

Pricing Document: Cloud Migration Planning Services

1. Overview

This pricing document defines the costs associated with Cloud Migration Planning Services. Pricing covers structured assessment, technical analysis, architecture design, risk evaluation, and the production of a detailed migration roadmap to support informed decision-making and controlled cloud adoption.

All prices are exclusive of VAT unless stated otherwise.

2. Core Service Pricing

2.1 Migration Planning Engagements

Cloud Migration Planning Services are priced as **fixed-scope engagements**, based on the number of workloads assessed.

Service Item	Unit	Price
Migration Planning – Cloud Migration Planning Services	Per environment per month	£14,000

Included in all tiers:

- Discovery and assessment workshops
- Application and dependency analysis
- Target cloud architecture design
- Security and compliance considerations
- Migration strategy and sequencing
- Risk register and mitigation plan
- High-level cost modelling
- Detailed migration roadmap
- Deep application dependency mapping
- Data classification and residency assessment
- Legacy platform remediation assessment
- Compliance and regulatory impact assessment

3. Onboarding Costs

Service Item	Unit	Price
Initial discovery and onboarding	One-off	£1,200
Additional stakeholder workshops	Per workshop	£1,500

4. Data Extraction and Exit Costs

Data handling and exit support are charged at fixed rates.

Service Item	Unit	Price
Assessment data export and handover	One-off	£1,300
Secure deletion of assessment data	One-off	£1,200
Planning documentation packaging	One-off	£1,250

5. Optional Add-On Services

Optional Service	Unit	Price
Multi-cloud strategy comparison	Per engagement	£2,200
Cost optimisation modelling	Per engagement	£2,000

Migration readiness scoring report	Per engagement	£2,800
Transition support to migration delivery	Per engagement	£2,500

6. Assumptions and Exclusions

- Prices assume remote delivery
 - No production changes are included
 - Cloud consumption costs are excluded
 - Third-party tooling or licences are excluded
 - Implementation and migration execution are excluded
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