



Everlaw, Inc.

G-Cloud 15

Lot 2b

Software as a Service (SaaS)

Pricing Document

Everlaw Self Service Cloud Software for Ediscovery and Ediscovery

This Pricing Document includes data that shall not be disclosed outside of G-Cloud 15 and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate Everlaw. If, however, a contract is awarded to Everlaw as a result of or in connection with the submission of this data, the buyer shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the buyer's right to use information contained in this data if it is obtained from other sources without restriction. The data subject to this restriction are contained in this entire document.

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1. Introduction

1.1. Pricing Overview

Everlaw's pricing for G-Cloud 15 is based on a fully inclusive Unified Annual Drawdown Subscription, with an alternative Trial Subscription.

The subscriptions are primarily based on storage utilisation, capturing the peak storage on the platform during the course of a month.

Compared to the industry standard of line items and project management fees, Everlaw provides transparency and price predictability with our Unified pricing model. This pricing includes provision for data hosting and storage, utilising all features, unlimited users, unlimited training and unlimited customer support.

The following table sets out some examples of Feature/ Functionalities that are included in your Everlaw subscription, that are frequently an additional charge with other providers, and also a high level view of how our Generative AI features are charged.

Core Platform Features	Everlaw
Standard Data Migration	Included in per GB rate
Unlimited User Licenses	
Onboarding	
Customer Training & Support	
Legal Holds	
Native Support for Novel Data types (Slack, Teams, iMessage, WhatsApp and more)	
Redaction Tools	
Processing & Imaging	
Advanced Analytics (Concept Clustering, Data & Communication Visualization)	
Predictive Coding and Active Learning	
Unlimited Productions	
Audio and Video Transcription (including ECA data)	
Storybuilder: Case Building, Deposition Prep and Fact and Narrative Development	
Cloud Connectors (Microsoft, Google, Slack, Zoom, Salesforce, etc.)	
Generative AI Features	
Single AI Actions	
Review Assistant: Single Actions (Q&A, Summaries, Coding Suggestions, Topic Analysis, Custom Extractions, Foreign Language Translation & Storage on a single document)	Included in per GB rate
Writing Assistant (Evidence Analysis and Deposition Analyzer)	
Batch AI Actions	

Under Everlaw’s Unified Annual Drawdown subscription model ([Appendix 1](#)); the buyer agrees to an annual financial commitment which functions as a bank of credit. Each month’s usage of data is priced at the contracted per-GB rates and debited from this annual commitment. There is no separate monthly minimum commitment; any overages only arise if the total charges over the 12-month term exceed the annual commitment. The financial commitment covers all platform usage (including data and batch AI actions), under one unified pool.

The Trial subscription is based on Everlaw’s Unified Multi Case Contract (MCC) subscription model ([Appendix 2](#)); the buyer enters into a unified, multi-case subscription with no monthly financial commitment and low minimum usage charges that apply only when data is in the platform. Usage across eligible matters is priced at the same transparent per-GB rates and invoiced monthly in arrears in line with G-Cloud requirements, with no separate annual commitment. MCC is designed as a flexible, minimal-commitment trial route to the Everlaw platform, including the same core features, for buyers who are not ready to make an annual drawdown commitment.

1.2. The Unified Contracting Model

Everlaw’s Unified model offers buyers a way to use the core Everlaw product together (optionally) with EverlawAI (and potential future products) with a single contract and single commitment. This includes all Everlaw data hosting and storage options, and EverlawAI Assistant:

Active (Review)	Use Case on Everlaw / Data that needs to be actively reviewed, applying work products such as codes and redactions
ECA	Use Case on Everlaw / For newly received or not-yet-ready data, full visibility and search are available, with active review beginning once meaningful codes are applied
Suspended	Use Case on Everlaw / For inactive periods over 30 days, projects can be paused and instantly revived with all data and analytics preserved
Archive	Use Case on Everlaw / Lower cost, long term storage option, with all data and analytics preserved, with reactivation fee
Staging Drive	Use Case on Everlaw / Highly secure, structurable repository for native documents prior to promotion to either Active (Review) or ECA environments
Everlaw ^{AI} Assistant	Use Case on Everlaw / Access generative AI features to accelerate review, analysis, and legal drafting

Instead of committing to a minimum amount of data, our customers commit to a clear financial commitment that is aligned with their expected platform usage. It is the equivalent of having a set number of credits that can be spent across multiple different buckets, each bucket requiring a different number of credits per GB or per task.

The model provides ultimate flexibility for clients to store and manage data in the optimal environment (ECA, Active Review) without restricting data capacities per environment.

