

Skills For the Information Age (SFIA) Definitions and rate card

	Architecture roles	Chief digital and data roles	Cyber security roles	Data roles	IT operations roles	Product and delivery roles	QAT roles	Software development roles	User- centred design roles
1. Follow	-	-		-	-	-	-	-	-
2. Assist	-	-		-	-	-	-	-	-
3. Apply	£800	-		£800	-	-	-	£790	-
4. Enable	£1100	-		£1100	-	-	-	£1050	-
5. Ensure, advise	£1210	-		£1210	-	-	-	£1160	-
6. Initiate, influence	£1450	-		£1450	-	-	-	£1370	-
7. Set strategy, inspire, mobilise	£1650	-		£1650	-	-	-	£1580	-

Standard rate card

Standard volume discounts

Total Order Value	Discount Percentage
Above £100,000	5%
Above £250,000	10%

Standards for consultancy day rate cards:

- ☐ **Consultant's working day:** 7.5 hours exclusive of travel and lunch.
- ☐ **Working week:** Monday to Friday excluding national holidays.
- ☐ **Office hours:** 9:00am to 5:00pm Monday to Friday.
- ☐ **Travel, mileage subsistence:** Payable at department's standard travel and subsistence rates.
- ☐ **Mileage:** As for travel, mileage subsistence.
- ☐ **Professional indemnity insurance:** Included in day rate.
- ☐ **Value Added Tax:** All rates are exclusive of VAT.