

Pi™ – Pricing Document for G-Cloud 15 Buyers

Overview

This document provides Lucida Medical's (Supplier's) Price List for Buyers under the G-Cloud 15 Framework Agreement.

Pi™ is software to support the diagnosis of cancer. The present price list includes Pi™'s CE certified applications in prostate cancer. Each eligible additional clinical indication that may be developed during the term of this framework may also be contracted from the same price list by a Buyer.

The present price list covers services provided on-premises, private cloud, integration partner and via the Supplier's own cloud platforms. It describes the service components that may be ordered, including optional services, and lists volume discounts available depending on the number of eligible medical imaging studies per annum, for the contracted clinical indication or indications, undertaken by Buyer or a group of buyers acting together, for example through an Imaging Network.

Price List

The table below lists prices for the within-scope services. The price shown in the column Price is payable, together with VAT in addition, for the event or period shown in the Basis column. Further details of invoicing are described in the Invoicing and Details column.

Tier	Service	Price	Basis	Invoicing and Details	
Core Pricing: Annual Subscription Fee					
	Pi™ service Subscription Fees for the following number of eligible medical imaging studies per annum (Authorised Usage Limit). Includes 'Standard' service package				
1	1-1000	£40,666.67	Per annum	Annually in advance, or on delivery of agreed milestones	
2	1001-1250	£50,833.33	Per annum	Annually in advance, or on delivery of agreed milestones	
3	1251-1500	£61,000.00	Per annum	Annually in advance, or on delivery of agreed milestones	
4	1501-2000	£68,639.00	Per annum	Annually in advance, or on delivery of agreed milestones	
5	2001-2500	£79,625.00	Per annum	Annually in advance, or on delivery of agreed milestones	
6	2501-3000	£88,117.00	Per annum	Annually in advance, or on delivery of agreed milestones	
7	3001-4000	£92,000.00	Per annum	Annually in advance, or on delivery of agreed milestones	
8	4001-5000	£115,000.00	Per annum	Annually in advance, or on delivery of agreed milestones	
9	5000+ (no Authorised Usage Limit)	£20.00	Per study	Annually in advance based on estimated annual volume	
	Additional Usage over the Authorised Usage Limit	As above	Per annum	See note [1]	
	One off Installation fee per Pi deployment, including up to 40 hours of engineering time	£19,000.00	On Acceptance	See note [2]	

Tier	Service	Price	Basis	Invoicing and Details	
Optional Extras					
	Standard Support Time required above the free standard support hours	£120.00	Per hour	Standard support hours over the free tier are billed quarterly in arrears. See note [3]	
	Refresher training for users and stakeholders delivered by video conference during Supplier office hours, up to 2 hours per training session, including provision of materials to customer	Free of charge	Up to 2 in first year, up to 1 per year thereafter		
	Optional additional videoconference training, up to 2 hours	£1,000.00	Per training session	On day of training	
	Optional onsite training	£7,500.00	Per 1-day onsite training event in the UK	On day of training	
	Optional service data export, if required	£50,000.00	Per export request	See note [4]	
	Premium Service Level fee, in addition to Standard Service Level Subscription Fees	£25,000.00	Per annum	Annually in advance, or on delivery of agreed milestones	
	Premium Support Time required above the free premium support hours	£200.00	Per hour	Premium support hours over the free tier are billed quarterly in arrears. See note [3]	
	Service credits if availability falls below SLA			See Service Level Agreement section below.	

Notes to the Price List

- [1] If the Authorised Usage Limit is applicable and is exceeded over a 12 month period: (i) the difference between the total usage and the Authorised Usage Limit will be payable with next usage invoice and (ii) the service Tier (and corresponding Price and Authorised Usage Limit) will be increased for future invoices to accommodate the increased usage.
- [2] Installation time estimate is based on installing to a virtual machine provided by the customer's IT, with all DICOM routing configuration managed by the customer, together with configuration of Pi for up to two MRI scanners with imaging protocols that are fully compatible with Pi. Hours required for more complex installations or to support additional MRI scanners or image quality optimisation above the inclusive time, that are in excess of the 100 inclusive

installation hours, are billed as Standard Support Time. Acceptance is defined as the first 5 MRI studies for the applicable customer successfully processed by Pi and made available to the customer PACS or other applicable storage and/or viewing system.

- [3] After Acceptance (as defined above), support requests will be logged and billable. Each support ticket will have a minimum charge of 1 hour and time will be logged in 0.5 hour increments. Support time to the value of 10% of the annual fees applicable is free of charge. Support time in addition to this free amount is billed quarterly in arrears at the applicable rate for Standard Support Time or Premium Support Time. If Premium Service Level is contracted, all support is charged at the Premium Support Time rate.
- [4] For standard installations of Pi, processed data will be stored in the PACS or other hospital systems and patient data is not normally retained on the supplier services or systems. This item is only delivered and invoiced if the customer requires service data export including export of logs, any images stored within supplier services or systems (such as cloud services), or any other data related to the service held by Supplier, for example at the end of service or for offboarding.

Service Level Agreement

The service levels provided for in the above Price List are as follows.

Service level	Standard	Premium
Service availability in any 12 months	99.9%	99.95%
Service desk Office Hours	9am – 5pm working days in England	8am – 6pm working days in England
Planned maintenance hours	Outside service desk hours	Outside service desk hours
Support provided by	Email and phone	Email and phone
Initial response time to support request	1 hour	1 hour
Target maximum resolution times:		
Critical: if patient safety or integrity is endangered	8 Office Hours	5 Office Hours
Important: if functionality and availability of the Service is severely restricted or it severely impacts one of the customer's operations.	16 Office Hours	10 Office Hours
Non-Critical: all other problems are characterised as Non-Critical, including where work-arounds are available	80 Office Hours or as agreed with customer	50 Office Hours or as agreed with customer
If service level falls below service availability target, credit for whole working days (9am-5pm) during which service is not available due to a service availability failure or sustained Critical or Important issue that affects all of the customer's operations. Accumulated credit is applied to the next annual invoice.	1/260 th Annual Subscription Fees, up to maximum 25% of annual fee	1/120 th Annual Subscription Fees, up to maximum 50% of annual fee