



G-Cloud 15

Pricing Document





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THEMIS LICENSE PRICING

The THEMIS platform has three versions: Standard, Advanced, and Enterprise. Our volume-based pricing model incorporates the number of units which need to be digitised and a number of individual licences.

These are our indicative licencing packages for 1 year, 3 years, or 5 years. Bespoke packages for differing amounts of digitisation and licences are available upon request.

VHS / AUDIO / CDS / DVDS / MEMORY STICKS

	UP TO 25 LICENCES	UP TO 50 LICENCES	UP TO 100 LICENCES	
1 Year Model	(incl. digitisation of up to 10,000 units)	(incl. digitisation of up to 25,000 units)	(incl. digitisation of up to 50,000 units)	Over 50,000 units
STANDARD	£360,000.00	£622,000.00	£962,500.00	POA
ADVANCED	£396,000.00	£684,200.00	£1,059,000.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA
3 Years Model	(incl. digitisation of up to 10,000 units)	(incl. digitisation of up to 25,000 units)	(incl. digitisation of up to 50,000 units)	Over 50,000 units
STANDARD	£540,000.00	£933,000.00	£1,443,750.00	POA
ADVANCED	£594,000.00	£1,026,000.00	£1,588,000.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA
5 Years Model	(incl. digitisation of up to 10,000 units)	(incl. digitisation of up to 25,000 units)	(incl. digitisation of up to 50,000 units)	Over 50,000 units
STANDARD	£720,000.00	£1,245,000.00	£1,925,000.00	POA
ADVANCED	£792,000.00	£1,369,000.00	£2,118,000.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA

PAPER

	UP TO 25 LICENCES	UP TO 50 LICENCES	UP TO 100 LICENCES	
1 Year Model	(incl. digitisation of up to 2.5M units)	(incl. digitisation of up to 5M units)	(incl. digitisation of up to 10M units)	Over 10M units
STANDARD	£190,000.00	£280,000.00	£410,000.00	POA
ADVANCED	£209,000.00	£308,000.00	£451,000.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA
3 Years Model	(incl. digitisation of up to 2.5M units)	(incl. digitisation of up to 5M units)	(incl. digitisation of up to 10M units)	Over 10M units
STANDARD	£240,000.00	£342,500.00	£485,000.00	POA
ADVANCED	£264,000.00	£376,750.00	£533,500.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA

5 Year Model	(incl. digitisation of up to 2.5M units)	(incl. digitisation of up to 5M units)	(incl. digitisation of up to 10M units)	Over 10M units
STANDARD	£290,000.00	£405,000.00	£560,000.00	POA
ADVANCED	£319,000.00	£445,500.00	£616,000.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA

MICROFICHE

	UP TO 25 LICENCES	UP TO 50 LICENCES	UP TO 100 LICENCES	
1 Year Model	(incl. digitisation of up to 10,000 units)	(incl. digitisation of up to 25,000 units)	(incl. digitisation of up to 50,000 units)	Over 50,000 units
STANDARD	£160,000.00	£267,500.00	£425,000.00	POA
ADVANCED	£176,000.00	£294,250.00	£467,500.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA
3 Years Model	(incl. digitisation of up to 10,000 units)	(incl. digitisation of up to 25,000 units)	(incl. digitisation of up to 50,000 units)	Over 50,000 units
STANDARD	£210,000.00	£330,000.00	£500,000.00	POA
ADVANCED	£231,000.00	£363,000.00	£550,000.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA
5 Years Model	(incl. digitisation of up to 10,000 units)	(incl. digitisation of up to 25,000 units)	(incl. digitisation of up to 50,000 units)	Over 50,000 units
STANDARD	£260,000.00	£392,500.00	£575,000.00	POA
ADVANCED	£286,000.00	£431,750.00	£632,500.00	POA
ENTERPRISE	Subject to quote	Subject to quote	Subject to quote	POA

* All licence packages are payable yearly, in advance.

Savings compared with continued storage of physical media

Comparative costs of hosting physical media are difficult to assess, as most forces do not currently have full auditability of the media they store or the associated costs of storage.

