



Artificial Intelligence (AI) and Machine Learning (ML) Solution Delivery

Pricing document | G-Cloud 15 | Lot 2a

morson **PRAXIS**

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Pricing document | Lot 2a Infrastructure Software (I-SaaS)

Morson Praxis provides Lot 2a services within the 'Integration & Orchestration' and 'Deployment centric Application platforms' sub-sections of the Taxonomy of Services. Our Framework Prices for Lot 2a are calculated in accordance with the following mechanism:

- a volume-based pricing mechanism calculated on the basis of the applicable Unit Price (daily resource charge rate) for the relevant service.
- rates are then multiplied by the number of units (resources) required over the full term of the contract to determine the contract value.
- the contract value is divided by the term of the contract (number of years) to determine an annual contract value.
- annual contract values are reduced in accordance with Morson Praxis framework discounts.

Framework Discounts

Framework discounts are applied to the annual contract value which is calculated in accordance with the above mechanism. Morson Praxis has detailed our Framework Discounts in the following table. All discounts are based on the annual call-off contract value (excluding VAT).

Annual call-off contract value (excluding VAT)	Morson Praxis Discount
<£250,000	1%
£250,001 - £500,000	1.5%
£500,001 - £1,000,000	2%
£1,000,001 - £2,500,000	3%
£2,500,001 - £5,000,000	4%
>£5,000,001	5%

Unit Prices

The following principles apply to the calculation of Morson Praxis Framework Unit Prices for Lot 2a:

- The Unit Price (daily resource charge rates) of Services or other Deliverables will not be increased by Morson Praxis during the Framework Contract Period.
- The Framework Discount is fixed for the Framework Contract Period.
- Framework Prices include all costs and expenses relating to the provision of Deliverables.

Unit Prices		
Architecture		
Business Architect	Trainee Business Architect	£540
	Associate Business Architect	£720
	Business Architect	£810
	Lead Business Architect	£900
Data Architect	Data Architect	£700
	Senior Data Architect	£765
	Chief Data Architect	£855
Enterprise Architect	Enterprise Architect	£810
	Senior Enterprise Architect	£855
	Lead Enterprise Architect	£900
	Principal Enterprise Architect	£990
Network Architect	Associate Network Architect	£720
	Network Architect	£810
	Lead Network Architect	£900
Security Architect	Security Architect	£720
	Lead Security Architect	£810
	Lead Network Architect	£900
Solution Architect	Associate Solution Architect	£630
	Solution Architect	£765
	Senior Solution Architect	£855
	Lead Solution Architect	£900
	Principal Technical Architect	£990
Technical Architect	Associate Technical Architect	£540
	Technical Architect	£765

Senior Technical Architect	£855
Lead Technical Architect	£900
Principal Technical Architect	£990

Chief Digital and Data

Chief Digital and Data	Chief Data Officer	£990
	Chief Information Security Officer	£1080
	Chief Technology Officer	£1080

Cyber Security

Cyber Security Audit and Assurance	Lead Cyber Security Audit and Assurance	£750
	Principal Cyber Security Audit and Assurance	£850
Cyber Security Governance and Risk Management	Associate Cyber Security Governance and Risk Manager	£600
	Lead Cyber Security Governance and Risk Manager	£750
	Lead Cyber Security Governance and Risk Manager	£850
Cyber Security Monitoring	Associate Cyber Security Monitoring	£600
	Lead Cyber Security Monitoring	£750
	Principal Cyber Security Monitoring	£800
Cyber Security Incident Response	Associate Cyber Incident Response	£550

	Lead Cyber Incident Response	£700
	Principal Cyber Incident Response	£800
Cyber security vulnerability management	Associate Cyber Security Vulnerability Management	£550
	Lead Cyber Security Vulnerability Management	£700
	Principal Cyber Security Vulnerability Management	£800
Cyber security digital forensics	Associate Cyber Security Digital Forensics	£600
	Lead cyber security digital forensics	£750
	Principal Cyber Security Digital Forensics	£850
Cyber security testing	Associate cyber security testing	£500
	Lead Cyber Security Testing	£650
	Principal Cyber Security Testing	£750
Cyber Security Secure Design	Associate Cyber Security Secure Systems Architecture and Design	£600
	Lead Cyber Security Secure Systems Architecture and Design	£800
	Principal Cyber Security Secure Systems Architecture and Design	£900

Data Roles

Analytics Engineer	Trainee Analytics Engineer	£450
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	Analytics Engineer	£540
	Senior Analytics Engineer	£630
	Lead Analytics Engineer	£720
	Head of Analytics Engineering	£990
Data Analyst	Associate Analyst	£450
	Data Analyst	£540
	Senior Data Analyst	£630
	Principal Data Analyst	£765
Data Engineer	Data Engineer	£540
	Senior Data Engineer	£630
	Lead Data Engineer	£720
	Head of Data Engineering	£990
Data Ethicist	Data Ethics Lead	£720
	Head of Data Ethics	£855
Data Governance Manager	Data Governance Manager	£765
	Lead Data Governance Manager	£810
	Head of Data Governance	£900
Data Scientist	Trainee Data Scientist	£450
	Associate Data Scientist	£540
	Data Scientist	£765
	Principal Data Scientist	£855
	Lead Data Scientist	£945
	Head of Data Science	£1080
Machine Learning Engineer	Senior Machine Learning Engineer	£765

	Lead Machine Learning Engineer	£855
Performance Analyst	Associate Performance Analyst	£495
	Performance Analyst	£585
	Senior Performance Analyst	£675
	Lead Performance Analyst	£765
	Head of Performance Analysis	£855

