



Ardanis Technologies Limited
The Lennox,
50 Richmond Street,
Dublin 2, D02 FK02

Lot 3: Cloud Services

Role	UK RATE	OFFSHORE RATE
Business Architect	1400	645
Lead Business Architect	1700	783
Data Architect	1400	645
Senior Data Architect	1680	774
Chief Data Architect	1909	1106
Enterprise Architect	1400	645
Senior Enterprise Architect	1680	774
Lead Enterprise Architect	1700	783
Principal Enterprise Architect	1700	783
Network Architect	1100	461
Lead Network Architect	1360	627
Security Architect	1300	599
Lead Security Architect	1700	783
Principal Security Architect	1700	783
Solution Architect	1400	645
Senior Solution Architect	1680	774
Lead Solution Architect	1700	783
Principal Solution Architect	1700	783
Technical Architect	1400	645
Senior Technical Architect	1680	774
Lead Technical Architect	1700	783
Principal Technical Architect	1700	783
Analytics Engineer	1200	553
Senior Analytics Engineer	1440	664
Lead Analytics Engineer	1620	746
Head of Analytics Engineering	1855	940
Data Analyst	900	415
Senior Data Analyst	1080	498
Principal Data Analyst	1360	627
Data Engineer	1200	553
Senior Data Engineer	1440	664
Lead Data Engineer	1620	746



Head of Data Engineering	1818	922
Data Scientist	1200	553
Principal Data Scientist	1636	829
Lead Data Scientist	1620	746
Head of Data Science	1727	875
Chief Data Officer	2182	1106
Chief Information Security Officer	1927	977
Chief Technical Officer	2182	1106
Data Ethicist Lead	1100	507
Head of Data Ethics	1709	866
Data Governance Manager	1100	507
Lead Data Governance Manager	1480	682
Head of Data Governance	1709	866
Senior ML Engineer	1560	719
Lead ML Engineer	1600	811
Junior DevOps Engineer	960	442
DevOps Engineer	1200	553
Senior DevOps Engineer	1440	664
Lead DevOps Engineer	1620	746
Principal DevOps Engineer	1636	829
Apprentice Frontend Developer	660	304
Junior Frontend Developer	880	405
Frontend Developer	1100	507
Senior Frontend Developer	1320	608
Lead Frontend Developer	1480	682
Head of Frontend Development	1700	783
Junior Developer	880	405
Developer	1100	507
Senior Developer	1320	608
Lead Developer	1480	682
Principal Developer	1640	756
Tester (QAT)	1000	461
QAT Analyst	1000	461
Senior QAT Analyst	1200	553
Lead QAT Analyst	1360	627
Test Engineer	1000	461
Senior Test Engineer	1200	553
Lead Test Engineer	1360	627
Test Manager	1000	461
Head of Test	1700	783



Graphic Designer	900	415
Senior Graphic Designer	1080	498
Lead Graphic Designer	1220	562
Head of Graphic Design	1700	783
Interaction Designer	900	415
Senior Interaction Designer	1080	498
Lead Interaction Designer	1220	562
Head of Interaction Design	1700	783
Service Designer	900	415
Senior Service Designer	1080	498
Lead Service Designer	1220	562
Head of Service Design	1700	783
Junior accessibility specialist	760	350
Technical Writer	900	415
Lead Technical Writer	1220	562
User Researcher	900	415
Senior User Researcher	1080	498
Lead User Researcher	1220	562
Accessibility specialist	960	442
Senior accessibility specialist	1140	525
Head of accessibility	1620	746
Content Designer	840	387
Junior Content Designer	680	313
Lead Content Designer	1140	525
Content strategist	840	387
Head of Content Design	1700	783
Performance analyst	1000	461
Senior performance analyst	1200	553
Lead performance analyst	1360	627
Head of performance analysis	1700	783
Application operations engineer	1000	461
Senior application operations engineer	1200	553
Lead application operations engineer	1360	627
Principal application operations engineer	1500	691
Business Relationship Manager	1000	461
Senior Business Relationship Manager	1200	553



Lead Business Relationship Manager	1360	627
Configuration analyst	1000	461
Change and release analyst	1000	461
Change and release manager	1000	461
Operations Analyst	1000	461
Senior Operations Analyst	1200	553
Operational Control Manager	1000	461
Head of Command and Control	1700	783
End user computing Engineer	960	442
Senior End user Computing Engineer	1140	525
Lead End user Computing Engineer	1280	590
Principal End user Computing Engineer	1420	654
IT Service Manager	1040	479
IT Service Analyst	1040	479
Senior IT Service Manager	1260	581
Head of IT Service Management	1618	820
Incident Manager	1040	479
Major Incident Manager	1040	479
Infrastructure engineer	960	442
Senior infrastructure engineer	1140	525
Lead infrastructure engineer	1280	590
Principal infrastructure engineer	1420	654
Infrastructure operations engineer	1000	461
Senior infrastructure operations engineer	1200	553
Lead infrastructure operations engineer	1360	627
Principal infrastructure operations engineer	1500	691
Problem Manager	1040	479
Problem Analyst	1040	479
Service Desk Manager	1040	479
Service Desk Analyst	700	323
Senior Service Desk Analyst	900	415
Head of Service desk	1400	645
Service Transition Manager	1040	479



Service Acceptance Analyst	1040	479
Service Readiness Analyst	1040	479
Lead Service Transition Manager	1420	654
Junior business analyst	760	350
Business analyst	960	442
Senior business analyst	1140	525
Lead business analyst	1280	590
Head of business analysis	1700	783
Delivery manager	1200	553
Senior delivery manager	1440	664
Head of (Agile) delivery management	1855	940
Digital portfolio analyst	1100	507
Digital portfolio manager	1100	507
Senior digital portfolio manager	1320	608
Head of portfolio	1709	866
Product Manager	1160	534
Senior Product Manager	1380	636
Lead Product Manager	1560	719
Head of Product	1600	737
Programme Delivery Manager	1600	737
Service Owner	1040	479
Lead Cyber Security audit and assurance	1440	664
Principal Cyber Security audit and assurance	1600	737
Lead Cyber Security Governance and risk manager	1440	664
Principal Cyber security governance and risk manager	1600	737
Lead Cyber Security Monitoring	1440	664
Principal Cyber Security Monitoring	1600	737
Lead Cyber Security Incident response	1420	654
Principal Cyber Security Incident response	1580	728
Lead Cyber Security Vulnerability management	1440	664



Principal Cyber Security Vulnerability management	1600	737
Lead Cyber Security Digital Forensics	1440	664
Principal Cyber Security Digital Forensics	1600	737
Lead cyber security penetration testing	1440	664
Principal Cyber security testing	1600	737
Lead Cyber Security Secure Systems architecture and design	1600	737
Principal Cyber Security Secure Systems Architecture and design	1636	829



**Lot 2b: Software as a Service (SaaS): Aileen –
AI Orchestration for Enterprise Operations**

Aileen Pricing Guide	Price (£)	%	Effect	Notes
Aileen standard licence costs £90k	£90000			Base cost per licence
Support & Maintenance for each licence		15%		15% of list price
<u>Discounting options available</u>				
Increase volume of licences			Price per licence decreases	Larger orders are eligible for volume discounts.
Increase period of commitment (3 or 5 years)			Costs decrease further	Multi-year licences typically offer additional savings.
Complexity, timeframe, and other factors			Variable	Discounts and terms agreed on a client-by-client basis
Example: Single 1-year licence vs multi-year				Some clients: £90K; others: multiple licences with 30%+ discounts.