Based upon figures provided by our customers, who have conducted this arduous exercise, the cost is surprisingly high; despite the fact that this media is effectively of little use to the force in its current state.

Indicative costs of storing VHS tapes have been provided as £10 per month, per tape.

Using Themis on a Standard 1-year licence model, these costs are reduced to £1.60 per month, per tape.

Using Themis on a Standard 5-year licence model, these costs are reduced to £0.64 per month, per tape.

Assumptions applicable to the above indicative costs:

- a) The customer uses our accredited datacentres to store the digitised data.
- b) The customer provides appropriate facilities on their site(s) and at their own cost for the digitisation equipment to be set up and installed.
- c) The Themis team will be able to do a 'standard install' of their digitisation equipment, taking no more than two days; this will include providing the physical hardware, networking to the local environment and conducting appropriate H&S checks upon the install.
- d) The customer will provide personnel who will carry out the physical elements of the digitisation process (they will be trained by the Themis team).
- e) The platform access will be provisioned via VPN.
- f) A license is for one individual user and cannot be shared. If a user leaves the force or retires, we will allow for licenses to be transferred to fresh users during the currency of the license period.
- g) All individual license holders will be provided with our standard training package, covering use of the platform. Such training will be provided via video link or similar. On-site training will be available, if required, subject to additional quotation.
- h) Customer support is available to all license holders throughout standard business working hours from Monday to Friday (excluding Bank holidays).
- i) The force will make all reasonable endeavours to support Themis in ensuring that the ability to digitise their media is authorised and accredited in force.
- j) The media provided for digitisation (be that VHS tapes, audio tapes, microfiche, DVDs, CDs, memory sticks or digital media storage devices of any kind) has not perished or been damaged such that the digitisation equipment is incapable of retrieving the information. Where the digital media is so damaged or perished, we can provide experts who can assist with repairing those items wherever possible, subject to further quotation.
- k) Where data is provided on memory sticks or other portable memory devices, each file contained within the device is to be treated as one "unit" for the purposes of our pricing matrix, (i.e. one memory stick containing 50 files will count the same as for 50 separate VHS tapes).
- l) These licenses include the up-front costs of digitisation. Where customers are looking to simply renew licenses, these are subject to a discounted rate.
- m) All prices are exclusive of Value Added Tax (VAT).

Company Overview

Established in 1989, EBC Group is an award-winning IT service provider dedicated to offering cutting-edge solutions. Our expertise lies in IT & Telephony Solutions, Cloud hosting, Cyber Security, Print & Data Solutions. We integrate planning, implementation, and ongoing support to help businesses run smoothly and securely.

Supported by a legacy of excellence, we're committed to technical innovation for our clients. Partnering with global IT leaders, we provide cost-effective solutions. Our team continually advances to meet our clients' evolving needs.

With a focus on customer satisfaction, we boast high client retention rates. Our accreditations include ISO 9001, ISO 14001, ISO 27001, and Cyber Essentials Plus.

EBC Group understands the unique challenge faced by the law enforcement agencies when it comes to storing and managing their legacy evidence that remains trapped on outdated formats like VHS tapes, paper records, and audio recordings. THEMIS, a revolutionary solution from EBC Group developed with policing, tackles this challenge head-on. We offer unparalleled expertise and unwavering commitment to security, providing a seamless implementation process and ongoing support for THEMIS.

THEMIS leverages cutting-edge digitisation technologies to transform legacy evidence formats into secure, searchable, and readily accessible digital files. This includes VHS tapes, audio recordings, paper documents, CDs/DVDs, microfiche, and USB storage devices. THEMIS offers a comprehensive package that empowers law enforcement agencies to gain full control of their evidence. By addressing data security, information sharing, and efficient investigations, THEMIS empowers law enforcement to achieve the goals outlined by the National Police Chiefs' Council (NPCC). This alignment demonstrates a commitment to leveraging leading-edge technology for a more modern and effective police service.

THEMIS is not just a technological solution; it's a strategic investment in a more efficient, secure and trusted criminal justice system. By addressing the challenges of legacy evidence, THEMIS empowers law enforcement agencies to unlock the true potential of their evidence, ultimately leading to a safer and more just society.