



Cloud Financial Management (FinOps & GreenOps) Advisory

Service Definition Document | G-Cloud 15 | Lot 3

morson PRAXIS

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Through strategy-led digital transformation, Morson Praxis helps public sector organisations to accelerate benefits realisation, reimagine operations, enable scalable innovation and build resilience for the future. We ensure that every technological investment, from large-scale enterprise transformation to focused project delivery, creates sustainable, meaningful change.

Service Definition for Cloud Financial Management (FinOps & GreenOps) Advisory

Morson Praxis's FinOps & GreenOps Advisory service supports public sector organisations in understanding, governing, and improving the financial and environmental management of cloud services. The service is designed for organisations seeking cost transparency, financial accountability, and sustainability assurance across cloud platforms without transferring operational or delivery responsibility.

The service focuses on assessing cloud financial management (FinOps) and sustainability (GreenOps) maturity, including cost visibility, forecasting, optimisation governance, and environmental impact considerations. It provides an independent, evidence-based view of how effectively cloud spend and sustainability objectives are planned, governed, and monitored, identifying risks, gaps, and improvement opportunities.

The service is typically used during cloud adoption, platform scaling, operating model review, or assurance activity, and is well suited to complex, multi-supplier, or regulated public sector environments.

1. What the service includes

The service typically includes:

- Assessment of cloud financial management (FinOps) maturity and practices
- Review of cost visibility, allocation, showback, and chargeback approaches
- Assessment of forecasting, budgeting, and financial governance for cloud services
- Review of roles, responsibilities, and decision rights for cloud cost management
- Identification of financial risks, inefficiencies, and cost control gaps
- Assessment of sustainability and environmental considerations related to cloud usage
- Review of GreenOps principles, metrics, and reporting practices
- Evaluation of alignment between financial, sustainability, and service management objectives
- Independent, evidence-based findings and insights
- Clear, prioritised recommendations to improve FinOps and GreenOps capability

2. What the service does not include

The service does not include:

- Execution of cost optimisation activities or remediation actions
- Configuration or operation of cloud platforms, tooling, or billing systems
- Ongoing financial management or sustainability operations
- Managed FinOps or GreenOps services
- Commercial negotiation with cloud service providers

These activities are outside the scope of this service and, where required, may be delivered through separate services procured under the appropriate G-Cloud 15 Lots or through alternative procurement routes.

3. How the service is delivered

The service is delivered through a structured, time-bound engagement combining desktop review, stakeholder interviews, and facilitated assessment workshops. Delivery is proportionate to organisational scale, cloud footprint, and financial or sustainability risk.

The approach is independent and evidence-led, focusing on how cloud financial and sustainability management operates in practice rather than how it is documented. Findings are validated with stakeholders to ensure accuracy, shared understanding, and alignment on improvement priorities.

The service is technology-agnostic and avoids premature commitment to specific tools, platforms, or optimisation approaches.

4. Roles and responsibilities

Morson Praxis is responsible for:

- Leading FinOps and GreenOps assessment activities
- Conducting independent analysis of financial and sustainability practices
- Facilitating stakeholder engagement and assessment workshops
- Developing structured findings and recommendations
- Providing objective advice to senior, financial, and technology stakeholders

The Buyer is responsible for:

- Providing access to relevant financial, technology, and sustainability stakeholders
- Supplying relevant cost, usage, and governance artefacts
- Supporting engagement across finance, technology, and operational teams
- Reviewing and validating findings and recommendations
- Retaining ownership of financial decisions and operational implementation

5. Service outputs and deliverables

Typical outputs may include:

- FinOps and GreenOps maturity assessment summary
- Findings on cost visibility, governance, and financial controls
- Identification of financial and sustainability risks and gaps
- Recommendations to improve cost management and environmental outcomes
- Prioritised actions aligned to public sector accountability and sustainability objectives

Deliverables are tailored to Buyer needs and agreed at the outset.

6. Dependencies and prerequisites

Effective delivery of this service typically depends on:

- Access to cloud cost, usage, and governance information
- Engagement from finance, technology, and sustainability stakeholders
- Availability of relevant financial, operational, and reporting artefacts
- Appropriate sponsorship to act on advisory findings

7. Alignment with G-Cloud Lot 3

This service aligns with G-Cloud 15 Lot 3 by supporting:

- Cloud Financial Management (FinOps) advisory and assurance
- Sustainability and environmental impact assessment (GreenOps)
- Improved governance, transparency, and accountability for cloud services
- Decision support without assuming delivery or operational responsibility

It provides advisory and assurance capability to support effective and responsible use of cloud services within the public sector.