Data uploaded into the ECA environment is charged at the ECA data rate. Data promoted to the Active environment charged at the appropriate active data rate.

Monthly minimums for Annual Subscriptions are calculated by combining the total costs of data in the data environments. If they exceed the monthly minimum, overages will be applied appropriately per the rates set out. Trial Subscriptions are provided on a pay-as-you-go basis.

Whole databases moved into the Suspension environment for a full calendar month are charged at the appropriate Suspension GB rate per month; data in Suspended mode for only a partial month is charged at the appropriate Active or ECA monthly rate.

Whole databases moved into the Archive environment for a full calendar month are charged at the appropriate Archive GB rate per month; data in Archive mode for only a partial month is charged at the appropriate Active or ECA monthly rate. There is a one-time reactivation fee of 6 times the Suspended rate to bring back Archive data.

The following items contribute to billable size and billing:

- Productions – Productions created on Everlaw will generate new text files and images which are added to customer storage capacity usage totals.
- Unitised documents – Clients are billed for both the unitised documents and the original, non-unitised document.
- Professional services – Special processing for non-standard data (i.e. anything other than raw natives or properly produced data) and other project management tasks.
- Physical media – In the event that our Data Operations team uploads data from a client's hard drive – or sends an export of a project via hard drive – clients are billed for the physical media and for shipping.

The following items do not contribute to billable size:

- User licences
- Onboarding, training, & support
- Metadata

- Review work
- Compressed container files (.zip, .pst, .7zip, .rar, etc.)
- Database tables
- Search indexes
- Predictive coding models

Compressed container files (.zip, .pst, .7zip, .rar, etc.) expand once all of their contents are processed on Everlaw. This means the data sizes of the compressed file and of the contents within the file are different. For example, a .zip file that has a compressed size of 250 MB might actually contain data that – once uncompressed – totals around 4 GB. Clients are billed for the uncompressed size (in this case, 4 GB), not for the compressed size (250 MB).

The billing cycle aligns with each calendar month. It begins at 12:00 AM UTC on the first of each month and ends at 11:59 PM UTC on the last day of the month.

Invoices for Invoices are typically sent within the first few business days of the following month.

Customers can be sent monthly usage reports for no extra charge. These are usually sent out 1-3 business days after the invoices have been sent.

Everlaw recommends viewing the graph on the Project Sizes page to view the peak billable size for the month and to see past months' peak billable sizes. The Organisation Administration dashboard – available to clients on annual subscriptions – includes a Database Sizes page that provides an overview of all databases' active and suspended billable sizes, as well as the option to export a report of all billing cycle sizes to a CSV.

The billable size column in the results table and the data visualiser show the project's current billable size and are not reflective of the peak billable size for the month. Customers should not rely on these numbers to anticipate monthly costs.

For further information, see the [Billing and Pricing FAQ](#) on the Everlaw Knowledge Base.

EverlawAI Assistant features are governed by an AI credits model. AI credits are required to use EverlawAI features, and consumption varies by feature and scope of the action.

To support governance and cost control, Everlaw provides an EverlawAI dashboard and granular controls at organisation, database, project and user-group level. Organisation-level AI administrators can:

- Enable or disable credit usage at organisation and database level and set database-level credit limits;
- Enable or disable specific EverlawAI features (for example, Review Assistant summaries or Writing Assistant) across the organisation or per project; and

- View and export usage and credit-consumption information by database, user and feature.

Access to individual EverlawAI features inside projects is controlled via user-group permissions (for example, view-only versus generate-and-delete), ensuring that capabilities are aligned with user roles and organisational policy.

1.3. Additional Option Items and Professional Services

Additional Option Items and Professional Services are set out in [Appendix 3](#).

VPC

Customers have the option of purchasing a Virtual Private Cloud (VPC), which is a single tenant cloud instance of Everlaw.

An Everlaw VPC does not include a data subscription, and will need to be paired with an appropriate Annual Subscription from [Appendix 1](#) or an appropriate Trial Subscription from [Appendix 2](#).

Professional Services

Everlaw's unique, user-centric approach will simplify and streamline each of our customers' matters. To help customers to fully utilise the platform, our experienced Customer Success and Support, Data Operations, and User Education teams combine industry knowledge with product expertise to provide you with Included Services and optional Professional Services.

Our Included Services are set out in our Service Definition document, and are included for every customer, for no additional cost.

Should you request that we perform any of the following optional Professional Services on your behalf, Everlaw will evaluate the scope of your request, and if acceptable, we will require that you enter into a Statement of Work, and will charge you an hourly fee after the Statement of Work is agreed on and executed between you and Everlaw.

