

Pricing Document: Training Services

1. Overview

This pricing document defines the costs associated with Training Services. Pricing covers structured training delivery designed to enable organisations to effectively use, manage, and secure cloud-based software and services. Training supports technical and non-technical audiences and can be delivered as role-based sessions or structured programmes.

All prices are exclusive of VAT unless stated otherwise.

2. Core Training Services

2.1 Standard Training Sessions

Service Item	Unit	Price
Cloud fundamentals training session (up to 3 hours)	Per session	£700
Cloud operations and service management training	Per session	£900
Cloud security and identity management training	Per session	£1,000



Backup, recovery, and DR operations training	Per session	£1,200
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Included:

- Instructor-led delivery
- Training materials and slide decks
- Interactive Q&A

3. Role-Based Training Packages

Training Package	Unit	Price
Cloud Administrator training (2 sessions)	Per package	£2,000
Cloud Engineer training (3 sessions)	Per package	£2,900
Security and Compliance training (2 sessions)	Per package	£2,400
Non-technical stakeholder awareness training	Per session	£700

4. Hands-On and Practical Training

Service Item	Unit	Price
Hands-on lab session	Per session	£1,300
Guided disaster recovery exercise	Per exercise	£1,500
Incident response tabletop exercise	Per exercise	£1,200

5. Optional Add-On Services

Optional Service	Unit	Price
Refresher training session	Per session	£700
Advanced technical training module	Per session	£1,400

Customised training content development	Per module	£1,200
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Post-training advisory support	Per day	£800
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6. Assumptions and Exclusions

- Prices assume remote delivery
 - Cloud platform usage costs are excluded
 - Third-party training platforms or certifications are excluded
 - Training environments are excluded unless specified
 - On-site delivery is excluded unless agreed
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