IT Operations		
Application Operations Engineer	Associate Application Operations Engineer	£450
	Application Operations Engineer	£540
	Senior Application Operations Engineer	£585
	Lead Application Operations Engineer	£630
	Principal Application Operations Engineer	£720
Business Relationship Manager	Business Relationship Manager	£540
	Senior Business Relationship Manager	£630
	Lead Business Relationship Manager	£720
Change and Release Manager	Configuration Analyst	£450
	Change and Release Analyst	£540
	Change and Release Manager	£720

Command and Control Centre Manager	Operations Analyst	£495
	Senior Operations Analyst	£585
	Operational Control Manager	£720
	Head of Command and Control	£900
End User Computing Engineer	Associate End User Computing Engineer	£450
	End User Computing Engineer	£540
	Senior End User Computing Engineer	£675
	Lead End User Computing Engineer	£765
	Principal End User Computing Engineer	£810
IT Service Manager	IT Service Analyst	£495
	IT Service Manager	£630
	Senior IT Service Manager	£720
	Head of IT Service Management	£810
Incident Manager	Incident Manager	£720
	Major Incident Manager	£855
Infrastructure Engineer	Associate Infrastructure Engineer	£495
	Infrastructure Engineer	£540
	Senior Infrastructure Engineer	£585
	Lead Infrastructure Engineer	£630
	Principal Infrastructure Engineer	£720

Infrastructure Operations Engineer	Associate Infrastructure Operations Engineer	£405
	Infrastructure Operations Engineer	£450
	Senior Infrastructure Operations Engineer	£585
	Lead Infrastructure Operations Engineer	£698
	Principal Infrastructure Operations Engineer	£765
Problem Manager	Problem Analyst	£450
	Problem Manager	£675
Service Desk Manager	Service Desk Analyst	£315
	Senior Service Desk Analyst	£360
	Service Desk Analyst	£630
	Head of Service Desk	£720
Service Transition Manager	Service Acceptance Analyst	£405
	Service Readiness Analyst	£405
	Service Transition Manager	£675
	Lead Service Transition Manager	£765

Product and Delivery		
Business Analyst	Trainee Business Analyst	£383
	Junior Business Analyst	£428
	Business Analyst	£580
	Senior Business Analyst	£630
	Lead Business Analyst	£675

	Head of Business Analysis	£765
Delivery Manager	Associate Delivery Manager	£585
	Delivery Manager	£675
	Senior Delivery Manager	£765
	Head of (Agile) Delivery Management	£855
Digital Portfolio Manager	Digital Portfolio Analyst	£450
	Digital Portfolio Manager	£675
	Senior Digital Portfolio Manager	£765
	Head of Portfolio	£855
Product Manager	Associate Product Manager	£450
	Product Manager	£653
	Senior Product Manager	£720
	Lead Product Manager	£788
	Head of Product	£855
Programme Delivery Manager	Programme Delivery Manager	£855
Service Owner	Service Owner	£855

QAT		
QAT Analyst	Tester (QAT)	£450
	QAT Analyst	£540
	Senior QAT Analyst	£585
	Lead QAT Analyst	£630
Test Engineer	Tester (Test Engineer)	£
	Test Engineer	£

	Senior Test Engineer	£
	Lead Test Engineer	£
Test Manager	Test Manager	£720
	Head of Test	£765
Software Developer		
DevOps Engineer	Apprentice DevOps Engineer	£405
	Junior DevOps Engineer	£428
	DevOps Engineer	£540
	Senior DevOps Engineer	£675
	Senior DevOps Engineer – Management	£720
	Lead DevOps Engineer	£720
	Lead DevOps Engineer – Management	£765
	Principal DevOps Engineer	£788
	Principal DevOps Engineer – Management	£810
Frontend Developer	Apprentice Frontend Developer	£315
	Junior Frontend Developer	£360
	Frontend Developer	£585
	Senior Frontend Developer	£653
	Lead Frontend Developer	£698
	Head of Frontend Development	£720
Software Developer	Apprentice Developer	£315
	Junior Developer	£360

Developer	£495
Senior Developer	£653
Senior Developer – Management	£698
Lead Developer	£698
Lead Developer – Management	£720
Principal Developer	£788
Principal Developer - Management	£788

User-Centred Design		
Accessibility Specialist	Junior Accessibility Specialist	£405
	Accessibility Specialist	£540
	Senior Accessibility Specialist	£608
	Head of Accessibility	£698
Content Designer	Associate Content Designer	£360
	Junior Content Designer	£405
	Content Designer	£608
	Senior Content Designer	£698
	Lead Content Designer	£720
	Head of Content Design	£788
Content Strategist	Content Strategist	£788
Graphic Designer	Associate Graphic Designer	£360
	Junior Graphic Designer	£405
	Graphic Designer	£540
	Senior Graphic Designer	£653

	Lead Graphic Designer	£675
	Head of Graphic Design	£698
Interaction Designer	Associate Interaction Designer	£360
	Junior Interaction Designer	£405
	Interaction Designer	£600
	Senior Interaction Designer	£653
	Lead Interaction Designer	£675
	Head of Interaction Design	£698
Service Designer	Associate Service Designer	£360
	Junior Service Designer	£405
	Service Designer	£585
	Senior Service Designer	£675
	Lead Service Designer	£698
	Head of Service Design	£748
Technical Writer	Technical Writer	£585
	Lead Technical Writer	£653
User Researcher	Associate User Researcher	£360
	Junior User Researcher	£405
	User Researcher	£608
	Senior User Researcher	£675
	Lead User Researcher	£750
	Head of User Research	£850