Please note that any questions on how to use our features to complete a task fall under Included Services.

- Customer Support Billable Task
- Creation of a Search Term Report ("STR")
- Data Operations Billable Tasks
- Everlaw-managed data export from the Everlaw platform, which includes all of the following by default, unless otherwise requested:
 - / Metadata (includes CSV of work product, DAT, DII, LFP, LST, and OPT files)
 - / Images

- / Natives
- / Text
- / The CSV of work product which allows one to import review work to documents on Everlaw in the future, if needed.
- / Physical Media & Shipping where applicable (physical media and shipping costs set out in [Appendix 3](#)).
- / Load file creation, troubleshooting, and transformation
- / Custom script creation
- / Custom file renaming
- / Offline Image/PDF conversion
- / Preservation of Category & Codes for Incorrectly Loaded Data
- / Handling Non-Standard Processed Data formats

Work with Everlaw Partners

Should you need more extensive Professional Services or other one-off tasks completed, we will happily connect you with our partners. They can assist with data collections, fully managed services or review, and more involved data manipulation tasks.

Many of these partners are listed on other frameworks from which you will be able to draw down their services.

2. Ordering

The buyer should communicate their requirements, or their request to discuss requirements, by emailing g-cloud@everlaw.com. Depending on these requirements, we can follow up with the buyer if there is any specific information that we need beyond what has already been provided.

At the buyer's request, Everlaw will, if necessary, provide assistance in completing a Statement of Work (an order form) in order to complete the call-off contract requirements.

3. Pricing

Annual Subscription pricing and examples are set out in [Appendix 1](#).

Trial Subscription pricing and examples are set out in [Appendix 2](#).

Additional Option Items and Professional Services are set out in [Appendix 3](#).

Competitor pricing ready-reckoner is set out in [Appendix 4](#).

4. Invoicing

The buyer should communicate their requirements, or their request to discuss requirements, by emailing g-cloud@everlaw.com. Depending on these requirements, we can follow up with the buyer if there is any specific information that we need beyond what has already been provided.

At the buyer's request, Everlaw will, if necessary, provide assistance in completing a Statement of Work (an order form) in order to complete the call-off contract requirements.

5. Discounting and Price Increases

A discount of 5% shall apply to the monthly Active Data Rate and monthly ECA Data Rate for 2 year Annual Subscriptions; for the avoidance of doubt, that 5% discount is based on the subscription rates (for Active Data Rate (/ GB/ month) and ECA Data Rate (/ GB/ month)) as set out in [Appendix 1](#) for the total cost of the entire 2 year term.

A discount of 10% shall apply to the monthly Active Data Rate and monthly ECA Data Rate for 3 year Annual Subscriptions; for the avoidance of doubt, that 10% discount is based on the subscription rates (for Active Data Rate (/ GB/ month) and ECA Data Rate (/ GB/ month)) as set out in [Appendix 1](#) for the total cost of the entire 3 year term.

For subscription durations longer than 3 years, please contact us directly by emailing g-cloud@everlaw.com.

For avoidance of doubt, discounts do not apply to Trial Subscriptions (as set out in [Appendix 2](#)).

Everlaw may make enterprise style deals & time limited discounts available from time to time, which will be notified in line with CCS guidelines.

The Pricing as set out in this document may increase during a call-off at pre-agreed pricing review stages, in line with CCS guidelines (for example due to inflation or or if our platform provider was to increase their costs).

Appendix 1 - Annual Subscription

Annual Subscription

Unified Annual Drawdown Subscription Model

Annual Commit	Indicative Monthly Active Data (GB)	Active Data Rate/ GB/ month	ECA Data Rate/ GB/ month	Suspension Data Rate/ GB/ month	Archive Data Rate/ GB/ month*	Staging Drive Data Rate/ GB/ month**	EverlawAI Per Credit***
£9,900	50	£16.50	£5.50	£2.75	£0.75	£0.25 (250 GB)	£0.025
£19,200	100	£16.00	£5.00	£2.75	£0.75	£0.25 (250 GB)	£0.025
£46,500	250	£15.50	£5.00	£2.75	£0.75	£0.25 (1 TB)	£0.025
£90,000	500	£15.00	£5.00	£2.75	£0.50	£0.25 (3 TB)	£0.025
£130,500	750	£14.50	£5.00	£2.75	£0.50	£0.25 (3 TB)	£0.025
£156,000	1,000	£13.00	£4.50	£2.50	£0.50	£0.25 (10 TB)	£0.025
£330,000	2,500	£11.00	£4.00	£2.25	£0.50	£0.20 (30 TB)	£0.025
£540,000	5,000	£9.00	£3.50	£2.00	£0.25	£0.15 (35 TB)	£0.025
£585,000	7,500	£6.50	£3.00	£1.75	£0.25	£0.15 (35 TB)	£0.025
£600,000	10,000	£5.00	£2.50	£1.50	£0.25	£0.15 (35 TB)	£0.025

* Archived data, in addition to the applicable Archive Data Rate/ GB/ month has a one-time re-activation fee that equates to 6x (six times) the applicable Suspension Data Rate/ GB/ month.

