finding and tracking public sector tenders easy. Get real-time alerts, monitor competitors, and never miss a relevant opportunity again.

Tender Library helps you manage your bid content with confidence. Store, search, and reuse approved responses - all supported by intelligent AI tools that save time and improve quality without replacing your team.

Whether you're just starting out or running a busy bid team, our software is built to fit around your process - not the other way around.



Why Bid Software?

BIDSOFTWARE

Why choose Bid Software over your current process or another bid management package?

- » Designed by **UK bid writing experts**
- » AI that helps, **not replaces**
- » Trusted by **hundreds** of procurement and bid teams
- » Built for **government, local authority and public sector** bids

Explore how AI can improve your bid management today – **without** compromising quality, compliance, or control.

Pricing

1 user	£2750+VAT
2 - 3 users	£4900+VAT
4 - 5 users	£6,500+VAT
Over 5	Contact our team for a bespoke quote

Tender Pipeline Premium: £300+VAT per annum*

**Provided without an additional cost for Tender Library users.*



What is Tender Pipeline?

BIDSOFTWARE

Tender Pipeline is free to use for some features, but the real magic comes with Tender Pipeline Premium.

It's simple to find relevant tenders for your business. Set up **email alerts**, choose the frequency of emails and also dig into **buyer and supplier data**. Use AI-driven summaries to help to speed up your **competitor analysis and bid/no bid decisions** - **search more efficiently and start winning!**

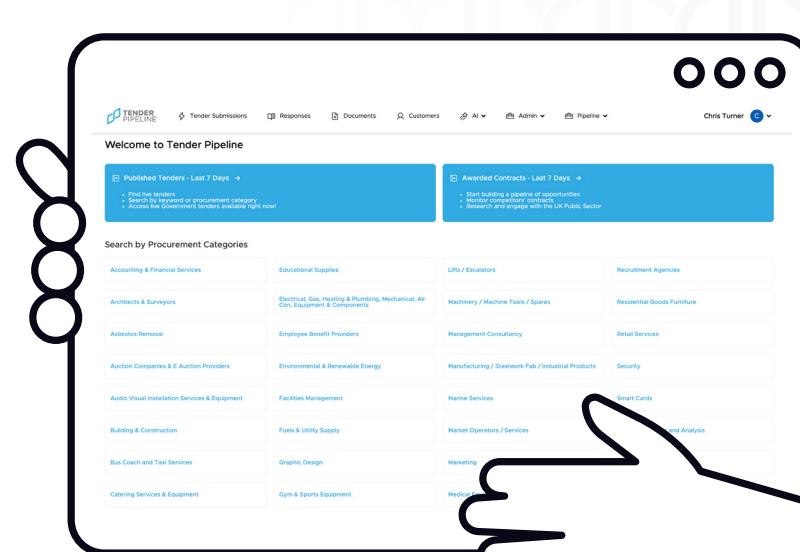
A common challenge we hear is: *"You can find tenders for free via Find a Tender."* Yes you can.

We **collate tenders from multiple sources** and have invested a huge amount of time and energy to structure it in a way which is **easier** for bidders! We also offer a **support structure** and the experience of our expert team to not only help you to find opportunities, **but win them!**

It also sits with a single login providing access to Tender Library!

Key features

- » Search by sector, category, or service
- » Explore live and upcoming frameworks
- » Identify dynamic markets
- » Set up tender alerts
- » Strategise using renewal date filters
- » Research your competitors & their wins
- » Research the most active buyers in your area



Framework Search & AI Bid Tools

BIDSOFTWARE



Framework Search

Available with Premium and Tender Library tiers



AI Bid Tools

Exclusive to Tender Library subscribers

Framework & DPS Search

Find Your Sector's Key Opportunities Across the UK

With Tender Pipeline Premium, you gain access to a powerful search tool designed specifically for businesses targeting framework agreements, Dynamic Purchasing Systems (DPS), and other dynamic procurement routes. Whether you're a construction firm, social care provider, IT specialist, or professional services business, these structured procurement routes can offer long-term, repeat business - if you know where to find them. Quickly find the frameworks and DPS opportunities that matter to you!

This is more than just a tender search - it's a market insight tool. Use it to dig into:

- » Which suppliers are currently on frameworks in your area
- » Which buyers are most active in your sector
- » When key DPS routes are closing and opening again
- » Emerging categories and trends in public procurement

Tender Pipeline Premium helps you plan, prepare and position your business - giving you the insight you need to get ahead of the competition.

Want to explore frameworks in your sector? Start Your Premium Tender Pipeline Package or contact our team for a guided walkthrough.

