Skyral

Pricing Document: Skyral Advisory Services for Synthetic Environments and Cloud-Based Decision Support

Service Name: Skyral Advisory Services for Synthetic Environments and Cloud-Based Decision Support
Supplier Name: Skyral Defence Ltd
Framework and Lot: G-Cloud 15, Lot 3

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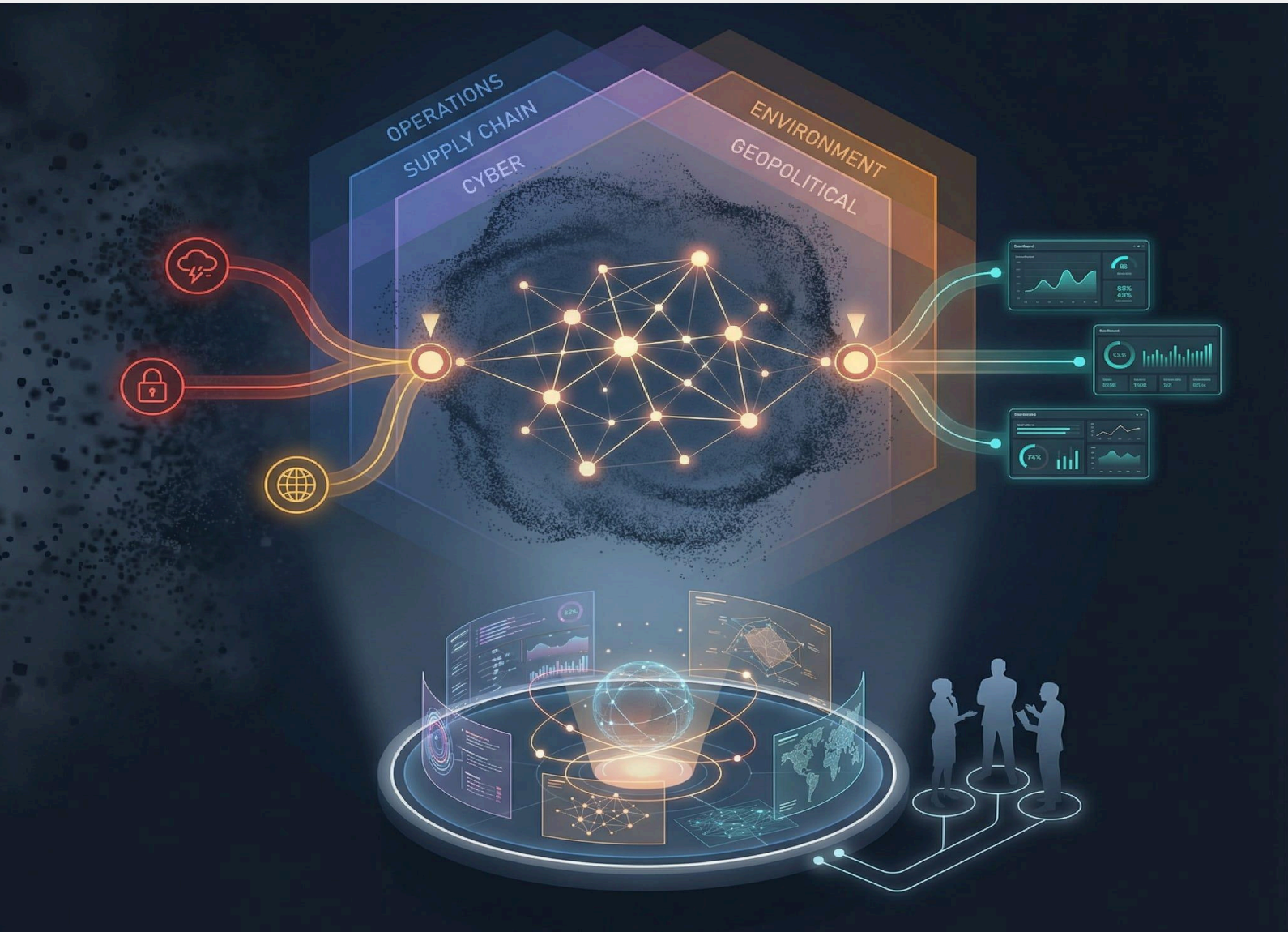

1. About Skyral

Skyral is a UK-headquartered modelling, simulation and digital-twin company that applies large-scale synthetic environments to complex real-world systems across defence, government and enterprise. Originating from Improbable's defence and national security division, Skyral combines high-scale simulation technology with deep experience in operational decision support, critical national infrastructure, mobility, health and strategic planning.