8. Exit and transition

The service concludes with documented FinOps and GreenOps assessment outputs, findings, and evidence-based recommendations aligned to the Buyer's cloud services and public sector operating context. All materials are provided in formats suitable for handover to the Buyer's internal teams or to alternative suppliers.

The service supports informed decision-making on cloud financial management and sustainability following engagement completion, while maintaining clear separation from operational cost management, optimisation execution, or managed services and avoiding supplier dependency. Any follow-on services are subject to separate procurement decisions under the appropriate G-Cloud 15 Lots or through other appropriate procurement routes.

Information assurance

Morson Praxis's information assurance capabilities support both our internal requirements for appropriate security controls and those of our Buyers. Our diverse portfolio of projects and customers means that we have extensive experience in working with information and systems at all impact levels (IL 0 to IL 6+). We are a Cyber Essentials Plus certified organisation.

Data restoration/ Service migration

We assist Buyers in the migration of data from legacy solutions to new cloud solutions.

On-boarding and off-boarding processes

Morson Praxis agrees specific on/ off-boarding processes for all work packages. Agreed processes are always tailored to the individual requirements of the engagement in question.

Requirements are clearly defined and agreed with the relevant Buyer stakeholders to ensure the effective transition of individuals or teams alongside the management of data, assets, corporate memory and operational integrity.

Combination pricing

Morson Praxis can provide multiple services in scope of G-Cloud 15 Lot 3 Cloud Support Services. Our services can be bought separately or together. Combination pricing is offered accordingly.

Service management

A Service Account Manager is allocated to each Buyer's engagement. This individual is responsible for overseeing the services in scope of the engagement, closely monitoring its progress and managing all risks/ issues to ensure that activities are delivered in accordance with the agreed assignment scope and timeframes. Through structured relationship management, our Account Manager remains in regular contact with the Buyer to ensure their ongoing satisfaction.

Service constraints

Bespoke services, such as those in scope of G-Cloud 15, Lot 3 Cloud Support Services, are not subject to specific service constraints.

Service levels

Morson Praxis recommends that we enter into performance-based Service Level Agreements with all Buyers. The implementation of bespoke service levels represents the positive obligation of both parties to deliver a mutually beneficial partnership which supports end user activities and facilitates effective measurement and monitoring of the assignment. Due to the diversity of services in scope of G-Cloud 15, Lot 3 Cloud Support Services, service levels must be closely tailored to each engagement. Agreed service levels form part of the Call-Off agreement which renders us contractually bound to deliver the agreed service levels.

Knowledge transfer

Wherever possible, Morson Praxis ensures disciplined knowledge and skills transfer from the consultant(s) to the Buyer through structured knowledge capture, documentation standards, and handover planning through all delivery phases. This ensures that learning is transferred to the Buyer as the engagement progresses – ensuring the ongoing efficiency of the assignment and full embedding of the new system/service.

Ordering and invoicing

Morson Praxis is an approved and accredited supplier to multiple CCS frameworks. We are used to working with Buyers to agree tailored ordering and invoicing processes. Payment terms are 30 days from receipt of invoice.

Termination terms

Morson Praxis's standard terms and conditions include clauses which facilitate contract termination by either the consumer or the supplier.

By the consumer	By the supplier
Termination can commence without notice in the event of a Buyer citing dissatisfaction with the service provided and the issue not being rectified within an agreed timeframe, or in the event of a material breach of contract.	In the unlikely event that Morson Praxis was to withdraw from G-Cloud 15, Lot 3 Cloud Support Services, a minimum 30 days' notice would be served. Ongoing assignment commitments would be maintained through to completion in accordance with the terms of the Framework Agreement.

Buyer responsibilities

Buyer responsibilities are closely aligned to the assignment and as such, these must be discussed and agreed with the Buyer prior to the commencement of the assignment. All responsibilities are clearly cited within the Call Off contract.

Service dependencies

Service dependencies are specific to each Call-Off. Such detail must be discussed and agreed with the Buyer prior to the commencement of the engagement.



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