Features & Pricing

BID SOFTWARE

Feature	 TENDER PIPELINE	 TENDER PIPELINE PREMIUM	 TENDER LIBRARY
Tender Search	 Basic	 Unlimited	 Unlimited
Framework Search		 Unlimited	 Unlimited
Bid Management			
AI Bid Writing			
Market Intelligence			
Pricing	Free	£300/year	From £2,750/year

What is Tender Library?

BID SOFTWARE

Tender Library is your ideal starting point for bidding! A **single place** for all of your company's bid-related content!

As well as collating all of your current collateral and responses, Tender Library includes our **Bid Starter Pack, a central repository of pre-prepared frequently asked tender answers**, giving you a ready to use first draft that sets the stage for your bid!

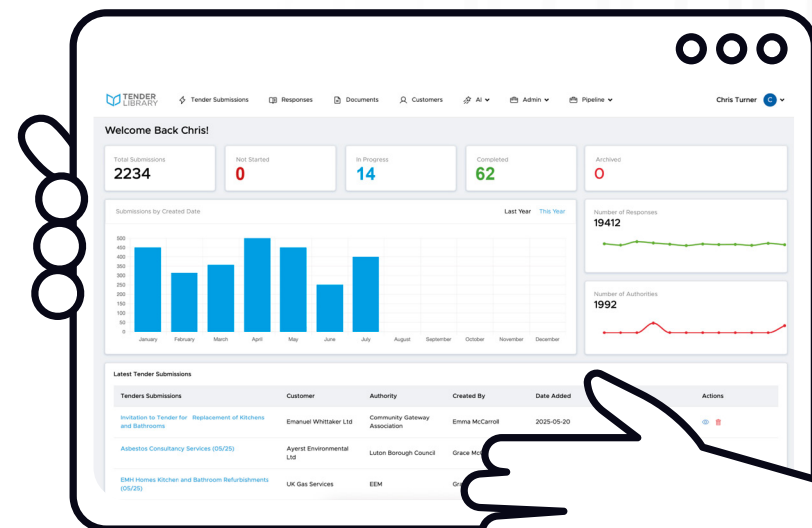
If you **already** have a wealth of beautifully drafted bids, Tender Library makes it easy to **upload** and **manage** your existing tender responses.

Quickly locate the content you need to re-use or improve using our intuitive AI bid writing tools. Whether you choose to rely on your original text or use our AI writing and review tools for content refinement, **you stay in full control!**

Priced from £2,750+VAT

Key features

- » A range of ready-to-use bid responses
- » Store and organise bid content easily
- » Improve quality with our AI-powered review & refinement tool
- » Intuitive AI search to find content quickly
- » Create first draft content using previous collateral
- » Secure access & customisable permissions



Outsourced Bid Writing & Consultancy

BID SOFTWARE

Backed by our software! Alongside our software, Thornton & Lowe continues to offer hands-on bid writing services and consultancy support. Whether you need a complete outsourced service or expert input to improve your internal team, we can help – and we'll use our own AI-powered bid management software to deliver faster, smarter results. Let our experienced bid writers manage and deliver your bids directly through Tender Pipeline and Tender Library – helping you stay organised, compliant, and competitive. We'll use the software on your behalf, keeping everything streamlined and accessible, while making sure your content is well-written, aligned with buyer expectations, and ready for reuse.

Already have a bid team? We can support yours. From one-off bid reviews to long-term consultancy, we'll work within your systems and processes to improve consistency, quality and win rates. Our software helps us track your pipeline, review content, and guide your team with clear, practical recommendations – all supported by real-time data and insights. Whether you're looking for a fully managed bid writing service, training or targeted support to boost your in-house capacity, we'll combine people and software to get results.

AI Bid Review & Tender Evaluation. Fast, Focused Feedback on Your Responses

As part of our bid consultancy and software support, we also offer a quick-turnaround AI Bid Review & Tender Evaluation service. Whether you're responding to tenders in-house or outsourcing parts of the process, our tool helps you review and improve draft responses – fast. For each answer you draft or upload, we run it through our AI-powered evaluation tool, which checks for clarity, relevance, and alignment with typical public sector evaluation criteria. You'll receive a short, focused summary of strengths and suggested improvements – written in plain language, not jargon. This service is ideal if:

- » You want to check your team's drafts before submission
- » You need feedback on specific responses rather than the full bid
- » You're training new bid writers or looking to improve internal quality
- » You're short on time but still want expert input
- » It's not a full red review – it's faster, lighter, and built for practical use. And if you need more support, our consultants are on hand to guide your team, suggest improvements, or even rewrite key sections.