Skyral CORE -together with components such as Lattice, Orchestrator, Scenario Service, Data Plane and Lens - provides a modular platform to build, run and govern simulations and digital twins as long-lived decision-support capabilities, rather than one-off experiments.

2. Service overview – Advisory and consultancy

Skyral's advisory and consultancy services help organisations understand where modelling, simulation and digital twins can add the most value, and how to integrate these approaches into their strategies, architectures and programmes.

The service is designed to:

- Discover and refine use cases for synthetic environments, AI-enabled decision support and cloud-hosted simulation across defence, government, health, mobility, infrastructure and enterprise settings.

- Explore where human-population and behaviour modelling, large-scale agent-based simulation and data-driven digital twins can inform plans, operations, training, policy and investment decisions.

- Shape architectures, roadmaps and delivery approaches that align with existing data, tooling, security and regulatory constraints, including options that use Skyral CORE and third-party platforms.

- Provide supplementary expertise and capacity to support or accelerate ongoing development initiatives based on Skyral or other modelling and simulation technologies.

Skyral supports early-stage research, options analysis, business-case and investment-case development, vendor evaluation, and the optimisation or federation of existing simulation capabilities.

3. Commercials and rate card (advisory)

Advisory and consultancy engagements can be delivered remotely or on-site, with team composition tailored to the work, typically using consultants in the SFIA 5–7 range.

General assumptions:

- Working day: 7.5 hours exclusive of travel and lunch.
- Working week: Monday to Friday, excluding national holidays.
- Office hours: typically 09:00–17:00 UK time, unless otherwise agreed.
- Travel, mileage and subsistence: included within the M25; outside the M25, charged at the customer's standard travel and subsistence rates or as agreed in the call-off.

Indicative SFIA day-rate structure (examples only, to be populated in the pricing schedule):

- SFIA 5 – Senior Consultant / Engineer.
- SFIA 6 – Principal Consultant / Lead.
- SFIA 7 – Director / Chief Architect.

On-site delivery for extended periods, or work in higher-security environments, can be priced separately based on duration, clearance requirements and location.

Rate Card

SFIA Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
2. Assist	£949.09	£949.09	£949.09	£949.09	£949.09	£949.09
3. Apply	£1,120.00	£1,120.00	£1,120.00	£1,120.00	£1,120.00	£1,120.00
4. Enable	£1,565.41	£1,500.14	£1,434.87	£1,500.14	£1,304.33	£1,304.33
5. Ensure, Advise	£1,683.11	£1,612.49	£1,534.87	£1,683.11	£1,402.77	£1,402.77
6. Initiate, Influence	£1,926.00	£1,833.98	£1,833.98	£1,833.98	£1,833.98	£1,833.98
7. Set Strategy, Inspire	£2,378.61	£2,266.26	£2,266.26	£2,266.26	£2,266.26	£2,266.26
Consultant's working day: 7.5 hours exclusive of travel and lunch.						
Working week: Monday to Friday excluding national holidays.						
Office hours: 09:00 – 17:00 Monday to Friday.						
Travel/mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25.						
Professional indemnity insurance: Included in day rate.						

4. Pricing model and units (linking to framework pricing rules)

Pricing for advisory, consultancy and supplementary manpower is based on SFIA-aligned day rates and agreed effort.

- Core engagements are priced on a time-and-materials or capped-T&M basis using published SFIA day rates for roles such as Senior Consultant (SFIA 5), Principal Consultant (SFIA 6) and Director/Chief Architect (SFIA 7), in line with framework rules.
- Fixed-price packages can be offered for well-defined advisory products (e.g. discovery workshops plus options paper, targeted roadmap engagement), with scope and assumptions set out in the call-off.
- On-site work for extended periods, and work in higher-security environments, may attract additional costs for travel, accommodation and clearance-related constraints, agreed in advance with the customer.

5. Key assumptions and exclusions

Key assumptions:

- The customer provides timely access to stakeholders, artefacts and decisions so that advisory work can progress without extended idle periods

17. Related services and optional add-ons

Advisory and consultancy services sit alongside Skyral's build and platform offerings and can be combined as required.

Related services:

- Problem Solving / Decision Support as a Service – structured, time-boxed services that turn broad strategic or operational concerns into prioritised problems, levers and metrics, often preceding Synthetics Development.
- Modelling and Simulation Development as a Service – fixed-term engagements to design, build and extend synthetic environments, models and digital twins on Skyral CORE or integrated architectures.

Optional add-ons:

- Follow-on advisory packages focused on implementation planning, benefits-tracking frameworks or vendor evaluation and procurement support.

- Light-touch coaching and mentoring for internal teams building their own modelling and simulation capabilities, using Skyral experience and patterns as reference.

CONTACT

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