

Pricing Document: Cloud Support (Cloud Financial Management)

1. Overview

This pricing document defines the costs associated with Cloud Financial Management services. Pricing is fixed, transparent, and unit-based, supporting predictable budgeting and procurement compliance.

All prices are exclusive of VAT unless stated otherwise.

2. Core Cloud Financial Management Pricing

2.1 Monthly FinOps Subscription

Service Item	Unit	Price
Cloud Financial Management – Standard	Per environment, per month	£14,000

Included in all tiers:

- Cost visibility and reporting
 - Budget tracking and variance analysis
 - Optimisation recommendations
 - Financial governance support
 - Cost optimisation assessment
 - Reserved capacity and savings plan analysis
 - Storage and data lifecycle optimisation
 - Architecture cost efficiency review
 - Financial scenario modelling
 - Budget model creation
 - Monthly forecast update
-

6. Onboarding Costs

Service Item	Unit	Price
FinOps onboarding and baseline assessment	One-off	£1,200
Tagging and cost allocation framework setup	One-off	£1,900

7. Data Extraction and Exit Costs

Service Item	Unit	Price
Export of financial reports and dashboards	One-off	£1,300
Secure removal of billing access	One-off	£1,250
Exit documentation and handover	One-off	£1,350

8. Optional Add-On Services

Optional Service	Unit	Price
Dedicated FinOps specialist	Per month	£1,400
Executive cost optimisation briefing	Per session	£1,500
Sustainability and GreenOps reporting	Per environment per month	£1,700



Procurement and vendor cost analysis	Per engagement	£2,000
--------------------------------------	----------------	--------

9. Assumptions and Exclusions

- Prices assume remote delivery
- Cloud consumption charges are excluded
- Third-party tooling or licensing is excluded
- Implementation of recommendations may incur additional charges
- On-site services are excluded unless agreed

