



Enterprise Price List

Version 8.11



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Enterprise Price List

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INTRODUCTION

Epitaph Enterprise is a comprehensive administration solution for cemeteries and crematoria, and is the culmination of 20 years of development, which started in 2006.

The Enterprise version of Epitaph is designed for commercial organisations and borough, district, county and city councils in the UK.

In keeping with our record of innovation, EDGE IT Systems offers Epitaph as a software as service (SaaS) which is accessible via the internet. This removes much of the load of IT management from the user, i.e. no software installations and upgrades and no data backups required. This allows the user to focus on the running of their cemetery or crematorium.

The traditional option of on-premise (onsite) use was retired in 2021, because since 2013 all clients had selected the cloud based SaaS option.

SaaS is available on a rental basis, either as a monthly rolling contract or a 1, 3 or 5 year contract. This removes the initial capital cost for new software and all options include full support. Most organisations select either the 3 or 5 year, SaaS option.

The following information represents the standard elements of an Epitaph contract, which may be amended according to user requirements.

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PRICE LIST								
Band	Concurrent Users	Interments per annum	Bookings per annum	Cremations per annum	Software as a Service			
					Annual price per concurrent user			
					5 Years	3 Years	1 Year	Monthly
3	1+	100	unlimited	0	713	793	1190	119.00
4	1+	200	unlimited	0	872	969	1453	145.00
5	1+	300	unlimited	0	1063	1180	1771	177.00
6	1+	600	unlimited	0	1283	1425	2138	214.00
7	1-2	unlimited	unlimited	unlimited	1595	1772	2658	266.00
8	3-5	unlimited	unlimited	unlimited	1446	1606	2409	241.00
9	6-10	unlimited	unlimited	unlimited	1299	1443	2166	217.00
10	11-15	unlimited	unlimited	unlimited	1141	1267	1901	190.00
11	16+	unlimited	unlimited	unlimited	POA	POA	POA	POA

DISCOUNTS	Discount
Discounts for extra concurrent users	Bands 7 to 11
5 year contract, discount on monthly price	50%
3 year contract, discount on monthly price	44%
1 year contract, discount on monthly price	16%

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PRICING	Annual Price	Epitaph Enterprise	
Charged in price bands according to usage & number of users		✓	
Charged per concurrent SaaS user		✓	
Price includes upgrades and technical support		✓	
Choice of 1, 3 and 5 years contract terms, or a rolling monthly, pay as you go contract		✓	
Funeral Director web bookings		✓	
Display funeral service times on the web site		✓	
MFA (multi factor authentication) per user	✓	£38	
Outbound email from user's email address	✓	£78	
SignNow digital signatures for funeral application forms	✓	Qty per annum per crematorium	Unit Price
		2000	£1.00
		1000	£1.12
		500	£1.24
		250	£1.38
		100	£1.53
		PAYG	£1.70
Epitaph Director multi-site reporting, per user	✓	£165	
Epitaph Finance Export	✓		
- link to corporate accounts, per site		£748	
- initial integration with corporate accounts (per day)		£884	
HeritEDGE digital mapping with genealogical search facility for public to use via organisation's website	✓	£160 per cemetery £322 per crematorium	
InspectEDGE memorial inspections app	✓	POA	
- Ruggedised 8.7" Android tablet with case, hand strap, shoulder strap and optional GPS receiver			
- App for memorial inspections (per Android tablet)		15% of annual fee £168 maximum	
Setup per concurrent SaaS user		£67	
Training			
- remote via Microsoft Teams (per hour)		£88	
- onsite, excluding travel time & costs (6 hours)		£889	
Data Conversion (per day)			
- quoted on receipt of data		£917	



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PRICING NOTES

1. All prices exclude VAT.
2. Epitaph Enterprise prices listed are for crematoriums and cemeteries in the United Kingdom. Town and parish councils should refer to the separate AdvantEDGE Price List which provides Epitaph Classic with price bands 0 to 4.
3. Price is per concurrent user.
4. Price is increased on 1st January each year by the greater of 3% CPIH for October of previous year. CPIH is UK Consumer Price index including owner occupiers' housing costs. See Office for National Statistics: <http://www.ons.gov.uk>
5. Annual price per concurrent user includes unlimited Epitaph logons for as many users as required.
6. Each administrative office requires a minimum of one concurrent user, but each office can manage multiple cemeteries and crematoria.
7. If an organisation is a group with several administrative offices, concurrent users can be setup who have management access to all offices or just specific offices.
8. Each concurrent user can be setup to access multiple offices if required.

SaaS Example

A single, concurrent SaaS account can be shared by several administrators and managers who share the same computer or who work very closely and do not need simultaneous access.

However, each user will have an individual Epitaph logon account, so that activity can be monitored separately. If a user logs onto a concurrent SaaS account that is already logged on, they will take over the current session and the first user will be automatically disconnected.

9. SaaS price includes 0.5 GB of storage per concurrent user for the Epitaph databases and all associated files and documents. Additional storage is £15 per GB per annum.
10. Terms and conditions are detailed in the "Epitaph Terms and Conditions" document.