** The Staging Drive Data Rate/ GB/ month is an overage fee that only applies once the inclusive amount (stated in brackets, ranging from 250 GB to 35 TB) is exceeded.

*** EverlawAI credit usage per task is set out in the table below.

EverlawAI Pricing Table:

Everlaw AI Pricing Table (Batch Action & Deep Dive)

Task	Single document	Batch Action: Cost per doc up to ~20 pages (59 KB text)
Review Assistant Document Q&A, Summarization, Topic Analysis, Custom Extraction	Included	1 credit (£0.025)
Task	Single document	Batch Action: Cost per doc up to ~10 pages (30 KB text)
Review Assistant Coding Suggestions	Included	4 credits (£0.10)
Task	Single document	Batch Action: Cost per 750 characters
Translations Language Translation & Storage	Included	1 credit (£0.025)
Task	Cost	
Writing Assistant Evidence Analysis, Deposition Analyzer	Included	
Task	Cost	
Deep Dive	400 credits per GB ingested (£10/GB)	

Appendix 2 - Trial Subscription

Trial Subscription

Unified MCC Subscription Model

Annual Commit	Indicative Monthly Active Data (GB)	Active Data Rate/ GB/ month	ECA Data Rate/ GB/ month	Suspension Data Rate/ GB/ month	Archive Data Rate/ GB/ month*	Staging Drive Data Rate/ GB/ month	EverlawAI Per Credit**
N/A	N/A	£18.00	£6.00	£3.00	£0.75	£0.25 (0 GB)	£0.025

* Archived data, in addition to the applicable Archive Data Rate/ GB/ month has a one-time re-activation fee that equates to 6x (six times) the applicable Suspension Data Rate/ GB/ month.

** EverlawAI credit usage per task is set out in the table below.

EverlawAI Pricing Table:

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Task	Single document	Batch Action: Cost per doc up to ~20 pages (59 KB text)
Review Assistant Document Q&A, Summarization, Topic Analysis, Custom Extraction	Included	1 credit (£0.025)
Task	Single document	Batch Action: Cost per doc up to ~10 pages (30 KB text)
Review Assistant Coding Suggestions	Included	4 credits (£0.10)
Task	Single document	Batch Action: Cost per 750 characters
Translations Language Translation & Storage	Included	1 credit (£0.025)
Task	Cost	
Writing Assistant Evidence Analysis, Deposition Analyzer	Included	
Task	Cost	
Deep Dive	400 credits per GB ingested (£10/GB)	

Appendix 3 - Additional Option Items and Professional Services

Additional Option Items and Professional Services

Item Description	Unit	Cost per Unit
Professional Services	Per Hour	£140
Everlaw single-tenant VPC	Per VPC/ Per Year	£180,000
Physical Media & Shipping	Per Physical Media (up to 5TB)	£200

Appendix 4 - Competitor Pricing Ready-Reckoner

Competitor pricing ready-reckoner

Comparing Everlaw pricing to our competitors' pricing can be challenging, due to our transparent all-inclusive unified pricing model.

The industry standard of line items and project management fees can create an appearance of value for money, as individual line items may appear to be provided at a lower cost, however when aggregated, it is our belief that Everlaw provides transparency and price predictability with our all-inclusive unified pricing model.

This unified pricing includes all features*, unlimited users, training and customer experience support, and all hardware and infrastructure built on AWS, to host the platform.

To help buyers in their consideration of pricing models, we have created example illustrations of pricing, setting out some sample figures for competitors with different charging characteristics, together with Everlaw's actual pricing models at an equivalent data volume. These are intended to provide examples of how the price positioning (and existence of different line items) can impact on total cost of ownership.

They are not based on any particular organisation's charging characteristics and are a blend of common characteristics that we have observed over many years, including the following common scenarios:

- Low Hosted Charge, High One-off & PM Charges
- Mid Hosted Charge, Mid One-off & PM Charges
- High Hosted Charge, Low One-off & PM Charges

Everlaw encourages buyers to run their own calculations, as in our experience it is regularly the case that Everlaw offers customers better overall value for money for your department or organisation when you properly calculate the total cost of ownership.