It's Secure

BID SOFTWARE

Our AI bid management software has been built with confidentiality, compliance, and control at its core. From secure access to robust data storage, every element has been designed to protect sensitive bid content and ensure peace of mind for our users.

Key security features include:

Encrypted data storage and transmission – all data is encrypted both at rest and in transit using industry-standard protocols

Secure login and user access control – including two-factor authentication (2FA), password protection with SHA-256 encryption, and inactivity timeouts

Role-based access control (RBAC) – restricts access to sensitive information, ensuring only approved users can view or edit specific content

Dedicated infrastructure – each organisation's data is managed within a single-tenant architecture for greater isolation and protection

Compliant hosting environment – our system is hosted within an ISO 27001-certified environment, aligning with recognised international standards for information security management

Cyber Essentials certified – providing further reassurance for organisations working within or supplying to the public sector

Whether you're uploading draft responses, maintaining a bid library, or managing your pipeline, your data stays secure and your organisation remains compliant - all within a system built to meet the expectations of public sector procurement.



Bid Management Software: FAQs

BID SOFTWARE

Is Tender Pipeline still free?

Yes, Tender Pipeline remains free to access. You can search for tenders daily without logging in. However, to unlock its full potential, we now offer Tender Pipeline Premium for £300 + VAT per year. This includes downloadable data (Excel), unlimited searches, advanced filters for frameworks and dynamic purchasing systems, as well as detailed buyer and supplier market intelligence reporting.

What's included with Tender Pipeline Premium?

Tender Pipeline Premium adds significant value for businesses looking to take their tendering more seriously. Features include:

- » Excel data downloads
- » Unlimited keyword and category searches
- » Framework and DPS search functions
- » Buyer and supplier reporting tools
- » Enhanced dashboard and filters

How much does Tender Library cost?

Tender Library starts from £2,750 + VAT per annum for a single user. This includes full access to Tender Pipeline Premium at no additional cost. We offer both monthly and annual subscription options depending on your needs.

What does Tender Library do?

Tender Library is an AI-powered bid content management system. It helps you to:

- » Store and manage previous bid responses
- » Use intelligent search to quickly locate content
- » Merge and refine answers using AI suggestions
- » Review content for quality and relevance
- » Control access with secure permissions and team settings It's designed to keep you efficient and consistent - without replacing your expertise.

Bid Management Software: FAQs

BID SOFTWARE

Can I use AI to write my tenders responses?

Yes, but with care. Our AI tools are there to support your writing process, not to replace it. You can use AI for draft content, merging responses, and reviewing tone or structure - but every bid should still be reviewed and tailored by a human before submission. Public sector tenders increasingly ask about AI use, so it's important to stay transparent and in control.

What's the difference between Tender Pipeline and Tender Library?

Tender Pipeline helps you find opportunities. Tender Library helps you manage and refine your responses. Together, they form a complete bid management toolkit, streamlining the full tendering process from discovery to submission.

Can Tender Library help if I already have a bid library?

Absolutely. If you already have well-written content, Tender Library allows you to upload and organise it quickly. Our smart filters and AI tools then help you find and adapt it, saving time on every future submission.

Is this software suitable for new bidders?

Yes, Tender Library is ideal for those new to tendering. It includes a pre-loaded "starter pack" of template responses developed by our in-house APMP-qualified bid writers - giving you a strong foundation to build from.

Can I just use Tender Pipeline without Tender Library?

Yes. Tender Pipeline can be used as a standalone tool - either free or via the Premium upgrade. However, if you subscribe to Tender Library, you automatically get access to Tender Pipeline Premium.

Can you help me choose the right AI bidding tools?

Yes. If our software doesn't suit your needs, we can still help. We act as an independent AI Solutions Partner, supporting clients to review, select, and implement AI bid writing and bid management tools that work for their business.

Bid Management Software: FAQs

BID SOFTWARE

Do you offer bid writing services?

Yes. Thornton & Lowe is a bid management consultancy offering a wide range of bid and tender writing services - as a fully outsourced solution. We directly employ one of the largest bid writing teams in the UK. We also provide bid mentoring - guiding you through public procurement and supporting your use of our Bid Software.

Is my data secure?

Yes. All data is encrypted at rest and in transit, access is controlled via role-based permissions, and the system is hosted within an ISO 27001-certified environment. We're also Cyber Essentials certified, ensuring compliance with key UK government security standards.



4.96 Rating

100% of our reviewers would recommend Thornton & Lowe

Search Thornton & Lowe at [reviews.co.uk](https://www.reviews.co.uk)

BIDSOFTWARE

THORNTON
& LOWE

Contact us

**For more information or to book a demo of our systems, please
contact our team of Bid Experts**

hello@thorntonandlowe.com

01204 238 046