Should assistance be required in carrying out these calculations, Everlaw is able in appropriate circumstances to provide Value Engineering support to help buyers with these calculations at no additional cost.

* Including single AI actions; and makes batch AI actions available out of your subscription allowance or as overages.

Competitor Pricing Illustrations:

Low Hosted Charge, High One-off & PM Charges	Units	Cost per Unit	Totals
Total Hosted GB (monthly)*	100 GB	£8.00	£800
Project Management Charges**	10 H	£100.00	£1,000
One-off Charges***	100 GB	£50	£5,000
	Total Cost	Monthly Cost	Aggregated Cost per GB
1 month amortisation (Hosted GB + Other applicable charges)	£6,800	£6,800	£68
3 month amortisation (Hosted GB + Other applicable charges)	£10,400	£3,466	£35
12 month amortisation (Hosted GB + Other applicable charges)	£26,600	£2,216	£22

Mid Hosted Charge, Mid One-off & PM Charges	Units	Cost per Unit	Totals
Total Hosted GB (monthly)*	100 GB	£16	£1,600
Project Management Charges**	5 H	£100	£500
One-off Charges***	100 GB	£30	£3,000
	Total Cost	Monthly Cost	Aggregated Cost per GB
1 month amortisation (Hosted GB + Other applicable charges)	£5,100	£5,100	£51
3 month amortisation (Hosted GB + Other applicable charges)	£9,300	£3,100	£31
12 month amortisation (Hosted GB + Other applicable charges)	£28,200	£2,350	£24

High Hosted Charge, Low One-off & PM Charges	Units	Cost per Unit	Totals
Total Hosted GB (monthly)*	100 GB	£24	£2,400
Project Management Charges**	1 H	£100	£100
One-off Charges***	100 GB	£10	£1,000
	Total Cost	Monthly Cost	Aggregated Cost per GB
1 month amortisation (Hosted GB + Other applicable charges)	£3,500	£3,500	£35
3 month amortisation (Hosted GB + Other applicable charges)	£8,500	£2,833	£28
12 month amortisation (Hosted GB + Other applicable charges)	£31,000	£2,583	£26

Everlaw Pricing Illustrations:

Everlaw Trial Subscription	Units	Cost per Unit	Totals/ month
Total Hosted GB (monthly)*	100 GB	£18	£1,800
Project Management Charges**	-	-	-
One-off Charges***	-	-	-
	Total Cost	Monthly Cost	Aggregated Cost per GB
1 month amortisation (Hosted GB + Other applicable charges)	£1,800	£1,800	£18
3 month amortisation (Hosted GB + Other applicable charges)	£5,400	£1,800	£18
12 month amortisation (Hosted GB + Other applicable charges)	£21,600	£1,800	£18

Everlaw Annual Subscription	Units	Cost per Unit	Totals/ annum
Total Hosted GB (monthly)*	100 GB	£16	£19,200
Project Management Charges**	-	-	-
One-off Charges***	-	-	-
	Total Cost	Monthly Cost	Aggregated Cost per GB
1 month amortisation (Hosted GB + Other applicable charges)	-	-	-
3 month amortisation (Hosted GB + Other applicable charges)	-	-	-
12 month amortisation (Hosted GB + Other applicable charges)	£19,200	£1,600	£16

Notes:

* This is for a hosting charge in Active Review; please note that Everlaw's charges in respect of this line item are fully inclusive of one-off charges that are frequently passed on to customers by our competitors (for example processing, OCR, Imaging etc.). These are calculated monthly, and then included in the 1, 3 and 12 month amortisations on that basis. Real-life matters may fluctuate in size during their lifecycle. Where necessary, figures have been rounded up / down to the nearest £1 for the purposes of these illustrations.

** Project Management Charges are frequently charged to customers by our competitors; Everlaw's support model is fully inclusive of all training and support. Everlaw only charges professional services fees in very specific circumstances as set out elsewhere in our listing, and only with prior approval from the customer. These are calculated monthly, and then

included in the 1, 3 and 12 month amortisations on that basis. Real-life matters may fluctuate in Project Management demands during their lifecycle. Where necessary, figures have been rounded up / down to the nearest £1 for the purposes of these illustrations.

*** These One-off charges are frequently passed on to customers by our competitors (for example processing, OCR, Imaging etc.). These are only included once in the 1, 3 and 12 month amortisations. Real-life matters may require these one-off charges to occur more than once during their lifecycle. Where necessary, figures have been rounded up / down to the nearest £1 for the purposes of these illustrations.